



Annual Report 2012-2013



**VENTURE CAPITAL BANK B.S.C.(c)**

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## Profile

### **Venture Capital Bank (VCBank) is the first Islamic investment bank in the GCC and MENA region to specialise in small-to-medium enterprises (SMEs) and venture capital investment opportunities.**

Incorporated in the Kingdom of Bahrain in October 2005, VCBank operates under an Islamic wholesale banking licence from the Central Bank of Bahrain. With an authorised capital of USD 500 million and paid up capital of USD 250 million, the Bank benefits from the financial backing and support of a prominent group of regional shareholders; an experienced team of industry professionals; and a close-knit network of strategic partners, business associates and allies.

VCBank offers clients a broad array of superior services and unique investment opportunities across a number of promising asset classes in the GCC, MENA and the United Kingdom. The Bank focuses primarily on venture capital and business development, private equity, and selective real estate investment opportunities.

VCBank is uniquely positioned to lead the development of the nascent venture capital industry in the region by providing unmatched levels of support for fundamentally strong and undervalued small-to-medium enterprises (SMEs) that lack the necessary resources for growth and expansion.

## Vision

Our vision is to be the leading regional Islamic venture capital-based investment bank, helping to drive business growth, and supporting the social and economic development of the GCC and MENA region. We aim to maximise shareholders' value and clients' wealth, and add a new dimension to the Islamic banking industry.

## Mission

Our mission is to create a pioneering business model and take a leadership role in institutionalising investment in the regional venture capital market. By forging enduring strategic partnerships, we aim to provide support and encouragement for the growth and development of the underserved small-to-medium enterprises (SMEs) sector in the GCC and MENA region, which lacks the necessary resources for growth and expansion.

## Values

Our values of performance, innovation, client focus, teamwork, and compliance with the rules and principles of Islamic Shari'ah, guide us in our personal and professional behaviour. Our adoption of international standards and global best practice govern the way we manage the operations of the Bank across all areas of activity.

# FINANCIAL HIGHLIGHTS

US Dollars in Millions

## Net Profit

18 months ended 30 June 2013

**21.1**

12 months ended 31 December:

2011: (58.67) 2010: (47.60) 2009: 11.00

## Operating Profit

18 months ended 30 June 2013

**27.2**

12 months ended 31 December:

2011: (8.08) 2010: (1.44) 2009: 13.97

## Total Assets

30 June 2013

**221.6**

31 December:

2011: 198.54 2010: 249.25 2009: 356.00

## Total Liabilities

30 June 2013

**21.1**

31 December:

2011: 18.82 2010: 9.54 2009: 70.20

## Total Assets Under Management

30 June 2013

**924.9**

31 December:

2011: 810.00 2010: 896.46 2009: 920.18

## Capital Adequacy Ratio

30 June 2013

**47.6%**

31 December:

2011: 40% 2010: 45% 2009: 53%

## 4 Years Summary

	<b>30 Jun 13</b> US\$ '000	31 Dec 11 US\$ '000	31 Dec 10 US\$ '000	31 Dec 09 US\$ '000
Net profit (loss)	<b>21,145</b>	(58,670)	(47,602)	11,004
Fair value (losses)/gains	<b>(7,315)</b>	(15,413)	(15,158)	3,440
Impairments	<b>1,230</b>	(35,172)	(30,999)	(6,410)
Net operating profit (loss)	<b>27,229</b>	(8,084)	(1,444)	13,974
Total assets	<b>221,561</b>	198,535	249,246	356,001
Total liabilities	<b>21,083</b>	18,819	9,544	70,204
Shareholders' equity	<b>200,478</b>	179,716	239,702	285,797
Total assets under management	<b>924,930</b>	810,000	896,462	920,178
Capital adequacy ratio	<b>48%</b>	39.8%	45%	53%
Return on average assets	<b>6.7%</b>	-26.2%	-15.7%	3.7%
Return on average equity	<b>7.4%</b>	-28.0%	-18.1%	4.3%
Liquidity ratio (liquid assets/total liabilities)	<b>58%</b>	94%	220%	103%



## OPERATIONAL HIGHLIGHTS

- VCBank concluded a GBP 30 million investment to acquire a prime new-build freehold residential development in London's prestigious W1 conservation area. Mayfair Chambers will house six luxurious residences, designed and finished to the highest standards.
- VCBank is partnering with Al Othman Holding Company to develop a new 150-bed hospital at Al Khobar in Saudi Arabia. The hospital will focus on three centres of excellence – women's health, children's health, and day surgery – together with a range of specialist clinics.
- VCBank's new strategic business model and investment strategy was finalised and approved by the Board of Directors; and the Bank's fiscal year was changed to July-June, in order to align the reporting year with the annual cycle of investment structuring and placement.
- VCBank and SVCIC joined a high-profile consortium in a GBP 355 million project to redevelop an iconic residential gateway to Regent's Park to its former glory. Park Crescent West is located in one of London's most prestigious residential neighbourhoods.
- VCBank completed the acquisition of an additional 18.5 per cent stake in Goknur Foods Import Export Trading & Distribution Company – the largest producer of fruit juice concentrate and fruit puree in Turkey – bringing the Bank's and its investors' total indirect equity stake in the Company to 83.5 per cent.
- The organisational restructuring of VCBank was completed, including the establishment of a single integrated investment division; and the creation of the new post of Chief Administrative Officer, responsible for Wealth Management and HR & Administration.
- VCBank increased its stake in Qatar Engineering & Construction Company (QCon) to 28 per cent. QCon is a leading engineering, procurement and construction (EPC) contracting company, specialising in industrial projects and plant maintenance in Qatar and the GCC region.

# CHAIRMAN'S STATEMENT

**In the Name of Allah, the Most Beneficent, the Most Merciful, Prayers and Peace be upon our Prophet Mohammed, His Companions and Relatives.**

On behalf of the Board of Directors, I present to you the annual report and consolidated financial statements of Venture Capital Bank (VCBank) for the 18-month period ended 30 June 2013, which reflects the change to our fiscal year-end. I am delighted to report that, with the grace of God, we successfully concluded the strategic realignment of the

Bank, and met our key objective of returning to profitability.

Despite continued global economic uncertainty and regional market volatility, VCBank posted a very strong financial performance during this period. Total revenue increased by 435 per cent on an annualised basis to US\$ 43.9 million compared with US\$ 6.7 million for the year 2011; with income from investment banking activities growing 12-fold to US\$ 35 million from US\$ 2.96 million in 2011, representing an annualised growth of almost 8 times.

“These excellent results mark a major turnaround in the Bank’s financial performance. They reflect the success of measures taken during the period to reduce costs, utilise our assets more effectively, restructure the organisation to improve efficiency and maximise synergies, and refocus our investment activities.”



Dr. Ghassan Ahmed Al Sulaiman  
Chairman of the Board

“VCBank posted a very strong financial performance during the period. Total revenue increased by 435 per cent on an annualised basis to US\$ 43.9 million, with income from investment banking activities growing to US\$ 35 million, representing an annualised growth of almost 8 times.”

## Shareholders' Equity

30 June 2013

**US\$ 200.5 Million**



Total expenses decreased by 27 per cent on an annualised basis to US\$ 15.9 million due to cost reduction initiatives and organisational restructuring. As a result, net profit for the period grew significantly to US\$ 21.1 million compared to a loss of US\$ 58.7 million for 2011. This takes into account fair value losses of US\$ 7.3 million and impairment provisions of US\$ 4.1 million, which were booked as a prudent measure in the light of current market conditions.

VCBank continued to maintain a strong capital base, with total assets increasing to US\$ 221.6 million at 30 June 2013 compared with US\$ 198.5 million at 31 December 2011, while continuing to remain unleveraged. Shareholders' equity grew by 8 per cent on an annualised basis to US\$ 200.5 million at the period-end compared with US\$ 179.7 million at end-2011. As at end-June 2013, the Bank's capital adequacy stood at a very robust 47 per cent, considerably higher than the 12 per cent minimum requirement of the Central Bank of Bahrain; while fiduciary assets under management totalled US\$ 925 million compared with US\$ 810 million at the end of 2011.

These excellent results mark a major turnaround in the Bank's financial performance. They reflect the success of measures taken during the period to reduce costs, utilise our assets more effectively, restructure the organisation to improve efficiency and maximise synergies, and refocus our investment activities. They also confirm the validity of the Bank's new strategy and business plan, which aims to generate and sustain profitability, maintain adequate liquidity, and build a solid foundation for providing acceptable returns to our shareholders. This is underlined by our commitment to continuously enhance our corporate governance and risk management framework, in line with international standards and global best practice, and in compliance with the latest regulatory changes introduced by the Central Bank of Bahrain.

In terms of investment activities over the past 18 months, I am pleased to report that the Bank successfully arranged and closed three major new deals, which constitutes

a remarkable achievement for a regional investment bank during such a challenging business environment. These significant deals, which confirm the feasibility of our new investment strategy, have further strengthened and diversified our investment portfolio, and reinforced our market reputation for offering clients innovative and attractive investment opportunities.

Looking ahead, we remain cautiously optimistic about the future prospects for VCBank in the short-to-medium term. Benefiting from a supportive Board, a strong management team, a clean portfolio and healthy deal pipeline, and a sound financial position, the Bank, God willing, is well placed to take advantage of market improvements and new business opportunities. The latest growth estimates for Bahrain, the GCC and MENA region in 2013-14 remain encouraging, underlined by strong macro-economic fundamentals. However, given the likelihood of continued global economic and market volatility, and ongoing regional political and social tensions, we must remain mindful that the immediate future could continue to prove both unpredictable and challenging.

During the period, there were a number of changes to the composition of the Board of Directors.

Messrs Ali Mousa Al Mousa, Mohammed bin Sulaiman Abanumay, Ibrahim Hamad Al Babtain and Ajlan Abdulaziz Al Ajlan resigned from the Board; and I take this opportunity to thank them for their valuable contributions during their terms in office. In turn, I welcome Messrs Mohammed Abdulaziz Al Sarhan, Mohammed Abdulrazzaq Alkandari, Yasir Mohammed Al Jarullah and Khalid Abdulaziz Al Mediheem as newly-elected Directors; all of whom bring with them a wealth of experience and expertise that will undoubtedly benefit the Bank.

On behalf of the Board of Directors, I extend my sincere appreciation to His Majesty the King of Bahrain, His Royal Highness the Prime Minister, and His Royal Highness the Crown Prince and First Deputy Prime Minister, for their wise leadership and reform programme, and their encouragement for the Islamic banking sector.

My thanks are also due to the Central Bank of Bahrain, Ministry of Industry & Commerce and other Government institutions, for their continued professional advice and support during the period.

I would also like to express my gratitude to our shareholders, clients and business partners for their enduring loyalty and confidence; to our Shari'ah Supervisory Board for their valuable guidance and supervision; and to the Bank's management and staff for their highly-valued dedication and professionalism.

May Allah guide us on the proper path, and lead us to the realisation of our goals for the future success of the Bank.



**Dr. Ghassan Ahmed Al Sulaiman**  
Chairman of the Board

## BOARD OF DIRECTORS



Dr. Ghassan Ahmed Al Sulaiman  
Chairman  
Kingdom of Saudi Arabia



Abdulfatah Mohammed Rafie Marafie  
Deputy Chairman  
State of Kuwait



Abdullatif Mohamed Janahi  
Board Member & Chief Executive Officer  
Kingdom of Bahrain



Marwan Ahmad Al Ghurair  
Board Member  
United Arab Emirates



Saleh Mohammed Al Shanfari  
Board Member  
Sultanate of Oman



Nedhal Saleh Al Aujan  
Board Member  
Kingdom of Bahrain



Sulaiman Ibrahim Al Hudaithi  
Board Member  
Kingdom of Saudi Arabia



Abdulhadi Treheeb Al Shahwani  
Board Member  
State of Qatar



Mohammed Abdulaziz Al Sarhan  
Board Member  
Kingdom of Saudi Arabia



Mohammed Abdulrazzaq Alkandari  
Board Member  
State of Kuwait



Yasir Mohammed Al Jarullah  
Board Member  
Kingdom of Saudi Arabia



Khalid Abdulaziz Al Mediheem  
Board Member  
Kingdom of Saudi Arabia

## SHARI'AH SUPERVISORY BOARD



Shaikh Nidham Mohammed Saleh Yaqooby  
Chairman



Dr. Abdul Sattar Abdul Kareem  
Abu Ghuddah  
Member




Dr. Essa Zaki Essa  
Member

Shaikh Yaqooby is a Ph.D. Reader in Islamic Law at the University of Wales, UK; and holds a BA in Economics & Comparative Religion from McGill University, Canada. He has been guided in Traditional Islamic Studies by eminent Islamic scholars from Saudi Arabia, Bahrain, Egypt, Morocco and India. During the 1990s, he was a Khatib in the Kingdom of Bahrain, and since 1976 has taught a range of Islamic topics. Shaikh Yaqooby is a Member of the Shari'ah Supervisory Board of several Islamic banks, and is a Member of the following institutions: Shari'ah Council of the Accounting & Auditing Organisation for Islamic Financial Institutions (AAOIFI), Shari'ah Council of the Islamic Rating Agency, Shari'ah Board of the Central Bank of Bahrain, and the Dow Jones Islamic Index. Shaikh Yaqooby is also a regular speaker at Islamic conferences and forums.

Dr. Abu Ghuddah holds a Ph.D. in Shari'ah from Al-Azhar University, Cairo, Egypt. He is a Member of the Islamic Fiqh Academy, which evolved from the Organisation of Islamic Conference in Jeddah, Kingdom of Saudi Arabia. He previously held the positions of Expert and Reporter for the Islamic Fiqh Encyclopedia, Ministry of Awqaf & Islamic Affairs, State of Kuwait. He is a Member of the Shari'ah Supervisory Board of several Islamic financial institutions, and a Member of the Standards Board and Shari'ah Council of the Accounting & Auditing Organisation for Islamic Financial Institutions (AAOIFI). He is the author of several specialist books in Fiqh & Fatwa of modern Muamalat and publications on different Islamic subjects, and a regular speaker at Islamic conferences and forums.

Dr. Essa holds a Ph.D. in Comparative Fiqh from the Islamic University, Al Madina Al Munawarah, Kingdom of Saudi Arabia. He is an Assistant Professor at the College of Basic Education, Public Authority for Applied Education & Training, State of Kuwait. He is a Member of several Fatwa and Shari'ah Boards and Committees. He is the author of several books and publications on different Islamic subjects. Also, Dr. Essa is a regular speaker at Islamic conferences and forums.





Composed of eminent Shari'ah scholars, the Bank's Shari'ah Supervisory Board is entrusted with the duty of directing, reviewing and supervising the activities of the Bank in order to ensure that they are in compliance with the rules and principles of Islamic Shari'ah.



## CEO'S REPORT

**In the name of Allah, the Most Beneficent, the Most Merciful, Prayers and Peace be upon our Prophet Mohammed, His Companions and Relatives.**

The period under review from 1 January 2012 to 30 June 2013 has proved to be a pivotal chapter in the strategic evolution of Venture Capital Bank. During this period, we made significant progress in completing the rationalisation process that was started in late 2011 to realign our strategy and business

model, and sharpen our focus on the Bank's core investment banking capabilities.

The objective of this process was to transform VCBank in line with changing market dynamics, and return the Bank to profitability. Accordingly, we introduced a number of key measures which included finalising a new corporate strategy and business model; refocusing our investment activities on carefully selected sectors and geographies; and reducing costs through a major organisational restructuring exercise.

“Our financial results and operational achievements during the past fiscal period are testimony to the Bank's high standards of performance and the effectiveness of our refocused investment strategy. God willing, we are confident of VCBank's ability to build upon this excellent performance, and continue to adapt and capitalise on changes and opportunities in the market.”



“VCBank reported six consecutive quarters of profitability, with net profit for the period growing significantly to US\$ 21.1 million and total expenses decreasing to US\$ 15.9 million.”

Abdullatif Mohamed Janahi  
Board Member & Chief Executive Officer

**Net Profit**  
30 June 2013

**US\$ 21.1 Million**

We also changed the Bank's fiscal year-end to align our reporting year with the annual cycle of investment structuring and placement, and minimise the impact of the annual summer holiday season for the greater convenience of our investors

I am pleased to report that these measures proved to be extremely successful. Financially, VCBank reported six consecutive quarters of profitability, with net profit for the period growing significantly to US\$ 21.1 million and total expenses decreasing to US\$15.9 million. This was achieved by completing the staff rationalisation process, which was conducted in a most considerate and caring manner, with the headcount now less than half the 90 staff employed in 2009. Total revenues grew by 435 per cent to US\$ 43.9 million, with a significant rise in the contribution of investment income to US\$ 35 million. Organisationally, we restructured the three autonomous investment divisions into a single integrated investment group; established a new Wealth Management division; and reallocated responsibilities across the Bank to improve operating efficiency and maximise synergies.

The successful refocusing of the Bank's investment activities resulted in VCBank raising a total of US\$ 245 million from investors, including the conclusion of three new investment transactions, an increased stake in two existing key portfolio companies, and new subscriptions to the VCBank Liquidity Programme. This was achieved despite the volatile business environment and intensified competition from other players in the region; and ranks as one of the best performances by a regional investment bank. The new deals include two high-end UK property transactions in London's prestigious W1 residential district. With properties currently valued at 20 per cent higher than their peak of 2007, London's prime residential market has demonstrated its resilience to the global financial crisis. In the Kingdom of Saudi Arabia, VCBank has made significant progress in a planned investment involving the establishment of a specialist hospital in Alkhobar, Saudi Arabia.

This will help to meet the Kingdom's growing demand for world-class private sector healthcare, which offers excellent growth prospects.

In addition, VCBank finalised the acquisition of an additional 18.5 per cent stake in Goknur Foods Import Export Trading & Distribution Company – the largest producer of fruit juice concentrate and fruit puree in Turkey - bringing the Bank's and its investors' total indirect equity stake in the Company to 83.5 per cent. Following a favourable arbitration settlement in 2012, VCBank increased its stake in Qatar Engineering & Construction Company (QCon) – a leading engineering, procurement and construction (EPC) contracting company – to 28 per cent. The Bank has also identified a number of potential investment exits that are expected to be concluded during the next fiscal year.


Looking ahead, GDP in the MENA region is forecast to grow by 2.5 per cent in 2013, according to the latest Global Economic Prospects Report by the World Bank.

The GCC economies, which constitute the US\$ 1.4 trillion Gulf market- and the Bank's core investment geographies- are expected to outperform the rest of the region, with overall economic growth averaging around 4 per cent in 2013. Closer to home, the Bahrain Economic Development Board expects the Kingdom's GDP to grow by 5 per cent, driven by a rebound in oil production, ongoing expansion in the non-oil sector, and robust private sector growth.

We are therefore cautiously optimistic for VCBank's prospects over the next 12 months, as we continue to reap the benefits of the measures and, at times, the difficult decisions taken over the past two years. The Bank is now a leaner, more efficient and focused institution, backed by strengthened underlying financial fundamentals and a strong investment deal pipeline. As such, we are well placed to take advantage of emerging business opportunities, which will support the sustained profitability and continued development and growth of VCBank for the ongoing benefit of all our stakeholders.

Our financial results and operational achievements during the past fiscal period are testimony to the Bank's high standards of performance and the effectiveness of our refocused investment strategy. God willing, we are confident of VCBank's ability to build upon this excellent performance, and continue to adapt and capitalise on changes and opportunities in the market.

In conclusion, I would like to express my sincere appreciation for the unwavering support and encouragement that we have received from all our stakeholders. In particular, I would like to acknowledge the continued trust and confidence of our highly-supportive investor base; and pay special tribute to the commitment and hard work of our management and staff, without whose positive attitude towards embracing change and rising to new challenges, such a successful performance by the Bank would not have been possible. We are blessed by having such a dedicated and professional team.



**Abdullatif Mohamed Janahi**

Board Member & Chief Executive Officer

# EXECUTIVE MANAGEMENT



Abdullatif Mohamed Janahi  
Board Member & Chief Executive  
Officer; Chairman of the Executive  
Management Committee



Faisal A. Aziz Al Abbasi  
Chief Investment Officer



Nabeel Ebrahim Al Tattan  
Chief Administrative Officer



Saad Abdulla Al Khan  
Executive Director - Investments



Santhosh Jacob Karipat  
Executive Director - Financial  
Control



Najwa Abdulla Mohanna  
Executive Director - Operations  
& Support



Mohamed Jassim Al Shaikh  
Executive Director - Head of  
Wealth Management



Menir Ahmed  
Director - Head of Risk  
Management



Khalid A.Jalil Al Madani  
Director - Head of Compliance  
& MLRO



The Chief Executive Officer (CEO) is delegated by the Board of Directors with responsibility for the day-to-day management of the Bank. The CEO is supported by a well-qualified and experienced Executive Management team. Executive Managers' profiles are listed in the Corporate Governance Review.



# INVESTMENT REVIEW

As part of the Bank's strategic restructuring exercise, the existing three autonomous investment divisions were consolidated into one integrated division under a Chief Investment Officer. The objective of this exercise is to improve operating efficiency, and realign resources with a greater focus on private equity investment activities. Also during the year, an extensive review of the Bank's strategy and business model was completed, and a revised investment strategy was approved by the Board of Directors.

Despite the continued challenging economic and financial environment, which affected investors' risk appetite, VCBank was successful in concluding three new investment transactions and increasing its stake in two existing key portfolio companies.

## INVESTMENT STRATEGY

VCBank's strategy is designed to generate consistent superior returns with calculated risk from high-quality, rigorously-investigated, efficiently-structured and well-managed investment opportunities. The investment portfolio will be prudently diversified across different markets and sectors, and across different growth stages of private equity opportunities. This diversified approach aims to reduce the risk of geographic and sector concentration.

The Bank will partner with experienced technical / business partners or entrepreneurs who share its vision of building pioneering companies or projects that have the potential for rapid growth, and to be world leaders in their respective industries. VCBank will also identify successful global business models for duplication in the MENA region in order to enhance and diversify regional economies; create employment opportunities; replace imports with local goods and services; and generate increased exports. The Bank will add value to its portfolio companies through active participation and support, in order to maximise the exit value of its investments.

## PHILOSOPHY

VCBank's investment philosophy is generally guided by the fundamental premise that it is cash flow and profitability, not 'trophy status' or fashion, which ultimately determines the value of an asset. The Bank considers that rigorous due diligence, the use of conservative assumptions in financial projections, and careful assessment of possible downside scenarios, are the best methods for consistently achieving its objectives.

## FOCUS

The primary investment focus for VCBank will be private equity deals, followed by a reduced emphasis on venture capital and business development-themed transactions. Real estate investments will only be undertaken on a selective basis. Regardless of the investment type, the Bank adopts a consultancy-based analytical approach to thoroughly examine each prospective venture and early-stage business

proposal; with an emphasis on customer value, strategic positioning, competitive dynamics, business model sustainability, and management capability.

## MARKETS

VCBank will seek investment opportunities on a global basis but with greater emphasis on the MENA region. The investment portfolio will be diversified in order to avoid concentration in any particular market. The Bank's core investment markets are GCC countries, while priority markets are Turkey and, on a selective basis, the United Kingdom. Opportunistic markets that have the potential to generate interesting deals include the rest of MENA and, very selectively, the Far East, Asia and the West.

## SECTORS

VCBank will focus its deal flow efforts on core sectors where its track record, and the cumulative in-depth knowledge of the Investment team and Board Members, can be called upon. Core sectors comprise healthcare, agriculture, food, fertilizers and petrochemicals, oil and gas services, liquidity programmes and international real estate. Priority sectors, which demonstrate scope for significant development in the MENA region, have been identified as education and infrastructure. Opportunistic sectors, considered on a case-by-case basis, include regional real estate and other potential high-growth sectors.

## EXITS

In evaluating investment opportunities, one of the Bank's primary considerations is the potential exit strategy. Accordingly, VCBank focuses on investments in industries that either have significant M&A activity, or where there is an appetite for listing on capital markets. The Bank has developed a timetable of planned investments exits, with a number of identified deals expected to be concluded during the second half of 2013 and in early 2014.



## NEW INVESTMENTS

### MAYFAIR CHAMBERS

LONDON W1, UK

This GBP 30 million property transaction involves the acquisition of a prime new-build freehold residential development in the heart of Central London. Mayfair Chambers is a bespoke building currently being developed to house six luxurious residences, designed and finished to the highest standards. The property is situated in the Mayfair W1 conservation area, one of London's most prestigious residential locations. For the full report on Mayfair Chambers, please see the entry under Real Estate.

### PARK CRESCENT WEST

LONDON W1, UK

VCBank and Saudi Venture Capital Investment Company are part of a high-profile consortium led by the Saudi-based Rassmal Investments, which is owned by Al Shawaf family. Through its construction company, Al Bawani, the group has established itself as a leading high-end contracting company in the Kingdom, with significant strengths in residential property and healthcare. The consortium has invested in the acquisition of an iconic residential development in one of London's most prestigious residential areas overlooking Regent's Park. For the full report on Park Crescent West, please see the entry under Real Estate.

### SPECIALIST HOSPITAL

AL KHOBAR, SAUDI ARABIA

VCBank is partnering with Saudi-based Al Othman Holding Company to develop a new 150-bed hospital at Al Khobar in the Kingdom of Saudi Arabia. Covering a total area of 40,000 square metres, the hospital will concentrate on three centres of excellence – women's health, children's health and day surgery – which are in high demand and generate high margins. In addition, specialised clinics will cover diabetes, dermatology, plastic surgery, eye care, cardiology, ENT and orthopaedics. The hospital will focus on the immediate catchment area comprising Dammam, Al Khobar and Dhahran, with a total population of 2.4 million; but will also attract patients from other provinces in the Kingdom. For the full report on Specialist Hospital, please see the entry under Venture Capital & Business Development.

### GOKNUR

During 2012, VCBank completed the acquisition of an additional 18.5 per cent stake in Goknur Foods Import Export Trading & Distribution Company, one of the largest producers of fruit juice concentrate and fruit puree in Turkey. This latest acquisition brings the Bank's and its investors' total indirect equity stake in the Company to 83.5 per cent. Goknur made two dividend distributions to investors of 6.8 per cent and 9 per cent for the years ending 2011 and 2012 respectively. For the full report on Goknur, please see the entry under Private Equity.

### QCON

Given the interest from its investors and the company's promising prospects, VCBank's stake in Qatar Engineering & Construction Company (QCon) was increased by 20 per cent to 28 per cent. Following another successful performance, the Company distributed 10 per cent in dividends for the year ended 31 December 2011, in line with the dividend payment for the previous year. For the full report on QCon, please see the entry under Private Equity.

The primary investment focus for VCBank will be private equity deals, followed by a reduced emphasis on venture capital and business development-themed transactions, and with real estate investments being undertaken on a selective basis.

# INVESTMENT REVIEW

## PRIVATE EQUITY

### INVESTMENT PORTFOLIO UPDATE

#### Goknur

Established in 1993, Goknur Foods Import Export Trading & Distribution Company is the largest fruit juice concentrate and fruit puree producer and exporter in Turkey, with a 50 per cent market share. It exports to over 60 countries worldwide, with a focus on Europe, USA and Russia; and a client base including leading international brands such as Coca Cola, Pepsi Cola, Sun Top, Hero and Smuckers. In 2012, VCBank completed the acquisition of an additional 18.5 per cent stake in Goknur, bringing the Bank's and its investors' total indirect equity stake in the Company to 83.5 per cent. During the year, Goknur implemented its expansion plans with the purchase of 2 million square metres of farmland for the cultivation of fruits such as apple, sour cherry, apricot and peach. This acquisition brings the Company's total land bank to 6.2 million square metres. Goknur also completed the construction of a second production plant in the city of Adana with an annual processing capacity of 177,000 tons; while construction started on a third processing plant which is close to completion as well.

#### SHIPCO

This US\$ 33.5 million shipping capital lease project entails a capital lease through sale and leaseback on a bareboat basis of three one-year-old Supramax 57,000 dwt bulk carriers. The individual price tag of US\$ 28.3 million of these vessels is well below the market value for comparable five-year-old Supramax bulk carriers. Headquartered in Greece, the lessee is a fast-growing provider of marine transportation services, currently operating its own fleet of seven Supramax vessels, and managing a fleet of 180 charter vessels.

#### MENA SME Fund

Established in 2006, this Fund made its last capital call in 2010 and then closed following its investment in QCon. The Fund has performed relatively well since inception, and at the end of 2012, the NAV per share stood at US\$ 45.52, a decrease of 9.96 per cent from the original NAV. Distributions to investors during the year totalled US\$ 0.75 million. The Fund's portfolio companies are Challenger Limited, JAFCCO, ITWorx and QCon, whose progress is reported separately below. The Fund is currently finalising plans for a number of exits during 2013 and 2014.

#### Challenger Limited

Libya-based Challenger is a provider of contract oil and gas land drilling and workover services, operating primarily in the MENA region. Following the unforeseeable events in Libya during 2011, the Company embarked upon a major asset restoration programme in 2012. Challenger's commitment to stay in Libya during the war is starting to prove beneficial. The Company has six rigs currently operational, with another five being prepared for deployment.

#### JAFCCO

The growing demand for fertilizers continued during 2012, enabling Jordan Al Abyad Fertilizers & Chemicals Company (JAFCCO) to report a good level of revenue for the year. However, this was affected by recurring technical issues facing the fifth production line of the new expansion project, which have prevented it from coming on stream as planned. The Company has appointed a reputable neutral international consultant to inspect and evaluate the status of the fifth line, and recommend remedial actions to be undertaken by the EPC contractor.

#### ITWorx Company

ITWorx is one of the largest software outsourcing firms in Egypt, with offices in Saudi Arabia, the UAE, Qatar, Europe and the USA. The Company reported increased revenue and profitability in 2012, and secured a number of important new contracts. These include delivery of its customised Visit Management System to Ottawa Public Health (OPH) in Canada, providing OPH with an integrated and cost-effective bilingual system for automating the handling of influenza vaccination campaigns. ITWorx also attended the prestigious International Society for Technology in Education in San Diego, USA, where it presented its Connected Learning Gateway platform; and introduced its new 'Virtual Lab' product, which uses Microsoft's Kinect to simulate the running of a scientific experiment.

#### QCon

VCBank holds a 28 per cent stake in Qatar Engineering & Construction Company (QCon), a leading engineering, procurement and construction (EPC) contracting company. It specialises in projects and plant maintenance for the oil and gas, petrochemicals, fertilizers, power and other industrial infrastructure sectors in

Qatar. Established in 1975, QCon has built a dominant position, and a high reputation for quality and safety, in the niche segments in which it operates. In 2012, the Company reported increased revenues and profitability, and won a number of major new contracts in Qatar. Outside Qatar, the Company was awarded the main plant maintenance contract from ADGAS in Abu Dhabi, marking the first step in the QCon's geographic expansion strategy.

#### Lemissoler Maritime Company

Taking into consideration the collapse of the shipping sector as a result of the global economic recession, Lemissoler Maritime Company has performed reasonably well. In an environment where vessel valuations were dropping and many major charterers were collapsing, causing most shipping companies in the world to incur sizable losses, the Company performed reasonably well in 2012, while preserving its liquidity and its assets. Lemissoler operates a fleet of five specialised commercial vessels and container ships under a diverse portfolio of long-term, fixed-rate time charters with blue-chip clients.

#### SVCIC

Saudi Venture Capital Investment Company (SVCIC) is a Saudi-based investment company with a paid-up capital of US\$ 100 million. With a primary focus on investing in small and medium enterprises in the Kingdom, the Company is currently evaluating a number of promising investment opportunities. During 2012, SVCIC continued to build its management team, with the appointment of a Chief Financial Officer, Chief Investment Officer, Chief Placement Officer and Chief Risk Officer. Key developments include investment in iMena – an e-commerce and internet start-up holding company based in Jordan. The Company also partnered with Venture Capital Bank in a high-profile consortium led by the Saudi-based Rassmal Investments, for the acquisition and development of an iconic residential development, Park Crescent West, in one of London's most prestigious residential areas overlooking Regent's Park.



1. ITWorx Company
2. QCon
3. Goknur



VCBank's investment portfolio is prudently diversified across different markets and sectors, and across different revenue stages of private equity opportunities. This diversified approach aims to reduce the risk of geographic and sector concentration.



VCBank's strategy is designed to generate consistent superior returns with reasonable risk from high-quality, rigorously-investigated, efficiently-structured and well-managed investment opportunities.

1



- 1. German Orthopaedic Hospital
- 2. Royal Maternity Hospital
- 3. VCBank Liquidity Programme

2



3



# INVESTMENT REVIEW

## VENTURE CAPITAL & BUSINESS DEVELOPMENT

### INVESTMENT PORTFOLIO UPDATE

#### Specialist Hospital

##### Al Khobar, Saudi Arabia

VCBank is partnering with Saudi-based Al Othman Holding Company to develop a new 150-bed hospital at Al Khobar in the Kingdom of Saudi Arabia. Covering a total area of 40,000 square metres, the hospital will concentrate on three centres of excellence – women's health, children's health and day surgery – which are in high demand and generate high margins. In addition, specialised clinics will cover diabetes, dermatology, plastic surgery, eye care, cardiology, ENT and orthopaedics. The hospital will focus on the immediate catchment area comprising Dammam, Al Khobar and Dhahran, with a total population of 2.4 million; but will also attract patients from other provinces in the Kingdom.

Healthcare is a highly attractive sector in Saudi Arabia, with excellent growth prospects. These are driven by favourable demographics; the emergence of lifestyle-related diseases such as diabetes, hypertension, obesity and heart problems; the influx of expatriate patients who previously had access to public hospitals; mandatory health insurance coverage for expatriates; and favourable regulatory changes and government incentives for the private sector. This new investment project draws upon VCBank's healthcare experience gained from development of the German Orthopaedic Hospital and Royal Maternity Hospital in Bahrain; and Al Othman's involvement in the 200-bed Al Ahsa Hospital in the Eastern Province of Saudi Arabia.

#### VCBank Liquidity Programme

This first-of-its-kind Shari'ah-compliant short-term liquidity programme completed its second year in 2012. The subsequent launch of a third offering was well received and fully subscribed. Providing a profit rate of between 4 and 6 per cent, the short-term trust certificates of the programme are backed by the prime asset of Venture Capital Bank Building. The programme has attracted steady interest from potential investors, with the majority of certificate holders being corporates, financial institutions and insurance companies, as well as individual investors.

#### German Orthopaedic Hospital

Since opening in 2010, this specialist hospital has quickly earned a reputation for world-class orthopaedic treatment and surgery in

Bahrain and the wider GCC market, especially the Eastern Province of Saudi Arabia and Kuwait. Patients no longer need to travel to Germany for specialist treatment, and agreements signed by the hospital to date include the General Organisation for Youth and Sports (GOYS) for the treatment of players of Bahrain's national sports teams. The Hospital has recorded steady year-on-year growth since its opening in June 2010. Following the success of this project, a similar medical institution is currently under study for development in Riyadh, Saudi Arabia. The German Orthopaedic Hospital serves to illustrate the distinct ability of VCBank to identify a lucrative captive market, with the potential for replication in other GCC countries.

#### Royal Maternity Hospital

Based on a proven international model for 'healthcare and hospitality', the Royal Maternity Hospital will provide world-class basic and advanced healthcare services for women and children. The initial focus of this 22-bed hospital will be on the provision of comprehensive maternity services, extending to prenatal and postnatal care, in addition to gynaecology. Construction made good progress in 2012, including earthworks, foundations and the full structure for the main hospital building. A leading team of international consultants was assigned in October 2012, with responsibility for the procurement of medical equipment; functional planning and IT reviews; staffing requirements; and the development of departmental policies and procedures.

#### The Lounge

This specialist serviced offices company, launched in Bahrain in 2008, has made excellent progress, despite difficult market conditions. Having managed to retain most of its existing clients, revenues have been steady for the past two years. With a 90 per cent occupancy rate, the Lounge maintained profitability in 2012, despite operating in a very competitive and price-sensitive market. The Lounge illustrates the venture capital approach of VCBank in successfully seeding a new concept in Bahrain, and then replicating it elsewhere in the MENA region.

#### GLOREI

The Global Omani Development & Investment Company (GLOREI) provides VCBank with an investment platform for opportunities in Oman. The company has

successfully executed deals in the hospitality and logistics sectors, as well as certain sub-sectors of real estate, such as serviced offices. The 'Maktabi Watayah' property was completed in 2012, with approximately 60 per cent of the space having been leased to date.

#### Bayan Real Estate Development Company

Founded by leading companies and private investors from Saudi Arabia, Kuwait and Bahrain, Bayan Real Estate Development Company has been profitable since its establishment in 2007.

In line with its focus on demand-driven, non-speculative real estate projects in Saudi Arabia, Bayan is currently executing a number of deals in the Kingdom's Eastern Province. Its debut project – Gardinia Aziziyah – is progressing well. This integrated residential district comprises villas of different designs, specifications and prices; and community facilities such as mosques, schools, medical centres, and retail outlets. Gardinia offers middle-income families the opportunity of owning a high quality and affordable home. The SR 800 million project, which covers an area of 625,000 square metres, is located in the Aziziyah area of Al Khobar, close to Half Moon Beach and Prince Mohammed bin Fahd University. In 2012, the Company completed the sale of a developed piece of land in Um AlKhair at an impressive gain after a three-year holding period.

#### Gulf Projects Company

The Company is the part-owner and operator of Venture Capital Bank Building in the Diplomatic Area of Manama in Bahrain. This successful mixed-use commercial, retail and car parking complex is operating near to 100 per cent capacity. The Venture Capital Bank Building is the prime asset for the short-term trust certificates of the VCBank Liquidity Programme. In 2012, the building achieved 100 per cent occupancy of the office area, and over 83 per cent of the car park.

#### Mozon Investment Holding Company

Mozon provides VCBank with an investment platform for opportunities in Morocco. The Lounge – a specialist serviced offices company launched in Bahrain in 2008 – has been successfully replicated in Casablanca. Mozon also completed investments in the education and affordable housing sectors during 2012, and has identified a number of new business opportunities.



# INVESTMENT REVIEW

## REAL ESTATE

### INVESTMENT PORTFOLIO UPDATE

#### Mayfair Chambers

##### London W1, UK

This GBP 30 million property transaction involves the acquisition of a prime new-build freehold residential development in the heart of Central London. Mayfair Chambers is a bespoke building currently being developed to house six luxurious residences, designed and finished to the highest standards. The property is situated in the Mayfair W1 conservation area, one of London's most prestigious residential locations, second only to the prime SW1 postcode of Knightsbridge and Belgravia. All necessary planning permissions have been obtained and construction has commenced, with completion planned for April 2014.

London's prime and super-prime residential market has weathered the global financial crisis, with prime property currently valued at 20 per cent higher than its 2007 peak. The market is forecast to continue performing strongly, driven by London's safe haven status and limited delivery of new homes. Mayfair is considered to be under-priced when compared with Knightsbridge and Belgravia, where values in excess of GBP 4,000 per square foot have been achieved. Very few new, or relatively new, apartment blocks of a similar scale are currently available in this sought-after residential area.

#### Park Crescent West

##### London W1, UK

VCBank and Saudi Venture Capital Investment Company are part of a high-profile consortium led by the Saudi-based Rassmal Investments, which is owned by Al Shawaf family. Through its construction company, Al Bawani, the group has established itself as a leading high-end contracting company in the Kingdom, with significant strengths in residential property and healthcare. The consortium has invested in the acquisition of an iconic residential development in one of London's most prestigious residential areas overlooking Regent's Park.

Park Crescent West was originally designed as one of the main gateways to Regent's Park by the famous architect John Nash in the early 19th century. Discussions are well underway with Westminster City Council and English Heritage in regard to the redevelopment of the Crescent. The proposed scheme will deliver between 80 – 100 high specification, dual aspect apartments with excellent shared amenities and access to private gardens, with a total expected net internal area of c. 150k square feet. In a residential usage the project's gross development value is GBP 355 million. With its London W1 postcode, Park Crescent West is situated in a prime residential area of Central London, where there is a limited supply of competing property, and a growing demand for high-end residential accommodation.

#### Jebel Ali Labour Accommodation

This project involves the construction of three strategically-located labour accommodation complexes in the Jebel Ali Industrial Area, Dubai. Fully-compliant with the latest UAE regulations for labour accommodation, the complexes will provide high-quality accommodation and supporting amenities for over 4,360 workers. Construction of all three complexes has been completed, and water and electricity connected to building one; while connection to the second and third building is expected to take place towards the end of 2013.

Labour camp market dynamics have been adversely affected in recent years, driven by the volatility of Dubai's real estate sector and downturn in the construction industry, with a resultant downward pressure on prices. However, market conditions began to improve during 2012, as evidenced by the number of enquiries received by the sales agents for the project. Demand for labour accommodation is now coming from facilities management, light industrial, cleaning and retail companies, as well as from contractors.

#### One Bahrain

The land for this Shari'ah-compliant hospitality and residential project, located on the prestigious Reef Island development off the north coast of Manama, was acquired through a joint-venture with a Bahraini partner during 2008. One Bahrain will be developed as an up-market residential development split into two components: serviced apartments, and residential units for sale to end-users.

#### Difaaf

This architecturally-distinguished real estate development consists of two high-rise residential towers strategically located on Reef Island, off the north coast of Manama in Bahrain. The land has been purchased and designs drawn up; and preliminary construction works, such as piling, have been completed.

#### Great Harbour

Great Harbour was established to undertake a mixed-use development on a plot measuring over 35,000 square metres in the Hidd Area, Bahrain. A unique seafront plot with excellent development potential, it is located alongside the new Shaikh Khalifa Park.



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1. Jebel Ali Labour Accommodation  
2. Mayfair Chambers  
3. Park Crescent West

3

Real estate investments will only be undertaken on a selective basis. Regardless of the investment type, the Bank adopts a consultancy-based analytical approach to thoroughly examine each prospective venture and early-stage business proposal; with an emphasis on customer value, strategic positioning, competitive dynamics, business model sustainability, and management capability.



The Wealth Management team consists of highly qualified and experienced professionals who act as the main point of contact for investors, delivering regular portfolio updates, introducing new investment opportunities, offering insight into local and regional markets, and providing financial advisory to their clients as partners.



## WEALTH MANAGEMENT

As part of the Bank's restructuring, a new Wealth Management division, incorporating the previous Investment Placement team, was established in 2012. This initiative supports VCBank's strategy to provide clients with consistently superior returns with reasonable risk from high-quality, rigorously-investigated, efficiently-structured and well-managed investment opportunities. These cover private equity, venture capital and business development, and selected real estate offerings.

The Wealth Management division is responsible for developing and maintaining relationships with the Bank's broad network of institutional investors and high net worth individuals across the GCC. The Bank has also established a number of 'strategic' relationships with certain institutions interested in particular types of investment offerings.

The team consists of highly-qualified and experienced professionals assigned to cover the Kingdom of Bahrain, all provinces of the Kingdom of Saudi Arabia, the State of Kuwait, all Emirates of the UAE, the State of Qatar and the Sultanate of Oman. Team members have demonstrated their technical ability to place a wide range of products across different sectors. Acting as the main point of contact for investors, the team members deliver regular portfolio updates, introduce new investment opportunities, offer insight into local and regional markets, and provide financial advisory to their clients as partners.

During the year, the team maintained its close client relationships through regular visits across the region. The Bank's new investment offerings – Mayfair Chambers and Park Crescent in London, in addition to the liquidity portfolios managed by VCBank on behalf of their clients – were successfully placed, despite the volatile investment environment and intensified competition from other players in the region.

Providing the highest levels of client service remains a key priority for the Bank. Following final testing, VCBank's new client relationship management (CRM) system was tested to be implemented during the year. Incorporating more sophisticated client profiling, the system will enable the Bank to provide shareholders and investors with a more focused and responsive service.

In addition, the change in the Bank's fiscal year from January-December to July-June was implemented during 2012. Designed to align VCBank's reporting year with the annual cycle of investment structuring and placement, and minimise the impact of the holiday season, this will provide investors with a more timely and convenient service.

Committed to meeting clients' needs for more diversified wealth management solutions, the Bank is developing plans to expand its product offering. Key areas under consideration include additional liquidity programmes and the provision of new debt instruments. VCBank is also currently finalising a timetable of planned investments exits, with a number of identified deals expected to be concluded during the second half of 2013 and in early 2014.

Since the establishment of VCBank seven years ago, the Wealth Management team has successfully placed all the investment offerings of Bank, which constitutes an exceptional performance for a regional investment bank. This would not have been possible without the enduring trust and confidence of the Bank's highly supportive investor base.

During the year, the Bank's new investment offerings – Mayfair Chambers and Park Crescent West in London, in addition to the liquidity portfolios managed by VCBank on behalf of their clients – were successfully placed, despite the volatile investment environment and intensified competition from other players in the region.



# CORPORATE FUNCTIONS

## Human Resources

The process of organisational restructuring and downsizing, which started last year, was completed during 2012. Key structural changes and reallocation of responsibilities include the creation of the new position of Chief Administrative Officer (CAO), with responsibility for Wealth Management and Human Resources & Administration; a unified Investment division under a single Chief Investment Officer (CIO); and the incorporation of Liquidity Management and Operations under Financial Control. A further reduction in staff took place during the year. This was achieved primarily through voluntary resignations, and was carried out in a most considerate and caring manner. Staff numbers totalled 44 at the end of the current fiscal period, compared with 62 at the end of the previous year. As a result, staff costs reduced by 33 per cent on an annualised basis to US\$ 8.5 million for the 18-month period compared with US\$ 8.4 million in 2011.

## Training & Development

The Bank continued to invest in human resource development and training during the period, with the focus on enhancing skills and knowledge, and gaining professional qualifications. Following the identification of individual training needs during annual staff appraisals, each employee was registered for three training courses with the Bahrain Institute of Banking & Finance or other accredited providers. VCBank also collaborated with Tamkeen regarding relevant professional certifications for staff, and reviewed the results of the one-year Tamkeen Career Progression Programme. During the period, a special workshop for the executive management team was conducted to finalise development of the Bank's new strategy, and was complemented by brainstorming sessions involving all employees.

VCBank continued to provide internships for students from different universities, as well as offering work experience for college students. Due to changes in Bahrain's Labour Law, the Bank revised its HR policies and processes manual; and also updated job descriptions in light of the organisational restructuring and reallocation of responsibilities.

## Administration

To facilitate a more synergistic grouping of departments, the head office layout was reorganised in line with restructuring and reallocation of responsibilities. In addition, a new secure location for the Bank's disaster recovery site was identified, and centralisation of the filing system was completed. VCBank was also successful in reducing the use of paper and printers through the introduction of tablets for meetings, including the Board and its Committees. Furthermore, the Bank's new client relationship management (CRM) system was tested to be implemented during the year, which will enable the Bank to provide shareholders and investors with a more focused and responsive service.

## Corporate Communications

The Bank communicates with all stakeholders in a professional, transparent and timely manner. Main communication channels comprise the annual general meeting of shareholders, annual report, corporate website, marketing campaigns and regular announcements in the local media. In a key communications initiative, development commenced for the complete re-engineering and redesigning of VCBank's website. During next year, the focus will be on communicating with all shareholders and investors and providing them with information regarding their investments.

## Information Technology

The Bank maintained its investment in information technology during the period, with a focus on maintaining the quality of its ICT infrastructure and assets, enhancing support and rationalising costs.

Alternative media and providers were introduced to improve the efficiency and cost-effectiveness of communications; while the Bank moved closer to its goal of being a paperless organisation through the use of smart devices and tablets for meetings. Information security remained a priority, with penetration testing being conducted in-house by the Bank's Information Security Officer, who is a Certified Ethical Hacker; while fitting-out commenced for the relocated disaster recovery site. In addition, the Bank's new client relationship system was tested to be implemented during the year; the revised IT policies and processes manual was approved by the Board; and consultancy services were provided for the Royal Maternity Hospital project.

## Financial Control

As part of the organisational restructuring of VCBank, the Financial Control division assumed responsibility for Liquidity Management and Operations. During the year, the Bank upgraded its financial control processes and procedures in line with the latest regulatory changes; and successfully implemented the change in its fiscal year from January-December to July-June. Focus continued to be placed on managing the Bank's liquidity, monitoring the VCBank Liquidity Programme, and acting as a cash manager for portfolio companies. Back office processes of Operations comprising murabaha contracts, bank account management including limits monitoring, plus cheque payments and transaction processing and settlement through SWIFT, were further streamlined to provide enhanced support to all areas of the Bank.

# RISK MANAGEMENT REVIEW

## Risk Management Objective

The Board of Directors has the overall responsibility for establishing VCBank's approach to risk, and in ensuring that an effective risk management framework is in place. The Board approves and periodically reviews the risk management policies and strategies of the Bank. The Head of Risk Management reports directly to the Risk Committee of the Board, and administratively to the Chief Executive Officer.

The primary objective of the Risk Management department is to provide an enterprise-wide approach to risk management; proactively identify, monitor and mitigate all embedded risks; establish risk management standards; and instill an organisational culture whereby all employees are individual owners of risks. The department periodically reviews and assesses the Bank's risk management policies, processes and procedures; and provides advice to strengthen internal controls. The department is also responsible for the development of a risk management and internal capital adequacy assessment framework, which incorporates a capital allocation process to ensure that the Bank manages its capital in accordance with standards prescribed by the Central Bank of Bahrain.

VCBank is exposed to various kinds of risks, which are described in the Notes to the Consolidated Financial Statements (see Note 37), and in the Basel II Pillar 3 Disclosures. However, given the nature of VCBank's business, 90 per cent of the regulatory capital charge for the Bank relates to Investment and Operational risks.

## Investment Risk

Investment risk, which arises from the Bank's investments in Private Equity, Venture Capital & Business Development and Real Estate, is the main risk to which the Bank is exposed. VCBank seeks to manage its Investment risk through each stage of the investment cycle, including deal sourcing, acquisition, investment holding period and divesture.

The day-to-day operational management of the Bank's investments is overseen by the Investment team, while the Risk Management department reviews all investments from the perspective of VCBank's balance sheet and client franchise. Prior to funding an investment, and regardless of its size, the department provides an independent assessment of the opportunity, highlighting key risks prior to commitment.

The Risk Management team analyses the financial models to identify how a potential investment might perform under various scenarios, focusing where appropriate, on specific characteristics of the investment. The main risk and return drivers of the investment are identified and simulated to determine the potential range of outcomes. This analysis is performed in addition to the extensive due diligence undertaken by the Investment team; and enables measurement of the target investment's risk compared to previous investments undertaken by VCBank, as well as its fit from a client franchise and balance sheet retention perspective.

Once the investment is purchased, the Risk Management department takes a portfolio approach in evaluating the risk impact on the balance sheet. Such risk analysis is performed regularly to ascertain how the risks of the portfolio change overtime, and how they relate to internal limits and guidelines. Correlation analysis of the portfolio holdings is also conducted on a regular basis in order to identify any over-concentration in a specific sector or geography.

## Operational Risk

Operational risk was a particular focus of VCBank's overall risk assessment framework during the period under review. Operational risk is defined as the risk of loss arising from inadequate or failed internal processes, people and systems; or from external events such as natural disasters, changes in regulation, or outsourcing of operations. The Risk Management team conducted a risk and control self-assessment (RCSA) in each business line and control function, in order to identify and assess the major operational risks, and the relevant controls which mitigate those risks.

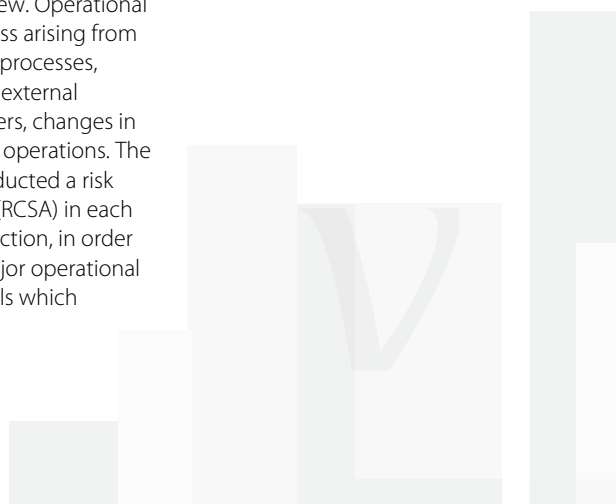
Where necessary, a mitigation plan was drawn up to improve the control environment, and its ownership allocated to the relevant department. Key risk indicators were also identified and adjusted to enable a comprehensive and efficient early warning system. The Operational Risk framework also includes the implementation of all relevant policies, and the development of a comprehensive risk register.

## Internal Capital Adequacy Assessment Plan (ICAAP)

The Risk Management department has developed an internal capital adequacy assessment plan (ICAAP). This incorporates a proprietary capital allocation process to ensure that the Bank manages its capital in accordance with international best practices, and meets the standards prescribed by the Central Bank of Bahrain. VCBank uses this model to determine if it has sufficient capital to cover the combination of all balance sheet risks; while maintaining sufficient flexibility to facilitate future growth plans, and protect against periods of prolonged and extreme stress in the Bank's operating environment, execution or performance.

## Regulatory Developments

In January 2013, the Central Bank of Bahrain issued a new Risk Management module which sets out principles for the management of risk by Islamic banks. A gap analysis conducted by VCBank on its compliance with these CBB requirements did not reveal any major gaps, indicating that the Bank's risk management practice meets or exceeds the minimum regulatory requirements.



# CORPORATE GOVERNANCE REVIEW

VCBank is committed to upholding the highest standards of corporate governance in full compliance with relevant governing laws, regulations and international best practice. The Bank has put in place a robust and comprehensive Corporate Governance Framework (the Framework) aimed at ensuring the adoption of the highest standards of ethical conduct, transparent and prudent disclosures, and operational effectiveness; while protecting the rights and interests of all stakeholders.

The Framework has been designed in accordance with the Nine Principles of the Kingdom of Bahrain's Corporate Governance Code, which was issued by the Ministry of Industry & Commerce in March 2010; and embraced by the Central Bank of Bahrain in its High-Level Controls Module in October 2010. The adoption and implementation of such regulations, along with the continuous review and adherence to the Bank's Corporate Governance Framework, is the direct responsibility of the Board of Directors.

## Key Aspects of VCBank's Corporate Governance Framework

1. A comprehensive set of Charters and Job Descriptions that clearly articulate the roles, responsibilities and mandate of the Board of Directors, Board Committees, the Executive Management and the Control Functions, as well as all other key functions within the Bank.
2. A comprehensive set of Policy and Procedures Manuals considered as an integral part of the Framework, including Internal Discretionary Authority Limits; Code of Conduct, Ethics & Conflict of Interests Policy; Whistle Blowing Policy; Investment Companies Governance Framework; Directors' Independence Policy; Board Committees Minutes of Meeting Policy; and Customer Complaints Policy.

3. Effective and independent Board oversight through the formation of five independent Board Committees; and through the Bank's Control Functions, with clear, direct and independent reporting lines.
4. A reputable and independent Shari'ah Supervisory Board.
5. A comprehensive annual Self-assessment and Evaluation of the Board and its Committees.
6. An effective set of Policies and Procedures to govern the activities of the Bank's Business Units and Support Functions.
7. An up-to-date and adequate formal Succession Plan for the Bank's key positions.

## Key Developments During the Period Under Review

During the period covering 1 January 2012 to 30 June 2013, VCBank continued to strengthen its Corporate Governance Framework on several levels:

- Three new Board Members joined the Bank during the re-election of the Board of Directors that took place on 25 April 2012
- Restructuring the Business Units in line with the Bank's new Strategic Plan
- Strategic headcount reduction in line with the Bank's size and operation as well as reallocation of key and talented personnel
- Appointment of one new Board Member
- Appointment of an Independent Advisor to the Audit Committee

As part of the Bank's emphasis on the awareness and overall enhancement of Directors' understanding of the evolving issues in the areas of governance, the Chairman of the Board and the Chairman of the Risk Committee actively participated in a one-day workshop on Corporate Governance organised by the Waqf Fund in liaison with the CBB during May 2012; with the key takeaways from this workshop having been shared with the entire Board Members of VCBank. Additionally, the Bank actively participated in the Waqf Fund's 5th Senior Roundtable Discussion on 'Shari'ah and Corporate Governance Issues in SPV Governance' as a key speaker representing the perspective of a market player.

## Board of Directors

The Board is responsible for the stewardship of the Bank's business and affairs on behalf of the shareholders, with a view to enhancing long-term shareholder value whilst taking into account the interests of

other stakeholders, and maintaining high standards of transparency and accountability. The Board comprises 12 members, with the majority being independent non-executive Directors except for the CEO. Board Members and their profiles are listed at the end of this Review.

## Board Committees

The Board is supported by 5 Board Committees:

- Nomination & Remuneration Committee
- Corporate Governance Committee
- Audit Committee
- Risk Committee
- Finance & Investment Committee

## Nomination & Remuneration Committee

The mandate of the Nomination & Remuneration Committee is to assist the Board of Directors in establishing a fair and transparent nominations process for the appointment and remuneration of Directors, other Board Committees and the Chief Executive Officer, and remuneration of the Executive Management team.

## Corporate Governance Committee

The mandate of the Corporate Governance Committee is to assist the Board of Directors in fulfilling its responsibilities of corporate governance and oversight over the Bank's compliance with legal and regulatory requirements, as well as liaising with the Shari'ah Supervisory Board.

## Finance & Investment Committee

The mandate of the Finance & Investment Committee is to oversee the financial and investment affairs of the Bank, including asset and liability management in coordination with the Executive Management Committee.

## Audit Committee

The Audit Committee is mandated with oversight responsibilities on financial reporting, internal control and risk management, internal and external audit, and adherence to Shari'ah rules and principles.

## Risk Committee

The mandate of the Risk Committee is to maintain oversight of the Bank's risk management framework, including its Basel II framework, covering all risks faced by the Bank as well as its control environment.

## Membership of Board Committees

Board Committee	Member's Name	Member's Position
Nomination & Remuneration Committee	Dr. Ghassan Al Sulaiman Mr. Abdulfatah Marafie Mr. Sulaiman Al Hudaithi	Chairman Deputy Chairman Member
Corporate Governance Committee	Mr. Abdulfatah Marafie Dr. Ghassan Al Sulaiman Mr. Mohammed Al Sarhan	Chairman Deputy Chairman Member
Audit Committee	Mr. Nedhal Al Aujan Mr. Marwan Al Ghurair Mr. Yasir Al Jarullah	Chairman Deputy Chairman Member
Risk Committee	Mr. Saleh Al Shanfari Mr. Mohammed Al Sarhan Mr. Abdulhadi Al Shahwani	Chairman Deputy Chairman Member
Finance & Investment Committee	Dr. Ghassan Al Sulaiman Mr. Abdulfatah Marafie Mr. Abdullatif Janahi Mr. Saleh Al Shanfari Mr. Mohammed Alkandari	Chairman Deputy Chairman Member Non-voting Member Member

## Directors' Attendance January 2012 to June 2013

Names of Directors	Board Meeting	Finance & Investment Committee Meeting	Risk Committee Meeting	Audit Committee Meeting	Corporate Governance Committee Meeting	Nomination & Remuneration Committee Meeting
Dr. Ghassan Ahmed Al Sulaiman	7 of 7 <sup>C</sup>	5 of 5 <sup>C</sup>			4 of 4	4 of 4 <sup>C</sup>
Mr. Abdulfatah Moh'd Rafie Marafie	6 of 7	5 of 5			4 of 4 <sup>C</sup>	4 of 4
Mr. Abdullatif Moh'd Janahi	7 of 7	5 of 5				
Mr. Saleh Moh'd Al Shanfari	7 of 7	4 of 5	4 of 4 <sup>C</sup>			
Mr. Marwan Ahmed Al Ghurair	7 of 7			6 of 6		
Mr. Nedhal Saleh Al Aujan	6 of 7			7 of 7 <sup>C</sup>		
Mr. Sulaiman Ibrahim Al Hudaithi	5 of 7			1 of 1 <sup>R</sup>		3 of 4
Mr. Abdulhadi Treheeb Al Shahwani	6 of 7		3 of 3 <sup>R</sup>			
Mr. Mohammed Abanumay <sup>1</sup>	1 of 1	1 of 1				
Mr. Ibrahim Al Babtain <sup>2</sup>	1 of 1		1 of 1			
Mr. Ali Al Mousa <sup>3</sup>	0 of 1		1 of 1			
Mr. Mohammad Abdulrazzaq Alkandari <sup>4</sup>	5 of 6	4 of 4				
Mr. Mohammed Abdulaziz Al Sarhan <sup>5</sup>	6 of 6		4 of 4		4 of 4	
Mr. Yasir Mohammed Al Jarullah <sup>6</sup>	5 of 6		2 of 2 <sup>R</sup>	2 of 2 <sup>R</sup>		
Mr. Aylan Al Aylan <sup>7</sup>	2 of 4	0 of 2				
Mr. Khalid Abdulaziz Al Mediheem <sup>8</sup>	1 of 1					

C - Denotes Chairman R - Member reallocated to/from another committee 1 - Directorship term ended on 25 April 2012 2 - Directorship term ended on 25 April 2012 3 - Directorship term ended on 25 April 2012 4 - Directorship term started on 25 April 2012 5 - Directorship term started on 25 April 2012 6 - Directorship term started on 25 April 2012 7 - Voluntary resignation effective 12 December 2012 8 - New Board appointment on 23 January 2013.



## Directors' Remuneration

The Nomination & Remuneration Committee assists the Board in establishing a fair and transparent nomination and remuneration process for the appointment and remuneration of its Directors and Board Committee members. This Committee is guided by the Nomination & Remuneration Committee Charter, which forms part of the Bank's overall Corporate Governance Framework.

The remuneration of Directors is a formula-based approach, based on the Bank's profitability level and the number of Board meetings attended by each Director. It also reflects the extent of responsibilities of each Director. Total remuneration includes Directors' membership in one or more of the Board's committees. The actual remuneration of VCBank's Board of Directors and the Bank's policy are disclosed in the Bank's annual report. This disclosure policy supports the Bank's assurance to its stakeholders that sufficient disclosure is provided in relation to the Bank's remuneration policies.

## Board and Board Committees Development

### Board Development

The annual training plan for Board members includes workshops designed to enable them to carry out their supervisory and observation roles and responsibilities. These include important topics such as corporate governance, compliance and risk management. Board Members also attend an annual strategy workshop with the Executive Management team to review the Bank's strategic plan and objectives.

### Board Evaluation

The Bank has in place a comprehensive Board Evaluation Programme, which is designed to help them identify areas for improvement and reinforce their responsibilities. The programme comprises three phases of self assessment: at a Board level, at a Board Committee level, and at an Individual Director level.

## Shari'ah Supervisory Board

Composed of eminent Shari'ah scholars, the Bank's Shari'ah Supervisory Board is entrusted with the duty of directing, reviewing and supervising the activities of the Bank in order to ensure that they are in compliance with the rules and principles of Islamic Shari'ah. Members of the Shari'ah Supervisory Board and their profiles are listed on page 10 of this annual report.

## Management

The Chief Executive Officer (CEO) is delegated by the Board of Directors with responsibility for the day-to-day management of the Bank. The CEO is supported by a well-qualified and experienced Executive Management team. Executive Managers and their profiles are listed at the end of this Review.

## Executive Management Committee

The Executive Management Committee comprises the members of the Executive Management team. The Committee is responsible for assisting the CEO in overseeing day-to-day operations of the Bank; monitoring the performance of business lines and departments in relation to strategy, policies, targets and limits; and conducting investment decisions as delegated by the Board of Directors under the Discretionary Authority Limits (DAL), in addition to asset and liability management in coordination with the Finance & Investment Committee.

## Strategy Statement

In 2012, an extensive review of the Bank's strategy and business model was completed, and a revised investment strategy was approved by the Board of Directors.

VCBank's strategy is designed to generate consistent superior returns with calculated risk from high-quality, rigorously-investigated, efficiently-structured and well-managed investment opportunities. The investment portfolio will be prudently diversified across different markets and sectors, and across different growth stages of private equity opportunities. This diversified approach aims to reduce the risk of geographic and sector concentration.

## CODE OF CONDUCT

The Bank has developed a Code of Conduct which contains rules on professional conduct and ethical behaviour that are applicable to the directors and employees of the Bank. The Code is designed to guide all directors and employees in fulfilling their responsibilities and obligations towards the Bank's stakeholders, in compliance with all applicable laws and regulations. The Code is posted on the Bank's website.

## Shareholder / Investor Communication & Awareness

The Board is committed to communicating with its shareholders and investors in a professional, transparent, accurate and timely manner, and adopts a number of different ways through which to promote greater understanding and dialogue with all stakeholders. These include the Annual General Meeting, annual reports and quarterly financial reports, corporate website and regular announcements in the local media. A detailed and dedicated section on Corporate Governance is available on the Bank's website at: <http://www.vc-bank.com/corporategovernance.html>.

## Investor Complaints

VCBank is dedicated towards providing investors with the highest level of proficiency in delivering products and services as well as promptly assisting and responding to enquiries or complaints. The Bank treats investors' feedback, concerns and complaints with a great deal of due care and attention. Their inputs constitute a key element toward improving VCBank's standards, policies, products and services. While keen to provide a first-class service to clients, the Bank understands that there could be a few incidences where a client might not be fully satisfied with the Bank's products, services or responses. Therefore, investors are encouraged to immediately contact VCBank if at any stage they feel that its service levels are not up to their expectation. The Bank adopts a strict hierarchy and timeframe toward resolving investors' complaints swiftly and promptly.

### Whistle-Blowing Policy

VCBank's Board and Executive Management are committed to creating a culture of openness within the Bank. Accordingly, the Bank has formulated a whistle-blowing policy aiming to enable the airing of genuine concerns regarding suspected malpractice within VCBank, enhance transparency, and safeguard the Bank's integrity. The whistle-blowing procedure is embedded in the Human Resources Manual. Malpractice includes, but is not limited to: conduct likely to prejudice the reputation of VCBank; breaches of applicable regulations; breaches of internal rules and limitation; criminal offences or endangerment of the health and safety of any person; environmental damage; and the deliberate concealment of any malpractice. The recommended rule of thumb rule is "If in doubt – raise it".

### Governance Control Functions

As well as undertaking their specific responsibilities, the Compliance, Risk Management, Internal Audit, and Shari'ah Coordination & Review departments work closely together in assisting the Board and Executive Management of the Bank to uphold the highest standards of corporate governance.

### Compliance

Compliance is most effective in a corporate culture that emphasises high standards of honesty and integrity, and where the Board and Executive Management lead by example. At VCBank, compliance is recognised as the personal responsibility of all staff, not just the Compliance function. Compliance with regulatory requirements and internal policies and procedures is an ongoing process, and considered as an integral part of the Bank's culture. VCBank is committed to complying fully with the rules and regulations of the Central Bank of Bahrain, the Ministry of Industry and Commerce, and other applicable laws and regulations and international best practices. The Bank continuously strives to improve the level of compliance in conducting its business by actively educating staff to increase awareness of compliance issues and principles.

The Bank's Compliance department acts as a central point for all regulatory compliance, as well as compliance with the Bank's internal policies and procedures. The department is independent from other business activities, and performs its compliance-specific responsibilities along with other limited activities as defined by the CBB, such as Anti-Money Laundering. The Compliance department reports functionally to the Corporate Governance Committee and administratively to the CEO, to ensure that the Bank's compliance objectives are achieved to the highest professional and ethical standards. The department performs its activities under a well-established Compliance Framework which is articulated by a comprehensive Compliance Manual approved by the Bank's Board. The primary purpose of the manual is to facilitate the establishment of a robust compliance culture within VCBank, and to enable the Bank to discharge its duties toward all regulatory authorities' requirements, and ensure appropriate management of the Bank's compliance risk.

### Anti-Money Laundering

VCBank's anti-money laundering measures are based on three main pillars:

1. The Ethical pillar, by actively taking part in the fight against financial crime.
2. The Professional pillar, by preventing the Bank and its products to be used as a channel for money laundering and terrorist financing by recycling the proceeds of crime.
3. The Legal pillar, by complying with Kingdom of Bahrain's legislation and regulations pertaining to Anti-Money Laundering (AML) and Combating Terrorist Financing (CTF).

The Bank's AML Manual has been developed in line with Central Bank of Bahrain guidance, and the requirements stipulated in the Financial Crime Module of the CBB Rulebook Volume 2 – Islamic Banks; international best practices promoted by the Financial Action Task Force (FATF), with 40 recommendation on money laundering and 9 special recommendations on terrorist financing; and Basel Committee guidance on Customer Due Diligence. The

manual provides a comprehensive set of AML policies and procedures that set out detailed requirements relating to customer identification, customer due diligence, ongoing due diligence and monitoring, reporting SAR, combating the financing of terrorism, record keeping, and staff education and training.

The Bank's compliance with the anti-money laundering regulations is monitored by its Money Laundering Reporting Officer (MLRO) and Deputy MLRO; and independently assessed, both internally and externally, by Internal Audit and the Bank's external Auditors on an annual basis. In addition, the CBB performs periodic inspections and follows up on the Bank's compliance with anti-money laundering regulations.

### Risk Management

The role and responsibilities of the Risk Management function are covered under the separate Risk Management Review section of this annual report.

### Internal Audit

The Internal Audit department reports directly to the Audit Committee of the Board, and administratively to the Chief Executive Officer. The department is responsible for evaluating and providing assurance to the Board of Directors and Executive Management on the effectiveness of the Bank's control, risk management and governance processes. This involves reviewing the effectiveness and efficiency of all business processes and their compliance with the Bank's policies, standards and procedures, and all applicable laws and regulations. In addition, the department audits the activities of some portfolio companies for which the Bank has a fiduciary responsibility. The department conducts its audits in accordance with the audit plan approved by the Audit Committee. This plan is developed using a risk-based methodology which also considers any risks identified by the Risk Management function, the Executive Management and external Auditors. Regular reports on Internal Audit activities are presented to the Audit Committee. The Internal Audit department also provides management and staff with preventive advice and guidance.

## Shari'ah Coordination & Review

The Shari'ah Coordination & Review department reports directly to the Bank's Shari'ah Supervisory Board, and administratively to the Chief Administrative Officer (CAO). The department is responsible for Shari'ah compliance, monitoring, auditing and coordinating all activities of the bank. The department is proactively involved in the development of new products and investments and following up on investment project activities such as sub-transactions, liquidity management transactions and payments on a daily basis. The department plays an important role in communicating all transactions, structures and documentation of every business plan to the Shari'ah Supervisory Board, in order to ensure that the Bank's activities are in full compliance with the rules and principles of Islamic Shari'ah.

## Governance Training and Awareness

The Compliance, Risk Management, Internal Audit, and Shari'ah Review departments work closely with the Human Resources department to coordinate an education, training and awareness programme, which covers all aspects of corporate governance, for directors, management and staff.

## Status of Compliance with CBB's Corporate Governance Guidelines (High Level Controls Module)

As required by the CBB, VCBank regularly reviews and conducts a detailed gap analysis on its compliance with the governance requirements stipulated in the CBB's High Level Control Module of its Rulebook Volume 2 - Islamic Banks. This practice demonstrates a high level of compliance with the Nine Principles of the Corporate Governance Code of the Kingdom of Bahrain, along with its Rules and Guidance. The CBB has embraced the 'Comply or Explain' methodology with regard to its Guidance. VCBank is fully compliant with the requirements of the CBB's High Level Control Module except for the following guidance listed below. However, it should be noted that in order to comply with CBB's objectives, VCBank implemented alternative internal arrangements as explained below.

**Guidance HC-7.2.4:** The Bank should maintain a website with a dedicated section on describing shareholders' right to participate and vote at each shareholders meeting; posting documents relating to

the meetings; and establishing electronic means for communicating with shareholders, including the appointment of proxies.

**VCBank's Explanation:** In a key communications initiative, development commenced for the complete re-engineering and redesigning of VCBank's website. Communication with the shareholders will be handled through the CRM system; however, due to the Bank's current shareholding size, there is no urgent need to implement an electronic system for handling the appointment of shareholders' proxies. The current manual approach is considered sufficient for the time being, but the Bank will take this issue into consideration for future improvement.

**Guidance HC-9.2.4a:** The Corporate Governance Committee shall be chaired by an independent director.

**VCBank's Explanation:** Due to the percentage ownership of shares in the Bank, the Chairman of the CGC is not considered as an independent director and at the same time he is a Non-Executive Director. The other members of the committee are Independent and Non-executive directors. Taking into consideration the vast experience of the Chairman of the CGC in the area of Corporate Governance, as well as his positive participation during the previous term, the Board is of opinion that the current composition of the CGC is highly adequate and does not compromise the mandate of the committee.

**Guidance HC-9.2.4b:** The Corporate Governance Committee (CGC) shall consist of at least three members, one of which should be from the Shari'ah Supervisory Board (SSB).

**VCBank's Explanation:** It is worth noting that VCBank established a dedicated Corporate Governance Committee well in advance of CBB requirements, due to its commitment to promote good governance. While the CGC committee does not include a member from the Shari'ah Supervisory Board, the Bank believes that this Guidance from the CBB can be achieved through an alternative internal arrangement. This entails providing the SSB with an agenda in advance of CGC Committee meetings. Based on that, the SSB and the Bank's Shari'ah Reviewer have the full right to attend the Committee meetings. In addition, the minutes of the meeting will be shared with the Bank's SSB for greater transparency.

## Board Members' Profiles

**Dr. Ghassan Ahmed Al Sulaiman**  
Chairman

Kingdom of Saudi Arabia  
Independent and Non-Executive Director  
Appointed 6 October 2005  
34 years' experience

**VCBank Committees:** Chairman of Finance & Investment Committee; Chairman of Nomination & Remuneration Committee; Deputy Chairman of Corporate Governance Committee.

**Chairman:** Ghassan Ahmad Al Sulaiman Development Co. Ltd.; Ghassan Ahmed Al Sulaiman Trading (GAAT); Ghassan Ahmad Al Sulaiman Furniture Co. Ltd (IKEA); SME Center; Kayanat Co.; Saudi Venture Capital Investment Co. (SVCIC); Unaizah Investment Company; Al Mathaaq Development Co. Ltd; Altalea Trading Co.; Delta United Company Ltd.; Goknur Foods Import Export Trading & Production Company, Turkey.

**Board Member:** Bin Sulaiman Holding Co.; Al Maghrabi Hospitals Co.; Namaa Company.

**Board Member and Chairman of Corporate Governance Committee:** Arabian Cement Co.

**Abdulfatah Mohammed Rafie Marafie**  
Deputy Chairman

State of Kuwait  
Independent and Non-Executive Director  
Appointed 6 October 2005  
33 years' experience

**VCBank Committees:** Chairman of Corporate Governance Committee; Deputy Chairman of Finance & Investment Committee and Nomination & Remuneration Committee.

**Chairman & Managing Director, Chairman of Executive Committee and Corporate Governance Committee:** Commercial Real Estate Company (Al-Tijaria).

**Chairman & General Manager, Chairman of Executive Committee:** Mozon Investment Holding Company.

**Board Member and Member of Investment Committee and Audit Committee:** Public Institution for Social Security.

**Board Member:** Amar Finance and Leasing Company.

**Board Member, Chairman of Corporate Governance Committee, and Member of Finance & Investment Committee:** Saudi Venture Capital Investment Company.

**Board Member and Chairman of Executive Committee:** Bayan Realty Company.

**Board Member and Chairman of Audit & Corporate Governance Committee:** Goknur Foods Import Export Trading & Production Company.

**Member:** Supreme Council for Planning & Development.

**Board Member:** Kuwait University.

**Member of the Board of Trustees:** Kuwait Award for Knowledge Economy - Centre of Excellence in Management - College of Administrative Sciences, Kuwait University.

**Member of the Board of Trustees:** Voluntary Work Center.

#### Abdullatif Mohamed Janahi

Board Member

Kingdom of Bahrain  
Chief Executive Officer  
Appointed 6 October 2005  
30 years' experience

**VCBank Committees:** Member of Finance and Investment Committee; Chairman of the Executive Management Committee.

**Chairman:** Industrial & Financial Investments Company, Kuwait; German Orthopaedic Hospital, Bahrain; Royal Maternity Hospital Holding W.L.L.; Lemissoler Maritime Company; World Development Company; Gulf Projects Company; Venture Capital Fund Bahrain; Al Jazira Plastic Company.

**Deputy Chairman:** Challenger Oil Drilling Company; Jordan Al Abyad Fertilizers and Chemicals Company (JAFCCO); Goknur Foods Import Export Trading & Production Company, Turkey.

**Board Member and Chairman of Investment Committee:** GLOREI, Oman.  
**Board Member:** Qatar Engineering & Construction Company (QCON); Bayan Realty Company, Saudi Arabia; Mozon Holding Company, Morocco; Saudi Venture Capital Investment Company (SVCIC), Bahrain Bayan School.

#### Marwan Ahmad Al Ghurair

Board Member

United Arab Emirates  
Independent and Non-Executive Director  
Appointed 6 October 2005  
23 years' experience

**VCBank Committees:** Member of Audit Committee.

**Chairman:** Fanan Investments; Fanan Food Trading; Dubai National School.

**Board Member:** Qatar Engineering & Construction Company (QCON); Jordan Al Abyad Fertilizers and Chemicals Company (JAFCCO).

#### Saleh Mohammed Al Shanfari

Board Member

Sultanate of Oman  
Independent and Non-Executive Director  
Appointed 6 October 2005  
25 years' experience

**VCBank Committees:** Chairman of Risk Committee; Member of Finance & Investment Committee.

**Chairman:** Global Computer Services Company; Asaffa Foods; Asaffa Meat Processing Company.

**Board Member:** Global Omani Investment Company; Global Mining Company; Global Gypsum Company; Omani Integrated Logistic; Global Omani Real Estate Development Company (GLOREI); Arab Poultry Production and Processing, Sudan; Goknur Foods Import Export Trading & Production Company, Turkey.

**Other memberships:** Chairman of Omani-Sudan Business Council; Member of Advisory Committee, College of Agriculture and Marine Sciences, Sultan Qaboos University; Oman Chamber of Commerce (SME, Food Security, Industrial Development Committees); Omani-UAE Joint Business Council; Omanization Committee (AG & Fisheries).

**Previous memberships:** MD, Global Omani Investment co., Tageer Finance, Albatinah Investment Holding, and AlRawabi Group (UAE).

#### Nedhal Saleh Al Aujan

Board Member

Kingdom of Bahrain  
Independent and Non-Executive Director  
Appointed 6 October 2005  
30 years' experience

**VCBank Committees:** Chairman of Audit Committee.

**Chief Executive Officer:** Bahrain Development Bank.

**Chairman:** Gulf Diabetes Specialist Centre, Arabian Taxi Company.

**Board Member:** Bahrain Telecommunication Company (Batelco); Etihad Atheeb Telecom; Retail Arabia; Gulf Membrane & Coating Industries.

**Chairman of the Executive Committee:** Bahrain Business Incubator Centre.

#### Sulaiman Ibrahim Al Hudaithi

Board Member

Kingdom of Saudi Arabia  
Independent and Non-Executive Director  
Appointed 4 March 2009  
30 years' experience

**VCBank Committees:** Member of Nomination & Remuneration Committee.  
**Managing Director:** Jeddah Commercial Investment Company.

**Board Member:** Saudi Research & Marketing Group; Saudi Printing and Packaging Company; Aseer Trading, Tourism & Manufacturing Co.; Saudi Specialised Laboratories Company; Al Madaen Star Group; Saudi Shipping and Maritime Services Company; Saudi Venture Capital Investment Company (SVCIC).

#### Abdulahdi Treheeb Al Shahwani

Board Member

State of Qatar  
Independent and Non-Executive Director  
Appointed 4 March 2009  
40 years' experience

**VCBank Committees:** Member of Risk Committee.

**Chairman and Managing Director:** Al Shahwani Group of Companies, including Bin Nayfa Al Shahwani International; Hadi Sons Group; Al Hadi Cars & Heavy Equipments; Gulf Fire Fighting Foam Factory; Qatar Fire Extinguishers Factory; and Shahwani Fire Protection & Technical Services.

**Board Member:** Qatar Oman Investment Company (Joint Stock Company) & Chairman of Executive & Investment Committee.



# CORPORATE GOVERNANCE REVIEW Continued

## Mohammed Abdulaziz Al Sarhan

Board Member

Kingdom of Saudi Arabia  
Independent and Non-Executive Director  
Appointed 25 April 2012  
36 years' experience

**VCBank Committees:** Member of Risk Committee and Corporate Governance Committee.

**Chairman:** Al Safi Danone.

**Vice Chairman:** National Shipping Company of Saudi Arabia.

**Board Member and Senior Advisor:**

Al Faisaliah Group Holding.

**Board Member:** European Islamic Investment Bank; Saudi Fresh Dairy Board; Saudi Arabian Public Transport Company; Saudi Civil Aviation Holding Company; Qatar Engineering & Construction Company (QCON).

**Member of Board of Trustees:** Alyamama University, Riyadh.

## Mohammed Abdulrazzaq Alkandari

Board Member

State of Kuwait  
Independent and Non-Executive Director  
Appointed 25 April 2012  
13 years' experience

**VCBank Committees:** Member of Finance & Investment Committee.

**Executive Vice President - Direct**

**Investment:** Securities Group, Kuwait.

**Deputy Chairman:** Gulf Energy Holdings, Kuwait.

**Board Member:** Kuwait Saudi Pharmaceutical Industries, Kuwait; Sub Center Real Estate Company, Saudi Arabia.

## Yasir Mohammed Al Jarullah

Board Member

Kingdom of Saudi Arabia  
Independent and Non-Executive Director  
Appointed 25 April 2012  
10 years' experience

**VCBank Committees:** Member of Audit Committee.

**Co-Founder & Chief Executive Officer:**

Tharwaa Investments.

**Board Member:** Tharwaa Investments; Bin Jarullah Holding Company; Inma Medical Services; Tharwaa Escan Investments.

## Khalid Abdulaziz Al Mediheem

Board Member

Kingdom of Saudi Arabia  
Independent and Non-Executive Director  
Appointed 23 January 2013  
40 years' experience

**Owner & Chairman:** Khalid Al Mediheem Trading Establishment.

**Co-Owner:** Taleah Trading & Industrial Company; Arad Real Estate Company.

### Executive Management Profiles

#### Abdullatif Mohamed Janahi FCIMA

Board Member & Chief Executive Officer  
Member of Finance & Investment Committee  
Chairman of the Executive Management Committee  
Joined VCBank in 2005  
30 years' experience

One of the originators and key founders of VCBank initiative, Mr. Janahi served as the Managing Director of the Incorporating Committee of the Bank. He is the Chairman of Industrial & Financial Investments Company in Kuwait, German Orthopaedic Hospital in Bahrain, Royal Maternity Hospital Holding W.L.L, Lemissoler Maritime Company, World Development Company, Gulf Projects Company, Venture Capital Fund Bahrain, and Al Jazira Plastic Company. Mr. Janahi is Deputy Chairman of Challenger Oil Drilling Company, Jordan Al Abyad Fertilizers and Chemicals Company (JAFCCO), and Goknur Foods Import Export Trading & Production Company. He is a Board Member of Qatar Engineering and Construction Company (QCon), Bayan Realty Company in Saudi Arabia, Mozon Holding Company in Morocco, Saudi Venture Capital Investment Company (SVCIC), and Bahrain Bayan School; and a Board member and Chairman of the Investment Committee of GLOREI in Oman. Previously, Mr. Janahi was one of the key founders and a Director of the Incorporating Committee of International Investment Bank, a Bahrain-based Islamic investment bank. Prior to that, Mr. Janahi was a member of the senior management of Assurance & Business Advisory with Arthur Andersen in Bahrain. A Fellow of the UK Chartered Institute of Management Accountants, he holds an MSc in Accounting & Finance from Leicester Business School, De Montfort University, UK; and a BSc in Accounting from the University of Bahrain.

## Faisal A. Aziz Al Abbasi

Chief Investment Officer

Member of the Executive Management Committee  
Joined VCBank in 2005  
14 years' experience

Mr. Al Abbasi has specialised experience in private equity and investment banking, having worked with several leading financial institutions in the Middle East. Prior to joining VCBank, he was a senior member of the Middle East Private Equity team at Bank Al Khair (formerly Unicorn Investment Bank). Previously, he worked in the Direct Investment Group at Kuwait Finance House Bahrain, and the Investment Division of BBK. Mr. Al Abbasi holds a BSc degree in Accounting from the University of Bahrain.

## Nabeel Ebrahim Al Tattan, CFA

Chief Administrative Officer

Member of the Executive Management Committee  
Joined VCBank in 2012  
20 years' experience

Mr Al Tattan has extensive experience in treasury and investments; retail, corporate and investment banking (including real estate); and wealth management. Prior to joining VCBank, he was Chief Investment Officer at Manara Developments. Previously, he was Executive Vice President - Head of MENA Region at Al Salam Bank; and Director - Investment Placement at Arcapita Bank. A Chartered Financial Analyst, Mr. Al Tattan holds a BSc in Business Administration (majoring in Business Finance) from Husson College, Maine, USA.

#### Saad Abdulla Al Khan

Executive Director - Investments  
Member of the Executive Management Committee  
Joined VCBank in 2007  
16 years' experience

Mr. Saad Al Khan's background is in the field of Islamic banking. Prior to joining VCBank, he was Senior Manager of Investments & Marketing at AlBaraka Islamic Bank (AIB). During his time at AIB, he gained extensive knowledge of Islamic investment banking activities, and was successful in establishing a broad network of regional relationships, especially in the UAE. Mr. Al Khan holds a BSc in Accounting from the University of Bahrain.

#### Santhosh Jacob Karipat

Executive Director - Financial Control  
Member of the Executive Management Committee  
Joined VCBank in 2006  
31 years' experience

Mr. Santhosh Jacob Karipat has extensive experience in accounting and finance, investment analysis and valuations, auditing, internal controls and general management, gained from working for over 20 years with 'Big Four' accountancy firms in the UK and the Middle East. Prior to joining VCBank, he was Director, Audit & Advisory with KPMG Bahrain. Previously, he worked with Deloitte & Touche in Riyadh and Jeddah, Kingdom of Saudi Arabia; and with Coopers & Lybrand in the UK. A Chartered Accountant (Fellow of the Institute of Chartered Accountants in England & Wales), Mr. Karipat holds an MSc degree in Management Science (Business Finance) from the University of Manchester Institute of Science and Technology (UMIST), UK.

#### Najwa Abdulla Mohanna CPA

Executive Director - Operations & Support  
Member of the Executive Management Committee  
Joined VCBank in 2006  
28 years' experience

Prior to her promotion to Executive Director - Operations & Support, Mrs Mohanna was Head of Human Resources & Support, including responsibility for shareholder and investor support. She played a key role in the establishment and operations of Saudi Venture Capital Investment Company (SVCIC). Before joining VCBank, Mrs. Mohanna worked at Bahrain Petroleum Company (Bapco), where she held a number of senior positions in the Management and Financial departments. Her various responsibilities included reporting and profit analysis, and costing and budgeting, cash and bank payroll, and international sales. At Bapco, she was also a key player of the Strategic and Business Planning Programme, and a major contributor to various merger projects. Mrs Mohanna is a Certified Public Accountant (CPA) from the Oregon State Board of Accountancy, USA.

#### Mohamed Jassim Al Shaikh

Executive Director - Head of Wealth Management  
Member of the Executive Management Committee  
Joined VCBank in 2006  
11 years' experience

Prior to joining VCBank, Mr. Al Shaikh was a Placement Senior Supervisor at Kuwait Finance House Bahrain. Previously, he worked in the Private Banking department at Taib Bank Bahrain, where he was involved marketing a broad range of investment products to HNWI and institutions. He started his career working with Al Shaikh Group as a Sales Manager. Mr. Al Shaikh holds a Masters Degree from NYIT and a BSc in Business Administration (majoring in Finance and Economics) from the University of South Florida, USA.

#### Menir Ahmed

Director - Head of Risk Management  
Member of the Executive Management Committee  
Joined VCBank in 2013  
28 years' experience

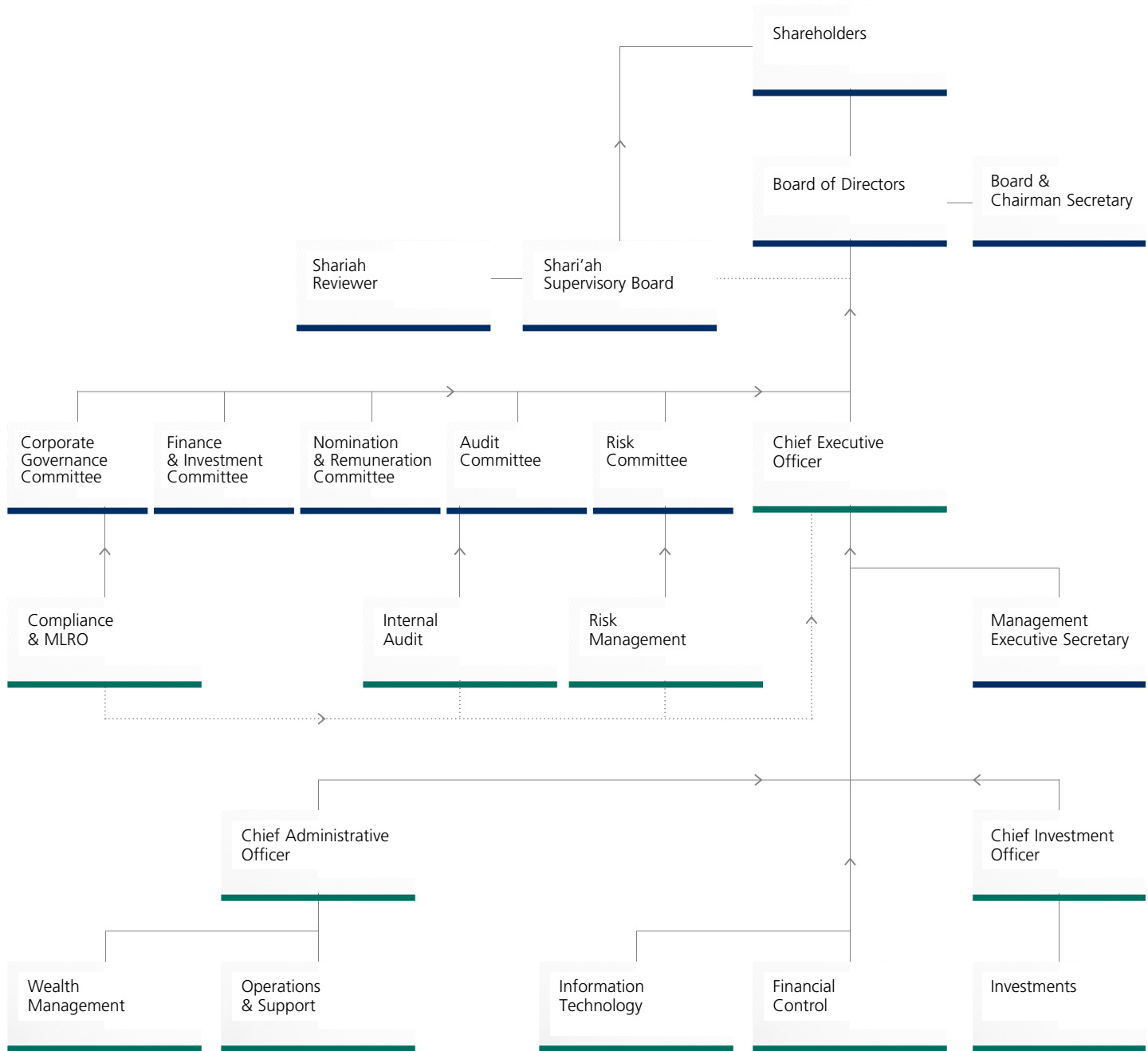
Menir Ahmed has over 25 years' experience encompassing the fields of accountancy, treasury and risk management. Prior to joining VCBank, he held senior positions with Oasis Capital Bank and Investcorp Bank in Bahrain. Before this, Menir spent over 15 years working in various institutions in London, including Deutsche Bank, Bankers Trust, ABN Amro and Shell. He is qualified Chartered Accountant (Institute of Chartered Accountants in England & Wales) and he is also a member of the Association of Corporate Treasurers in the UK. Menir holds a BSc Honours degree in Physics and Electronic Engineering from the University of Manchester, UK.

#### Khalid A.Jalil Al Madani

Director - Head of Compliance and MLRO  
Member of the Executive Management Committee  
Joined VCBank in 2008  
10 years' experience

Mr. Khalid Al Madani was promoted to his current position in 2012, having joined VCBank in 2008 as Deputy Compliance Officer and MLRO. Prior to this, he spent five years with the Central Bank of Bahrain, where his final position was Senior Bank Analyst in the Islamic Financial Institutions Supervision Directorate. He obtained the CIPA designation – as accorded by the AAOIFI during 2009 and holds a Certified Anti-Money Laundering Specialist ("CAMS") credential issued by the Association of Certified Anti-Money Laundering Specialists ("ACAMS") and ICA International Diploma in Compliance awarded in association with Manchester Business School, The University of Manchester as well as Professional Certificate in Compliance (MCP) designation by the International Academy of Financial Management. Mr. Al Madani holds a BSc degree in Accounting from the University of Bahrain.

# GOVERNANCE AND ORGANISATION STRUCTURE



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*In the name of Allah the Merciful, the Compassionate*

**Report of the Shari'ah Supervisory Board for period from 01/01/2012 to 30/06/2013**

Praise be to Allah, and peace be upon our Messenger, his family companions and allies.

The Shari'ah Supervisory Board of Venture Capital Bank has reviewed all the business and investments of the Bank in its meetings for the period from 01/01/2012 to 30/06/2013.

It has studied and discussed, with the Bank's management, the financial statements and the income statement for the period from 01/01/2012 to 30/06/2013.

It should be noted that it is the responsibility of the Bank's management to ensure that the Bank is working in compliance with Shari'ah principles, while the responsibility of the Shari'ah Supervisory Board is limited to give an independent opinion based on monitoring the Bank's operations and preparing the report to be submitted to you.

Through continuous reviewing and monitoring of the Bank's business, the Shari'ah Supervisory Board finds that the business, activities, investments and projects made by the Bank are compliant with the principles of Islamic Shari'ah.

The Shari'ah Supervisory Board, represented by its Chairman, has reviewed all investment brochures used by the Bank, and the funds it established. It has ratified that they are Islamic investments, publications and funds.

The Shari'ah Supervisory Board has also reviewed the financial statements, approved by the auditors for the said period, and decided that they are compliant with the principles of Islamic Shari'ah.

The Shari'ah Supervisory Board has calculated the amount of the Zakat payable on each share. The responsibility of payment of Zakat on the shares lies on the shareholders.

Accordingly, as the Shari'ah Supervisory Board issues its report to confirm the legitimacy of the business, investments, funds, and statements of Venture Capital Bank during this year, it commends the Almighty Allah for this success in the business, especially in these difficult financial conditions experienced by most countries of the world in their financial and economic sectors.

Finally, the Shari'ah Supervisory Board acknowledges the efforts of all employees of the Bank in facilitating the work of the Shari'ah Supervisory Board and appreciates their efforts, calling on Allah to help them to get more of His grace and generosity, for He is able to do so.

Peace be upon our master, Mohammad, his family and allies.

We praise to Allah the Lord of the worlds.

Abdulsattar Abu Ghodah

Nidham Bin Mohammed Saleh Yaqoobi  
Chairman, Shariah Supervisory Board

Issa Zaki

Executed on Wednesday, 12/11/1434 H, corresponding to the 18/09/2013

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# REPORT OF THE AUDITORS

## INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF VENTURE CAPITAL BANK B.S.C. (c)

### Report on the consolidated financial statements

We have audited the accompanying consolidated financial statements of Venture Capital Bank B.S.C. (c) ("the Bank") and its subsidiaries (together "the Group"), which comprise the consolidated statement of financial position as at 30 June 2013, and the consolidated statements of income, comprehensive income, cash flows, changes in equity and changes in off-balance sheet equity of investment account holders for the 18 month period then ended, and a summary of significant accounting policies and other explanatory information.

### Board of Directors' responsibility for the consolidated financial statements

The Bank's Board of Directors is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards and with the Financial Accounting Standards issued by the Accounting and Auditing Organisation for Islamic Financial Institutions, and for such internal control as the Board of Directors determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend

on the auditors' judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Bank's Board of Directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion the consolidated financial statements present fairly, in all material respects, the financial position of the Group as of 30 June 2013, and its financial performance and cash flows for the 18 month period then ended in accordance with International Financial Reporting Standards and the Financial Accounting Standards issued by the Accounting and Auditing Organisation for Islamic Financial Institutions.

### Report on other regulatory requirements

As required by the Bahrain Commercial Companies Law and the Central Bank of Bahrain ("CBB") Rule Book (Volume 2), we report that:

- a) the Group has maintained proper accounting records and the consolidated financial statements are in agreement therewith; and
- b) the financial information contained in the Report of the Board of Directors is consistent with the consolidated financial statements.

We are not aware of any violations of the Bahrain Commercial Companies Law, the Central Bank of Bahrain and Financial Institutions Law, the CBB Rule Book (Volume 2 and applicable provisions of Volume 6) and CBB directives, or the terms of the Bank's memorandum and articles of association during the 18 month period ended 30 June 2013 that might have had a material adverse effect on the business of the Bank or on its financial position. Satisfactory explanations and information have been provided to us by management in response to all our requests.



29 July 2013

Manama, Kingdom of Bahrain

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 30 June 2013

	Note	30 June 2013 USD '000	31 December 2011 USD '000
<b>ASSETS</b>			
Balances with banks		5,903	3,286
Placements with financial institutions	8	4,720	10,652
Investments	9	131,567	115,694
Investments in associates and joint venture accounted under the equity method	10	25,033	29,474
Investment property	11	9,130	9,130
Receivable from investment banking services	12	13,192	6,550
Funding to project companies	13	12,858	5,839
Other assets	14	9,246	6,933
Property and equipment	15	9,912	10,977
<b>TOTAL ASSETS</b>		<b>221,561</b>	<b>198,535</b>
<b>LIABILITIES</b>			
Islamic financing payable	16	13,011	8,631
Employee accruals		4,109	6,323
Other liabilities	17	3,963	3,865
<b>Total liabilities</b>		<b>21,083</b>	<b>18,819</b>
<b>EQUITY</b>			
Share capital	18	250,000	250,000
Share premium	18	28,429	28,429
Unvested shares of employee share ownership plan		(22,764)	(22,764)
Statutory reserve	18	10,414	10,414
Investment fair value reserve	18	245	628
Employee share ownership plan reserve	18	5,349	5,349
Accumulated losses		(71,195)	(92,340)
Total equity		200,478	179,716
<b>TOTAL LIABILITIES AND EQUITY</b>		<b>221,561</b>	<b>198,535</b>
<b>OFF STATEMENT OF FINANCIAL POSITION ITEMS</b>			
Equity of investment account holders		3,740	16,846



Dr Ghassan Al Sulaiman  
Chairman



Abdullatif M. Janahi  
Board Member and Chief Executive Officer

The attached notes 1 to 39 form part of these consolidated financial statements.

# CONSOLIDATED STATEMENT OF INCOME

For the 18 month period ended 30 June 2013

	Note	1 January 2012 to 30 June 2013 USD '000	Year ended 31 December 2011 USD '000
<b>REVENUE</b>			
Income from investment banking services	19	35,053	2,966
Finance income	20	585	574
Dividend income		3,858	358
Rental and other miscellaneous income	21	4,377	2,820
<b>Total revenue</b>		<b>43,873</b>	<b>6,718</b>
<b>OTHER GAINS (LOSSES)</b>			
Fair value losses on investments at fair value through profit or loss - net	22	(7,315)	(15,413)
Other gains on investments - net	23	1,143	906
		<b>37,701</b>	<b>(7,789)</b>
<b>EXPENSES</b>			
Staff costs	24	8,452	8,422
Travel and business development expenses		912	766
Legal and professional fees		1,050	1,435
Finance expense	20	269	75
Depreciation	15	1,887	1,509
Other expenses	26	3,404	2,323
<b>Total expenses</b>		<b>15,974</b>	<b>14,530</b>
<b>PROFIT (LOSS) BEFORE IMPAIRMENT PROVISIONS AND SHARE OF LOSS OF ASSOCIATES AND JOINT VENTURE</b>		<b>21,727</b>	<b>(22,319)</b>
Impairment provisions released / (charged) - net	25	1,230	(35,172)
Share of losses of associates and joint venture, net	10	(1,812)	(1,179)
<b>NET PROFIT (LOSS) FOR THE PERIOD / YEAR</b>		<b>21,145</b>	<b>(58,670)</b>

The attached notes 1 to 39 form part of these consolidated financial statements.



## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the 18 month period ended 30 June 2013

		1 January 2012 to 30 June 2013 USD '000	Year ended 31 December 2011 USD '000
PROFIT (LOSS) FOR THE PERIOD / YEAR		21,145	(58,670)
Other comprehensive (loss) income			
Recycling of the gain on sale of available-for-sale investments to the consolidated statement of income	23	(1,124)	(867)
Changes in fair value of available-for-sale investments		741	(734)
Other comprehensive loss for the period / year		(383)	(1,601)
<b>TOTAL COMPREHENSIVE INCOME (LOSS) FOR THE PERIOD / YEAR</b>		<b>20,762</b>	<b>(60,271)</b>

The attached notes 1 to 39 form part of these consolidated financial statements.

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the 18 month period ended 30 June 2013

	Note	Share capital USD '000	Share premium USD '000	Unvested shares of employee share ownership plan USD '000	Statutory reserve USD '000	Investment fair value reserve USD '000	Employee share ownership plan reserve USD '000	Accumulated losses USD '000	Total USD '000
Balance at 1 January 2012		250,000	28,429	(22,764)	10,414	628	5,349	(92,340)	179,716
Net profit for the period		-	-	-	-	-	-	21,145	21,145
Other comprehensive loss for the period		-	-	-	-	(383)	-	-	(383)
Total comprehensive (loss) income for the period		-	-	-	-	(383)	-	21,145	20,762
<b>Balance at 30 June 2013</b>		<b>250,000</b>	<b>28,429</b>	<b>(22,764)</b>	<b>10,414</b>	<b>245</b>	<b>5,349</b>	<b>(71,195)</b>	<b>200,478</b>
Balance at 1 January 2011		250,000	28,429	(22,764)	10,414	2,229	5,064	(33,670)	239,702
Net loss for the year		-	-	-	-	-	-	(58,670)	(58,670)
Other comprehensive loss for the year		-	-	-	-	(1,601)	-	-	(1,601)
Total comprehensive loss for the year		-	-	-	-	(1,601)	-	(58,670)	(60,271)
Employee share ownership plan vesting charge	27	-	-	-	-	-	285	-	285
Balance at 31 December 2011		250,000	28,429	(22,764)	10,414	628	5,349	(92,340)	179,716

The attached notes 1 to 39 form part of these consolidated financial statements.

# CONSOLIDATED STATEMENT OF CASH FLOWS

For the 18 month period ended 30 June 2013

	Note	1 January 2012 to 30 June 2013 USD '000	Year ended 31 December 2011 USD '000
<b>OPERATING ACTIVITIES</b>			
Net profit (loss) for the period / year		21,145	(58,670)
Adjustments for non-cash items:			
(Gain) loss on investments	23	(1,124)	(867)
Share of results of associates and joint venture accounted under the equity method	10	1,812	1,179
Employee share ownership plan vesting charge		-	285
Impairments (released) / charged	25	(1,230)	35,172
Depreciation	15	1,887	1,509
Gain on disposal of property and equipment		(100)	-
Dividend income		(3,858)	(358)
Operating profit (loss) before changes in operating assets and liabilities		18,532	(21,750)
Changes in operating assets and liabilities:			
Investments		(11,377)	15,485
Receivable from investment banking services		(6,822)	1,907
Funding to project companies		(4,957)	(6,944)
Other assets		(2,589)	1,804
Employee accruals		(2,214)	538
Other liabilities		98	150
Net cash used in operating activities		(9,329)	(8,810)
<b>INVESTING ACTIVITIES</b>			
Dividends received		2,291	358
Property and equipment - net	15	(657)	(136)
Net cash from investing activities		1,634	222
<b>FINANCING ACTIVITIES</b>			
Islamic financing payables		4,380	8,587
Net cash from financing activities		4,380	8,587
<b>NET DECREASE IN CASH AND CASH EQUIVALENTS</b>		<b>(3,315)</b>	<b>(1)</b>
Cash and cash equivalents at beginning of the period / year		13,938	13,939
<b>CASH AND CASH EQUIVALENTS AT END OF THE PERIOD / YEAR</b>		<b>10,623</b>	<b>13,938</b>
Comprising of:			
Balances with banks		5,903	3,286
Placements with financial institutions	8	4,720	10,652
		<b>10,623</b>	<b>13,938</b>

The attached notes 1 to 39 form part of these consolidated financial statements.

## CONSOLIDATED STATEMENT OF CHANGES IN OFF-BALANCE SHEET EQUITY OF INVESTMENT ACCOUNT HOLDERS

For the 18 month period ended 30 June 2013

2013	Movements during the period					Balance as at 30 June 2013 USD '000
	Balance as at 1 January 2012 USD '000	Investment / withdrawal USD '000	Fair value movement / (impairment) USD '000	Gross income USD '000	Bank's fees as an agent USD '000	
GCC Pre IPO Fund	3,681	(17)	42	34	-	3,740
VCBank Investment Projects Mudarabah	13,165	(13,404)	-	257	(18)	-
<b>Balance as at 30 June 2013</b>	<b>16,846</b>	<b>(13,421)</b>	<b>42</b>	<b>291</b>	<b>(18)</b>	<b>3,740</b>

2011	Movements during the period					Balance as at 31 December 2011 USD '000
	Balance as at 1 January 2011 USD '000	Investment / withdrawal USD '000	Fair value movement / (impairment) USD '000	Gross income USD '000	Bank's fees as an agent USD '000	
GCC Pre IPO Fund	3,878	(266)	(2)	71	-	3,681
VCBank Investment Projects Mudarabah	12,341	-	-	886	(62)	13,165
<b>Balance as at 31 December 2011</b>	<b>16,219</b>	<b>(266)</b>	<b>(2)</b>	<b>957</b>	<b>(62)</b>	<b>16,846</b>

	2013 USD '000	2011 USD '000
Investment in equities	3,722	3,679
Balances with banks	18	13,167
<b>Total as at 30 June / 31 December</b>	<b>3,740</b>	<b>16,846</b>

The GCC Pre-IPO Fund targets investments in selected GCC equities in the pre-IPO stage with the primary objective of benefiting from the potential market gains expected to arise from their IPO's. Investors nominate the specific equities they wish to participate in from a pool of GCC Pre-IPO equities, specifying the amounts in each, and receive all returns less the Bank's fee of 20% over a 10% simple return.

The VCBank Investment Projects Mudarabah provides an opportunity for investors to earn attractive returns from providing liquidity financing to selected investment projects from the portfolio of projects promoted by the Group.

The attached notes 1 to 39 form part of these consolidated financial statements.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the 18 month period ended 30 June 2013

## 1 INCORPORATION AND ACTIVITIES

### Incorporation

Venture Capital Bank B.S.C. (c) ("the Bank") was incorporated in the Kingdom of Bahrain on 26 September 2005 as a closed shareholding company under commercial registration (CR) number 58222 issued by the Ministry of Industry and Commerce. The Bank is licensed as a wholesale Islamic bank by the Central Bank of Bahrain ("CBB") and is subject to the regulations and supervision of the CBB.

### Activities

The principal activities of the Bank comprise venture capital, real estate and private equity investment transactions and related investment advisory services. The Bank conducts all its activities in compliance with Islamic Shari'ah under the guidance and supervision of the Bank's Shari'ah Supervisory Board, and in compliance with applicable laws and regulations.

### Change of reporting period

Following the approval of the Bank's shareholders at an extraordinary general meeting on 25 April 2012 and after obtaining the necessary regulatory approval, the Bank changed its financial reporting period to end as of 30 June. Accordingly, these consolidated financial statements are prepared for the 18 month period ended 30 June 2013. The comparative figures included in the consolidated statements of income, comprehensive income, changes in equity, cash flows and changes in off-balance sheet equity of investment account holders and related explanatory notes cover a period of 12 months and therefore are not necessarily comparable.

The consolidated financial statements comprise the financial statements of the Bank and its subsidiary companies (together, "the Group"). Refer to note 6 for details of the Bank's subsidiaries. These consolidated financial statements were approved by the Bank's Board of Directors on 29 July 2013.

## 2 BASIS OF PREPARATION

### Statement of compliance

The consolidated financial statements of the the Group have been prepared in accordance with both the Financial Accounting Standards (FAS) issued by the Accounting and Auditing Organisation (AAOIFI) for Islamic Financial Institutions and International Financial Reporting Standards (IFRS) and in conformity with Bahrain Commercial Companies Law, the Central Bank of Bahrain and Financial Institutions Law, the CBB Rule Book (Volume 2 and applicable provisions of Volume 6) and CBB directives and the terms of the Bank's memorandum and articles of association.

### Accounting convention

The consolidated financial statements have been prepared under the historical cost convention as modified for the remeasurement at fair value of investment securities, and are presented in United States Dollars (USD) which is the functional currency of the Group. All values are rounded off to the nearest thousand (USD 000's) unless otherwise indicated.

### Basis of consolidation

A subsidiary is an entity that the Group has the power to control so as to obtain economic benefits and therefore excludes those held in a fiduciary capacity. The Group accounted for the consolidation of its subsidiaries based on their results for the 18 month period ended 30 June 2013. The audited financial statements of the subsidiaries are currently prepared using a reporting period ending on 31 December, using consistent accounting policies. However, the reporting period of these subsidiaries is in the process of being made coterminous with the Bank's reporting period.

Subsidiaries are consolidated from the date of acquisition, being the date on which the Group obtains control and continue to be consolidated until the date that such control ceases.

All intra-group balances, transactions, income and expenses and profit and losses are eliminated in full.

Non-controlling interests represent the portion of profit or loss and net assets not owned, directly or indirectly, by the Group and are presented separately in the consolidated statements of income and comprehensive income and within equity, separately from the parent shareholders' equity.

## 3 SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES

The preparation of these consolidated financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts in the consolidated financial statements. However, uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in future periods. The most significant judgements and estimates are discussed below:

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the 18 month period ended 30 June 2013

## Going concern

The Group's management has made an assessment of the Group's ability to continue as a going concern and is satisfied that the Group has the resources to continue in business for the foreseeable future. Furthermore, management is not aware of any material uncertainties that may cast significant doubt upon the Group's ability to continue as a going concern. Therefore, the consolidated financial statements continue to be prepared on a going concern basis.

## Classification of investments

Management decides on acquisition of a financial asset whether it should be classified as "fair value through profit and loss", "available-for-sale" or "held to maturity". The classification of each investment reflects the management's intention in relation to each investment and is subject to different accounting treatments based on such classification.

## Fair value of financial instruments

When the fair value of financial assets and financial liabilities recorded in the consolidated statement of financial position cannot be derived from active markets, their fair value is determined using valuation techniques, including the discounted cash flow model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgement is required in establishing fair values. The judgements include considerations of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair value of financial instruments.

Details of estimates and related sensitivity analysis are disclosed in notes 37 and 38.

## Impairment on assets carried at amortised cost

Judgement by management is required in the estimation of the amount and timing of future cash flows when determining impairment loss. In estimating these cash flows, the Group makes judgements about the liquidity of the project, evidence of deterioration in the financial health of the project, impacts of delays in execution and the net realisable value of any underlying assets. These estimates are based on assumptions about a number of factors, and actual results may differ, resulting in future changes to the allowance. Each asset is assessed on its merits, and the strategy to recover and estimate of cash flows considered recoverable are independently evaluated by the Risk Management Department and approved by the Finance and Investment Committee.

## Impairment of available-for-sale investments

The Group records impairment charges on available-for-sale equity investments when there has been a significant or prolonged decline in the investment's fair value compared to cost. The determination of what is 'significant' or 'prolonged' requires judgement and is assessed for each investment separately. In case of quoted equity securities, the Group considers a decline of more than 30% in the fair value below cost to be significant and considers a decline below cost which persists for more than six months as prolonged. In making this judgement, the Group evaluates, among other factors, historical share price movements and the duration and extent to which the fair value of an investment is less than its cost.

Where fair values are not readily available and the investments are carried at cost, the recoverable amount of such investment is estimated to assess impairment. In making a judgement of impairment, the Group evaluates among other factors, evidence of deterioration in the financial health of the project, impacts of delays in execution, industry and sector performance, changes in technology, and operational and financing cash flows. It is reasonably possible, based on existing knowledge, that the current assessment of impairment could require a material adjustment to the carrying amount of the investments within the next financial year due to significant changes in the assumptions underlying such assessments.

## Consolidation of special purpose entities (SPEs)

The Group sponsors the formation of SPEs primarily for the purpose of allowing clients to hold investments. The Group provides nominee, corporate administration, investment management and advisory services to these SPEs, which involve the Group making decisions on behalf of such entities. The Group administers and manages these entities on behalf of its clients, who are by and large third parties and are the economic beneficiaries of the underlying investments. The Group does not consolidate SPEs that it does not have the power to control. In determining whether the Group has the power to control an SPE, judgements are made about the objectives of the SPE's activities, its exposure to the risks and rewards, as well as about the Group's intention and ability to make operational decisions for the SPE and whether the Group derives benefits from such decisions.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the 18 month period ended 30 June 2013

## 4 PROSPECTIVE CHANGES IN ACCOUNTING POLICIES

### Standards issued but not yet effective

The standards and interpretations that are issued, but not yet effective, up to the date of issuance of the Group's consolidated financial statements are disclosed below. The Group intends to adopt these standards, if applicable, when they become effective.

#### *IFRS 7 Disclosures - Offsetting Financial Assets and Financial Liabilities - Amendments to IFRS 7*

These amendments require an entity to disclose information about rights to set-off and related arrangements (e.g., collateral agreements). The disclosures would provide users with information that is useful in evaluating the effect of netting arrangements on an entity's financial position. The new disclosures are required for all recognised financial instruments that are set off in accordance with IAS 32 **Financial Instruments: Presentation**. The disclosures also apply to recognised financial instruments that are subject to an enforceable master netting arrangement or similar agreement, irrespective of whether they are set off in accordance with IAS 32. These amendments will not impact the Group's financial position or performance and will become effective for annual periods beginning on or after 1 January 2013.

#### *IFRS 9 Financial Instruments*

IFRS 9, as issued, reflects the first phase of the IASB's work though the adoption date is subject to the recently issued Exposure Draft on the replacement of IAS 39 and applies to classification and measurement of financial assets and liabilities as defined in IAS 39. The standard was initially effective for annual periods beginning on or after 1 January 2013, but *Amendments to IFRS 9 Mandatory Effective Date of IFRS 9 and Transition Disclosures*, issued in December 2011, moved the mandatory effective date to 1 January 2015. In subsequent phases, the Board will address impairment and hedge accounting. The Group will quantify the effect of the adoption of the first phase of IFRS 9 in conjunction with the other phases, when issued, to present a comprehensive picture.

#### *IFRS 10 - Consolidated Financial Statements, IAS 27 Separate Financial Statements*

The standard becomes effective for annual periods beginning on or after 1 January 2013. It replaces the requirements of IAS 27 *Consolidated and Separate Financial Statements* that address the accounting for consolidated financial statements and SIC 12 *Consolidation - Special Purpose Entities*. What remains in IAS 27 is limited to accounting for subsidiaries, jointly controlled entities, and associates in separate financial statements. The Group is currently assessing the impact of adopting IFRS 10.

#### *IFRS 11 - Joint Arrangements*

The standard becomes effective for annual periods beginning on or after 1 January 2013. It replaces IAS 31 *Interests in Joint Ventures* and SIC 13 *Jointly Controlled Entities - Non-monetary Contributions by Venturers*. Because IFRS 11 uses the principle of control in IFRS 10 to define control, the determination of whether joint control exists may change. The adoption of IFRS 11 is not expected to have a significant impact on the accounting treatment of investments currently held by the Group.

#### *IFRS 12 - Disclosure of Interests in Other Entities*

IFRS 12 includes all of the disclosures that were previously in IAS 27 related to consolidated financial statements, as well as all of the disclosures that were previously included in IAS 31 and IAS 28. These disclosures relate to an entity's interests in subsidiaries, joint arrangements, associates and structured entities. A number of new disclosures are also required, but has no impact on the Group's financial position or performance. This standard becomes effective for annual periods beginning on or after 1 January 2013.

#### *IFRS 13 - Fair Value Measurement*

IFRS 13 establishes a single source of guidance under IFRS for all fair value measurements. IFRS 13 does not change when an entity is required to use fair value, but rather provides guidance on how to measure fair value under IFRS when fair value is required or permitted. The Group is currently assessing the impact that this standard will have on the financial position and performance, but based on the preliminary analyses, no material impact is expected. This standard becomes effective for annual periods beginning on or after 1 January 2013.

#### *IAS 1 Presentation of Items of Other Comprehensive Income - Amendments to IAS 1*

The amendments to IAS 1 change the grouping of items presented in other comprehensive income (OCI). Items that could be reclassified (or recycled) to profit or loss at a future point in time (for example, net gains on hedges of net investments, exchange differences on translation of foreign operations, net movements on cash flow hedges and net losses or gains on available-for-sale financial assets) would be presented separately from items that will never be reclassified (for example, actuarial gains and losses on defined benefit plans). The amendment affects presentation only and has no impact on the Group's financial position or performance. The amendment becomes effective for annual periods beginning on or after 1 July 2012.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the 18 month period ended 30 June 2013

## *IAS 27 Separate Financial Statements (as revised in 2011)*

As a consequence of the new IFRS 10 and IFRS 12, what remains in IAS 27 is limited to accounting for subsidiaries, jointly controlled entities and associates in separate financial statements. The Bank does not present separate financial statements. The amendment becomes effective for annual periods beginning on or after 1 January 2013.

## *IAS 28 Investments in Associates and Joint Ventures (as revised in 2011)*

As a consequence of the new IFRS 11 *Joint Arrangements* and IFRS 12 *Disclosure of Interests in Other Entities*, IAS 28 *Investments in Associates*, has been renamed IAS 28 *Investments in Associates and Joint Ventures*, and describes the application of the equity method to investments in joint ventures in addition to associates. The revised standard becomes effective for annual periods beginning on or after 1 January 2013.

## *IAS 32 Offsetting Financial Assets and Financial Liabilities - Amendments to IAS 32*

These amendments clarify the meaning of "currently has a legally enforceable right to set-off". The amendments also clarify the application of the IAS 32 offsetting criteria to settlement systems (such as central clearing house systems) which apply gross settlement mechanisms that are not simultaneous. These amendments are not expected to impact the Group's financial position or performance and become effective for annual periods beginning on or after 1 January 2014.

## *Annual Improvements - May 2012*

The following improvements, which are effective for annual periods beginning on or after 1 January 2013, are not expected to have any impact on the Group:

### *IFRS 1 First-time Adoption of International Financial Reporting Standards*

This improvement clarifies that an entity that stopped applying IFRS in the past and chooses, or is required, to apply IFRS, has the option to re-apply IFRS 1. If IFRS 1 is not re-applied, an entity must retrospectively restate its financial statements as if it had never stopped applying IFRS.

### *IAS 1 Presentation of Financial Statements*

This improvement clarifies the difference between voluntary additional comparative information and the minimum required comparative information. Generally, the minimum required comparative information is the previous period.

### *IAS 16 Property Plant and Equipment*

This improvement clarifies that major spare parts and servicing equipment that meet the definition of property, plant and equipment are not inventory.

### *IAS 32 Financial Instruments, Presentation*

This improvement clarifies that income taxes arising from distributions to equity holders are accounted for in accordance with IAS 12 *Income Taxes*.

### *IAS 34 Interim Financial Reporting*

The amendment aligns the disclosure requirements for total segment assets with total segment liabilities in interim financial statements. This clarification also ensures that interim disclosures are aligned with annual disclosures.

## **5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

### **5.1 New and amended standards and interpretations**

The accounting policies adopted are consistent with those of the previous financial year, except for the following new and amended IFRS and IFRIC interpretations effective as of 1 January 2012:

#### *IFRS 7 Financial instruments: Disclosures (amendment)*

The IASB issued an amendment to IFRS 7 on 7 October 2010. The amendment provides enhanced disclosures for transferred financial assets that are derecognised in their entirety and transferred assets that are not derecognised in their entirety. The effective date is for annual periods beginning on or after 1 July 2011.

The amendment has had no effect on the disclosures made by the Group as the Group has not issued these types of instruments.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the 18 month period ended 30 June 2013

## 5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 5.1 New and amended standards and interpretations (continued)

#### *Improvements to IFRSs*

Other amendments resulting from improvements to IFRSs to the following standards did not have any impact on the accounting policies, financial position or performance of the Group:

- IAS 12 *Income Taxes (Amendment) - Deferred Taxes: Recovery of Underlying Assets; and*
- IFRS 1 *First-Time Adoption of International Financial Reporting Standards (Amendment) - Severe Hyperinflation and Removal of Fixed Dates for First-Time Adopter.*

### 5.2 Significant accounting policies

#### (a) Foreign currency transactions

##### (i) *Functional and presentation currency*

Items included in the consolidated financial statements are measured using the currency of the primary economic environment in which the entity operates (the functional currency). The consolidated financial statements are presented in USD, which is the Bank's functional and presentation currency.

##### (ii) *Transactions and balances*

Transactions in foreign currencies are initially recorded at the functional currency rate prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency spot rate of exchange ruling at the consolidated statement of financial position date. All differences are taken to the consolidated statement of income.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions and are not subsequently restated. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined and the differences are included in equity as part of the fair value adjustment of the respective items. Fair value differences arising from investments in associates denominated in a foreign currency are taken to "foreign currency translation reserve" forming part of equity.

##### (iii) *Group companies*

The Group does not have significant investments in foreign operations with functional currency different from the presentation currency of the Group. The functional currency of the majority of the Group's entities are either USD or currencies which are effectively pegged to the USD, and hence, the translation of the financial statements of Group entities that have a functional currency different from the presentation currency do not result in significant exchange differences.

#### (b) Financial assets and liabilities

##### (i) *Recognition and de-recognition*

Financial assets of the Group comprise cash and balances with banks, placements with financial institutions, investments (other than associates and joint venture that are equity accounted), receivable from investment banking services, funding to project companies and other assets. Financial liabilities of the Group comprise Islamic financing payables, employee accruals and other liabilities. All financial assets (except investment securities) and financial liabilities are recognised on the date at which they are originated. Investment securities are recognised at the trade date i.e. the date that the Group contracts to purchase or sell the asset, at which date the Group becomes party to the contractual provisions of the instrument.

A financial asset or liability is initially measured at fair value which is the value of the consideration given (in the case of an asset) or received (in the case of a liability).

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognised when:

- (i) the right to receive cash flows from the asset has expired;
- (ii) the Group retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a 'pass through' arrangement; or

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the 18 month period ended 30 June 2013

- (iii) the Group has transferred its rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognised to the extent of the Group's continuing involvement in the asset.

The Group derecognises a financial liability when its contractual obligations are discharged, cancelled or expire.

## *(ii) Classification of financial assets and liabilities*

The Group classifies financial assets under the following IAS 39 categories: financial assets at fair value through profit or loss, loans and receivables, held-to-maturity and available-for-sale financial assets. Except for investment securities, the Group classifies all other financial assets as loans and receivables. All of the financial liabilities of the Group are classified at amortised cost. Management determines the classification of its financial instruments at initial recognition.

## *(iii) Measurement principles*

Financial assets and liabilities are measured either at fair value, amortised cost or in certain cases carried at cost.

### *Fair value measurement*

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction on the measurement date.

When available, the Group measures the fair value of an instrument using quoted prices in an active market for that instrument. A market is regarded as active if quoted prices are readily and regularly available and represent actual and regularly occurring market transactions on an arm's length basis. If a market for a financial instrument is not active, the Group establishes fair value using a valuation technique. Valuation techniques include using recent arm's length transactions between knowledgeable, willing parties (if available), discounted cash flow analysis and other valuation models with accepted economic methodologies for pricing financial instruments.

### *Amortised cost*

The amortised cost of a financial asset or liability is the amount at which the financial asset or liability is measured at initial recognition, minus principal repayments, plus or minus the cumulative amortisation using the effective profit method of any difference between the initial amount recognised and the maturity amount, minus any reduction for impairment. The calculation of the effective profit rate includes all fees and points paid or received that are an integral part of the effective profit rate.

## **(c) Investments**

The Group classifies its investments, excluding investment in subsidiaries and equity accounted associates and joint ventures, in the following categories: fair value through profit or loss, held-to-maturity, and available-for-sale.

### *(i) Classification*

Investments carried at fair value through profit or loss are financial assets that are either held for trading or which upon initial recognition are designated as such by the Group.

An investment is classified as held for trading if it is acquired principally for the purpose of selling or repurchasing it in the near term or part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking. These include investments in quoted equities.

The Group designates investments as at fair value through profit or loss at inception only when it is managed, evaluated and reported internally on a fair value basis. These include certain private equity investments, including investments in certain associates and joint ventures.

Held-to-maturity investments are investments with fixed or determinable payments and fixed maturity that the Group has the positive intent and ability to hold to maturity, and which are not designated as at fair value through profit or loss or as available-for-sale. The Group currently does not hold any held-to-maturity investments.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the 18 month period ended 30 June 2013

## 5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 5.2 Significant accounting policies (continued)

#### (c) Investments (continued)

##### (i) Classification (continued)

Available-for-sale investments are financial assets that are not investments carried at fair value through profit or loss or held-to-maturity or loans and receivables and are intended to be held for an indefinite period of time and that may be sold in response to need for liquidity or in response to change in market conditions. These include investments in certain quoted and unquoted equity securities.

##### (ii) Initial recognition

Investments are initially recognised at cost, plus transaction costs for all financial assets not carried at fair value through profit or loss. Transaction costs on investments carried at fair value through profit or loss are expensed in the consolidated statement of income when incurred.

##### (iii) Subsequent measurement

Subsequent to initial recognition, investments at fair value through profit or loss and available-for-sale investments are re-measured to fair value. Gains and losses arising from a change in the fair value of investments carried at fair value through profit or loss are recognised in the consolidated statement of income in the period in which they arise. Gains and losses arising from a change in the fair value of available-for-sale investments are recognised in the consolidated statement of comprehensive income and presented in 'Investment fair value reserve' within equity. When available-for-sale investments are sold, impaired, collected or otherwise disposed of, the cumulative gain or loss previously recognised in equity is transferred to the consolidated statement of income. Available-for-sale investments which do not have a quoted market price or other appropriate methods from which to derive reliable fair values are stated at cost less impairment allowances.

Held-to-maturity investments are carried at amortised cost less any impairment allowances.

##### (iv) Fair value measurement principles

The determination of fair value for investments depends on the accounting policy as set out below:

- (i) For investments quoted in an active market, fair value is determined by reference to quoted market prices;
- (ii) For investments in unit funds, fair value is determined based on the latest net asset value provided by the fund manager; and
- (iii) For unquoted investments, where the fair values cannot be derived from active markets, they are determined using a variety of valuation techniques that include the use of mathematical models. The inputs to these models are derived from observable market data where possible, but where observable market data are not available, judgement is required to establish fair values. The judgements include considerations of liquidity and model inputs such as expected cash flows, expected scale of activity, EBITDA multiples and discount rates.

For certain investments, the Group uses proprietary models, which usually are developed from recognised valuation models for fair valuation. Some or all of the inputs into these models may not be market observable, but are estimated based on assumptions. Inputs to valuation techniques reasonably represent market expectations and measures of the risk-return factors inherent in the financial instrument. Valuation adjustments are recorded to allow for bid-ask spreads, liquidity risks, as well as other factors. Management believes that these valuation adjustments are necessary and appropriate to fairly state the values of these investments.

##### (v) Impairment of investments

On each reporting date, the Group assesses whether there is objective evidence that investments not carried at fair value through profit or loss are impaired. Impairment is assessed on an individual basis for each investment and is reviewed twice a year.

In case of available-for-sale equity securities carried at fair value, a significant or prolonged decline in the fair value of the security below its cost is objective evidence of impairment resulting in recognition of an impairment loss. If any such evidence exists for available-for-sale investments, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss – is removed from equity and recognised in the consolidated statement of income. Impairment losses recognised in the consolidated statement of income on equity instruments are not subsequently reversed through the consolidated statement of income.

For available-for-sale investments carried at cost, the Group makes an assessment of whether there is an objective evidence of impairment for each investment by assessment of financial and other operating and economic indicators. Impairment is recognised if the estimated recoverable amount is assessed to be below the cost of the investment.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the 18 month period ended 30 June 2013

## (d) Other financial assets carried at amortised cost

All other financial assets are classified as loans and receivables and are carried at amortised cost less impairment allowances. Impairment loss is measured as the difference between the carrying amount of the financial asset and the present value of estimated cash flows discounted at the assets' original effective profit rate. Losses, if any, are recognised in the consolidated statement of income and reflected in an allowance account against the respective financial asset.

## (e) Investment in associates accounted under the equity method

The Group's investment in its associates, entities in which the Group has significant influence, are accounted for using the equity method.

Under the equity method, the investment in the associate is initially recognised at cost. The carrying amount of the investment is adjusted to recognise changes in the Group's share of net assets of the associate since the acquisition date. Goodwill relating to the associates is included in the carrying amount of the investment and is neither amortised nor individually tested for impairment.

The consolidated statement of income reflects the Group's share of the results of operations of the associates. When there has been a change recognised directly in the equity of the associate, the Group recognises its share of any changes and discloses this, when applicable, in the consolidated statement of changes in equity. Unrealised gains and losses resulting from transactions between the Group and the associate are eliminated to the extent of the interest in the associate.

The Group's share of profit of associates is shown on the face of the consolidated statement of income. This is the profit attributable to equity holders of the associates and, therefore, is profit after tax and non-controlling interests in the subsidiaries of the associates.

The financial statements of the associates are prepared for the reporting period ending on 31 December. When necessary, adjustments are made to bring the accounting policies in line with those of the Group.

After application of the equity method, the Group determines whether it is necessary to recognise an additional impairment loss on its investment in its associates. The Group determines at each reporting date whether there is any objective evidence that the investment in the associate is impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and recognises the amount in 'Share of loss of associates and joint venture' in the consolidated statement of income.

Upon loss of significant influence over the associate, the Group measures and recognises any remaining investment at its fair value. Any difference between the carrying amount of the associate upon loss of significant influence and the fair value of the investment and proceeds from disposal is recognised in profit or loss.

## (f) Investment in a joint venture accounted under the equity method

The Group has an interest in a joint venture, which is a jointly controlled entity, whereby the venturers have a contractual arrangement that establishes joint control over the economic activities of the entity. The agreement requires unanimous agreement for financial and operating decisions among the venturers. The Group recognises its interest in the joint venture using the equity method. The Group presents its aggregate share of profit or loss from the jointly controlled entity accounted under the equity method on the face of the consolidated statement of income in 'Share of loss of associates and joint venture'.

Adjustments are made in the Group's consolidated financial statements to eliminate the Group's share of intragroup balances, transactions and unrealised gains and losses on such transactions between the Group and its joint venture. Losses on transactions are recognised immediately if the loss provides evidence of a reduction in the net realisable value of current assets or an impairment loss.

Upon loss of joint control, the Group measures and recognises its remaining investment at its fair value. Any difference between the carrying amount of the former joint controlled entity upon loss of joint control and the fair value of the remaining investment and proceeds from disposal are recognised in the consolidated statement of income. When the remaining investment constitutes significant influence, it is accounted for as investment in an associate and accounted under the equity method.

## (g) Investment property

Properties that are held for long-term rental yields or for capital appreciation or both, and that are not occupied by the entities in the Group, are classified as investment properties and are accounted for under the cost method net of accumulated depreciation. Investment property comprises freehold land and building.

Properties may be partially occupied by the Group, with the remainder being held for rental income or capital appreciation. If part of the property that is occupied by the Group can be sold separately, the Group accounts for the portions separately. The portion that is owner-occupied is accounted for under IAS 16 "Property, Plant and Equipment", and the portion that is held for rental income or capital appreciation or both is treated as investment property under IAS 40 "Investment Property". The portions that require allocation between self-occupied property and investment property are determined based on the relative area of the property.

Investment properties are measured initially at cost, including transaction costs. Subsequent expenditure is included in the asset's carrying amount only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance costs are charged to the consolidated statement of income during the financial period in which they are incurred.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the 18 month period ended 30 June 2013

## 5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 5.2 Significant accounting policies (continued)

#### (h) Cash and cash equivalents

For the purpose of the consolidated statement of cash flows, cash and cash equivalents comprise cash and balances with banks and placements with financial institutions with original maturities of ninety days or less.

#### (i) Property and equipment

Property and equipment is stated at cost, net of accumulated depreciation. Depreciation is computed using the straight-line method to write-off the cost of the assets over the following estimated useful lives. Land is not depreciated. Residual values and useful lives are reviewed, and adjusted if appropriate, at each reporting date.

Building	40 years
Office equipment	4 years
Furniture and fixtures	5 years
Motor vehicles	4 years

#### (j) Impairment of non-financial assets

The Group assesses, at each reporting date, whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Group estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's (CGU) fair value less costs to sell and its value in use. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs to sell, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, quoted share prices for publicly traded subsidiaries or other available fair value indicators.

For assets excluding goodwill, an assessment is made at each reporting date as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. If such indication exists, the Bank estimates the asset's or CGU's recoverable amount. A previously recognised impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognised. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceeds the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in prior years. Such reversal is recognised in the consolidated statement of income. Impairment losses relating to goodwill cannot be reversed in future periods.

#### (k) Islamic financing payable

Islamic financing payables are initially measured at fair value plus transaction costs, and subsequently measured at their amortised cost using the effective profit rate method. Finance expense is recognised in the consolidated statement of income on a time-apportioned basis at the effective profit rate.

#### (l) Financial guarantees

Financial guarantees are contracts that require the Group to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the terms of a debt instrument. A financial guarantee contract is recognised from the date of its issue. The liability arising from a financial guarantee contract is recognised at the present value of any expected payment, when a payment under the guarantee has become probable. The Group only issues financial guarantees to support its development projects and investee entities.

#### (m) Dividends and Board remuneration

Dividends to shareholders and board remuneration are recognised as liabilities in the period in which they are approved by the shareholders at the Bank's Annual General Meeting.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the 18 month period ended 30 June 2013

## (n) Share capital and statutory reserve

Ordinary shares issued by the Bank are classified as equity. The Group classifies capital instruments as financial liabilities or equity instruments in accordance with the substance of the contractual terms of the instruments. Incremental costs directly attributable to the issue of an equity instrument are deducted from the initial measurement of the equity instruments.

### *Treasury shares*

The amount of consideration paid including all directly attributable costs incurred in connection with the acquisition of the treasury shares are recognised in equity. Consideration received on sale of treasury shares is presented in the financial statements as a change in equity. No gain or loss is recognised on the Group's consolidated statement of income on the sale of treasury shares.

### *Statutory reserve*

The Bahrain Commercial Companies Law 2001 requires that 10 per cent of the annual profit be appropriated to a statutory reserve which is normally distributable only on dissolution. Appropriations may cease when the reserve reaches 50 per cent of the paid up share capital.

## (o) Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured, regardless of when the payment is being made. Revenue is measured at the fair value of the consideration received or receivable, taking into account contractually defined terms of payment. The specific recognition criteria described below must also be met before revenue is recognised.

### *Income from investment banking services*

Income from investment banking services comprise income from investment advisory and structuring income, advisory fee, placement and arrangement fee and other fees arising from related activities, as further explained below:

#### (i) *Investment advisory and structuring income*

Investment advisory and structuring income is recognised when the service is provided and income is earned. This is usually when the Group has performed all significant acts in relation to a transaction and it is highly probable that the economic benefits from the transaction will flow to the Group.

#### (ii) *Fee income*

Fee income is recognised when earned and the related services are performed and / or upon achieving required performance.

#### (iii) *Income from placements with financial institutions*

Income from placements with financial institutions is recognised on a time-apportioned basis over the period of the related contract.

### *Dividend income*

Dividend income is recognised when the right to receive payment is established.

## (p) Operating leases

Payments made under operating leases are recognised in the consolidated statement of income on a straight-line basis over the term of the lease.

## (q) Off-balance sheet equity of investment account holders

Off-balance sheet equity of investment account holders represent assets acquired using funds provided by holders of restricted investment accounts and managed by the Group as an investment manager based on either a mudaraba contract or agency contract. The restricted investment accounts are exclusively restricted for investment in specified projects as directed by the investment account holders. Assets that are held in such capacity are not included as assets of the Group in the consolidated financial statements.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the 18 month period ended 30 June 2013

## 5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 5.2 Significant accounting policies (continued)

#### (r) Employee benefits

##### (i) Short-term benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided. A provision is recognised for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

##### (ii) Post employment benefits

Pensions and other social benefits for Bahraini employees are covered by the Social Insurance Organisation for Bahrain (SIO) scheme, which is a "defined contribution scheme" in nature under IAS 19 '*Employee Benefits*', and to which employees and employers contribute monthly on a fixed- percentage-of-salaries basis. Contributions by the Bank are recognised as an expense in the consolidated statement of income when they are due.

##### (ii) Post employment benefits (continued)

Employees are also entitled to leaving indemnities payable based on length of service and final remuneration. Provision for this unfunded commitment, which is a "defined benefit scheme" in nature under IAS 19, has been made by calculating the notional liability had all employees left at the date of the statement of financial position. Any increase or decrease in the benefit obligation is recognised in the consolidated statement of income.

##### (iii) Share based payment transactions

The Group has established an employee share ownership plan (ESOP) under which employees are entitled to purchase units in the ESOP on a deferred payment basis. Each unit carries the rights to benefits of ownership of one share of the Bank upon completion of a five year service lock-in period. The cost to the Group, representing the fair value of the units offered determined, using the Black- Scholes model, is recognised as an expense in the consolidated statement of income over the vesting period, with corresponding increase in the ESOP reserve recognised as a separate component of the consolidated statement of changes in equity. The amount recognised as an expense is adjusted to reflect the number of share awards for which the related service conditions are expected to be met, such that the amount ultimately recognised as an expense is based on the number of share awards that meet the related service conditions at the vesting date.

#### (s) Provisions

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. The expense relating to a provision is presented in the consolidated statement of income net, of any reimbursement.

#### (t) Segment reporting

The Group primarily operates as an investment bank and its lines of business comprise venture capital, private equity and real estate. At present the Group's revenue is reviewed by lines of business and the expenses and results are reviewed at a Group level and therefore no separate operating segment results and other disclosures are provided in these consolidated financial statements.

#### (u) Zakah

In the absence of appointment of the Bank to pay Zakah on behalf of the shareholders, the responsibility of payment of Zakah is on individual shareholders of the Group. The Zakah per share amount is presented in note 29.

#### (v) Offsetting financial instruments

Financial assets and financial liabilities are offset, and the net amount reported in the consolidated statement of financial position, if and only if there is a legally enforceable or religious right (based on Shari'ah) to set off the recognised amounts and the Group intends to settle on a net basis.

#### (w) Trade and settlement date accounting

All "regular way" purchases and sales of financial assets are recognised on the trade date, i.e. the date that the Group commits to purchase or sell the asset.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the 18 month period ended 30 June 2013

## 6 INVESTMENT IN SUBSIDIARIES

Key subsidiaries of the Group are as follows. There is no change in the percentage holding of the subsidiaries during the year and all of them are wholly owned.

Name of subsidiary	Year of incorporation	Country of incorporation	Principal activities
Gulf Projects Company W.L.L.	1998	Kingdom of Bahrain	To own an interest in and operate the VCBank Building.
MENA SME Fund Manager Limited	2006	Cayman Island	Fund manager to MENA SME Fund 1 LP.
Lime Restaurant Management and Catering Services Co. W.L.L.	2007	Kingdom of Bahrain	To own, operate and manage restaurant and catering services companies.
The Lounge Serviced Offices Company W.L.L.	2007	Kingdom of Bahrain	To own, operate and manage serviced offices in Bahrain and regionally.
VCBank ESOP S.P.C.	2008	Kingdom of Bahrain	To hold employee share ownership plan shares on behalf of the employees of the Bank.

## 7 CLASSIFICATION OF FINANCIAL INSTRUMENTS

The Group's financial instruments have been classified for the purpose of measurement under International Accounting Standard 39: Financial Instruments: Recognition and Measurement as follows:

	Fair value through profit and loss USD '000	Available-for-sale USD '000	Amortised cost / cost USD '000	Total USD '000
<b>At 30 June 2013</b>				
<b>ASSETS</b>				
Balances with banks	-	-	5,903	5,903
Placements with financial institutions	-	-	4,720	4,720
Investments	84,559	47,008	-	131,567
Receivable from investment banking services	-	-	13,192	13,192
Funding to project companies	-	-	12,858	12,858
Other assets	-	-	8,978	8,978
<b>TOTAL FINANCIAL ASSETS</b>	<b>84,559</b>	<b>47,008</b>	<b>45,651</b>	<b>177,218</b>
Equity of investment account holders	-	3,722	18	3,740
	Fair value through profit and loss USD '000	Available-for-sale USD '000	Amortised cost / cost USD '000	Total USD '000
<b>At 31 December 2011</b>				
<b>ASSETS</b>				
Balances with banks	-	-	3,286	3,286
Placements with financial institutions	-	-	10,652	10,652
Investments	72,175	43,519	-	115,694
Receivable from investment banking services	-	-	6,550	6,550
Funding to project companies	-	-	5,839	5,839
Other assets	-	-	6,760	6,760
<b>TOTAL FINANCIAL ASSETS</b>	<b>72,175</b>	<b>43,519</b>	<b>33,087</b>	<b>148,781</b>
Equity of investment account holders	-	3,679	13,167	16,846

At 30 June 2013, all the financial liabilities of the Group are classified under 'amortised cost'. (2011: all liabilities classified at 'amortised cost'.)



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the 18 month period ended 30 June 2013

### 8 PLACEMENTS WITH FINANCIAL INSTITUTIONS

	30 June 2013 USD '000	31 December 2011 USD '000
Short-term placements	4,725	10,694
Less: Deferred profits	(5)	(42)
	<u>4,720</u>	<u>10,652</u>

Short-term placements comprise commodity murabaha and wakala deals entered into for cash management purposes with local banks of good credit standing. These carry annual profit rates ranging between 1.75% and 3.9% (2011: 1.75% and 3.9%) and mature within 90 days of initial placement.

The Group considers the promise made in the Murabaha to the purchase orderer as obligatory.

### 9 INVESTMENTS

	30 June 2013 USD '000	31 December 2011 USD '000
<b>Investments at fair value through profit or loss</b>		
Quoted equities held for trading	93	107
Unquoted:		
Equities	70,495	58,097
Fund	13,971	13,971
	<u>84,559</u>	<u>72,175</u>
<b>Available-for-sale investments</b>		
Quoted equities	1,577	3,568
Unquoted equities	42,918	36,969
Managed fund - at net asset value	13	242
Short term liquidity certificates	2,500	2,740
	<u>47,008</u>	<u>43,519</u>
	<u>131,567</u>	<u>115,694</u>

Investments include USD 45.43 million of unquoted equities and a managed fund classified as "available for sale" (2011: USD 39.95 million) which are carried at cost less impairment in the absence of reliable measure of fair value. It is not possible to obtain a reliable measure of fair value for these investments due to their illiquid nature and lack of ready saleability.

These investments comprise equities in the following market segments:

	30 June 2013 USD '000	31 December 2011 USD '000
Real estate projects	11,216	11,992
Business development projects	16,192	13,568
Healthcare projects	10,160	10,160
Financial services	3,248	3,717
Shipping	4,101	-
Oil and Gas	514	514
	<u>45,431</u>	<u>39,951</u>

The Group plans to dispose of these investments through trade sales over a 3 to 5 year horizon.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the 18 month period ended 30 June 2013

The unquoted equities carried at fair value through profit or loss includes investment in a joint venture that the Group has chosen to carry at fair value using the exemption allowed under IAS 28. Summarised financial information of this joint venture is as follows:

	30 June 2013 USD '000	31 December 2011 USD '000
Total assets	265	67,878
Total liabilities	265	66,410
Total revenues for the period / year	-	-
Total net loss for the period / year	-	(12,124)

### 10 INVESTMENTS IN ASSOCIATES AND JOINT VENTURE ACCOUNTED UNDER THE EQUITY METHOD

The Group has the following associates and joint venture as at 30 June:

Name of associate	Nature of business	Country of incorporation	% holding	
			30 June 2013	31 December 2011
Mozon Holding SA	Investment development	Kingdom of Morocco	20	20
German Medical Centre Bahrain	Specialist orthopaedic hospital	Kingdom of Bahrain	30	30
Dari Holdings	Real estate development	Kingdom of Bahrain	43	43
House of Development	Software development	Kingdom of Saudi Arabia	49	49
Venture Capital Fund	Small & medium enterprises investment fund	Kingdom of Bahrain	30	30

Name of joint venture	Nature of business	Country of incorporation	% holding	
			30 June 2013	31 December 2011
Global Real Estate Co. W.L.L.	Real estate development	Kingdom of Bahrain	50	50

	30 June 2013 USD '000	31 December 2011 USD '000
The carrying value comprises:		
Associates	4,114	8,010
Joint venture	20,919	21,464
	25,033	29,474

Movements in investments in associates and joint venture accounted under equity method are as follows:

	30 June 2013 USD '000	31 December 2011 USD '000
At 1 January	29,474	31,677
Redemption / sale of investment	(2,370)	-
Share of losses of associates and joint venture, net	(1,812)	(1,179)
Impairment allowance (note 25)	(259)	(1,024)
At 30 June / 31 December	25,033	29,474

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the 18 month period ended 30 June 2013

### 10 INVESTMENTS IN ASSOCIATES AND JOINT VENTURE ACCOUNTED UNDER THE EQUITY METHOD (continued)

Summarised financial information for investments in associates and joint venture accounted under the equity method, is as follows:

	30 June 2013 USD '000	31 December 2011 USD '000
Total assets	92,152	100,775
Total liabilities	38,823	22,094
Total revenues for the period / year	6,706	4,288
Total net loss for the period / year	(5,805)	(7,884)

### 11 INVESTMENT PROPERTY

This relates to a land located in the Kingdom of Bahrain. The land is carried at cost. The fair value of the land as at 30 June 2013 is approximately USD 19.81 million (31 December 2011: USD 17.34 million). The fair value as of 30 June 2013 was determined based on the valuation from an independent external valuer.

### 12 RECEIVABLE FROM INVESTMENT BANKING SERVICES

	30 June 2013 USD '000	31 December 2011 USD '000
Gross receivables	22,893	16,759
Less: Specific impairment provisions	(9,701)	(10,209)
	13,192	6,550

Movement in specific impairment provisions for receivables from investment banking services is as follows:

	30 June 2013 USD '000	31 December 2011 USD '000
At 1 January	10,209	4,829
Reversal	(160)	-
Write-off	(653)	-
Transfer from collective impairment provision	150	-
Charge for the period / year (note 25)	155	5,380
At 30 June / 31 December	9,701	10,209

### 13 FUNDING TO PROJECT COMPANIES

	30 June 2013 USD '000	31 December 2011 USD '000
Gross funding	40,117	38,406
Less: Specific impairment provisions	(27,259)	(32,567)
	12,858	5,839

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the 18 month period ended 30 June 2013

These relates to receivables include funding provided to projects and investments promoted by the Group. The financing facilities are generally free of profit and do not have specific terms of repayment, and are expected to be recovered in the course of project development and on realisation of cash flows from sale of the underlying assets and their operations. Impairment allowances have been recorded where necessary to reflect delays and doubts over recoverability based on the Group's regular impairment assessments.

Movement in specific impairment provision for funding to project companies is as follows:

	30 June 2013 USD '000	31 December 2011 USD '000
At 1 January	32,567	10,487
Write-off	(2,597)	-
Transfer out of collective impairment provision to specific provision	(2,534)	-
Transfer from collective impairment provision	1,884	-
Specific impairment charge for the period / year (note 25)	871	12,755
Collective impairment charge for the period / year (note 25)	2,368	9,325
Release of collective impairment provision (note 25)	(5,300)	-
<b>At 30 June / 31 December</b>	<b>27,259</b>	<b>32,567</b>

### 14 OTHER ASSETS

	30 June 2013 USD '000	31 December 2011 USD '000
Advances to acquire investments	6,604	5,227
Project costs recoverable	1,497	1,522
Dividend receivable	1,075	124
Other receivables	1,656	991
Less: Specific impairment provisions	(1,586)	(931)
	<b>9,246</b>	<b>6,933</b>

Movement in specific impairment provisions is as follows:

	30 June 2013 USD '000	31 December 2011 USD '000
At 1 January	931	466
Reversal of Provision	(145)	-
Transfer from collective impairment provision	500	-
Charge for the period / year (note 25)	300	465
<b>At 30 June / 31 December</b>	<b>1,586</b>	<b>931</b>



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the 18 month period ended 30 June 2013

### 15 PROPERTY AND EQUIPMENT

	Furniture Office Building equipment USD '000	and fixtures USD '000	Motor vehicles USD '000	Total USD '000	USD '000
<b>Cost</b>					
At 1 January 2012	9,794	1,361	4,857	534	16,546
Additions during the year	304	170	(6)	357	825
Disposal	-	(3)	(10)	(408)	(421)
<b>At 30 June 2013</b>	<b>10,098</b>	<b>1,528</b>	<b>4,841</b>	<b>483</b>	<b>16,950</b>
<b>Depreciation</b>					
At 1 January 2012	573	1,180	3,283	533	5,569
Charge for the year	403	231	1,192	61	1,887
Disposal	-	-	(10)	(408)	(418)
<b>At 30 June 2013</b>	<b>976</b>	<b>1,411</b>	<b>4,465</b>	<b>186</b>	<b>7,038</b>
<b>Net book value at 30 June 2013</b>	<b>9,122</b>	<b>117</b>	<b>376</b>	<b>297</b>	<b>9,912</b>
Net book value at 31 December 2011	9,221	181	1,574	1	10,977

### 16 ISLAMIC FINANCING PAYABLE

These consist of short-term murabaha and wakala borrowing from local Islamic banks of good credit standing with maturities of not more than one month. These borrowing carry profit rates ranging from 0.75% to 2.85% (2011: 0.75% to 2.85%).

### 17 OTHER LIABILITIES

	30 June 2013 USD '000	31 December 2011 USD '000
Accounts payable	927	1,371
Provisions and accruals	1,603	1,298
Deferred income	1,294	557
Other	139	639
	<b>3,963</b>	<b>3,865</b>

### 18 SHARE CAPITAL

	30 June 2013 USD '000	31 December 2011 USD '000
Authorised: 500,000,000 ordinary shares of USD 1 each	500,000	500,000
Issued and fully paid up: 250,000,000 shares of USD 1 each (2011: 250,000,000 shares of USD 1 each)	250,000	250,000

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the 18 month period ended 30 June 2013

## Share premium

Amounts collected in excess of the par value of the issued share capital during any new issue of shares, net of issue expenses, are treated as share premium. This amount is not available for distribution, but can be utilised as stipulated by the Bahrain Commercial Companies Law and following the approval of the Central Bank of Bahrain.

## Statutory reserve

As required by the Bahrain Commercial Companies Law and the Bank's articles of association, 10% of the profit for the year has to be transferred to a statutory reserve. The Bank may resolve to discontinue such annual transfers when the reserve totals 50% of paid up share capital. The reserve is not distributable except in such circumstances as stipulated in the Bahrain Commercial Companies Law and following the approval of the Central Bank of Bahrain. No transfer has been made during the period in view of accumulated losses.

## Investment fair value reserve

The unrealised fair value gains or losses from revaluation of available-for-sale investments, if not determined to be impaired, are recorded under the investment revaluation reserve in equity. Upon disposal of such assets, the related cumulative gains or losses are transferred to the consolidated statement of income.

## 19 INCOME FROM INVESTMENT BANKING SERVICES

	1 January 2012 to 30 June 2013 USD '000	Year ended 31 December 2011 USD '000
Investment structuring income	28,474	100
Investment management fees	6,399	2,786
Placement and arrangement fees	180	80
	<b>35,053</b>	<b>2,966</b>

## 20 FINANCE INCOME AND EXPENSE

	1 January 2012 to 30 June 2013 USD '000	Year ended 31 December 2011 USD '000
<b>Finance income</b>		
Income from placements with financial institutions	350	429
Income from funding to project companies	235	145
	<b>585</b>	<b>574</b>
<b>Finance expense</b>		
Profit on murabaha	(269)	(75)
<b>Net finance income</b>	<b>316</b>	<b>499</b>

## 21 RENTAL AND OTHER MISCELLANEOUS INCOME

	1 January 2012 to 30 June 2013 USD '000	Year ended 31 December 2011 USD '000
Rental and property management income	2,647	1,609
Recoveries of impaired receivables	1,703	1,045
Others	27	166
	<b>4,377</b>	<b>2,820</b>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the 18 month period ended 30 June 2013

### 22 FAIR VALUE LOSSES ON INVESTMENTS AT FAIR VALUE

	1 January 2012 to 30 June 2013 USD '000	Year ended 31 December 2011 USD '000
Trading securities	(15)	(131)
Investments designated at fair value through profit or loss	(7,300)	(15,282)
	<b>(7,315)</b>	<b>(15,413)</b>

Details of gains and losses by type of investments are as follows:

	Trading USD '000	Designated at fair value USD '000	Total USD '000
<b>30 June 2013</b>			
Fair value gains	-	-	-
Fair value losses	(15)	(7,300)	(7,315)
	<b>(15)</b>	<b>(7,300)</b>	<b>(7,315)</b>
<b>31 December 2011</b>			
Fair value gains	-	7,589	7,589
Fair value losses	(131)	(22,871)	(23,002)
	<b>(131)</b>	<b>(15,282)</b>	<b>(15,413)</b>

### 23 OTHER GAINS ON INVESTMENTS - NET

	1 January 2012 to 30 June 2013 USD '000	Year ended 31 December 2011 USD '000
Gain on sale of available for sale investment	1,124	867
Gain on sale of trading investments	-	21
Other	19	18
	<b>1,143</b>	<b>906</b>

### 24 STAFF COSTS

	1 January 2012 to 30 June 2013 USD '000	Year ended 31 December 2011 USD '000
Salaries and benefits	7,744	6,756
Social insurance expenses	699	760
Severance costs	-	900
Other staff expenses	9	6
	<b>8,452</b>	<b>8,422</b>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the 18 month period ended 30 June 2013

## 25 IMPAIRMENT PROVISIONS RELEASED / (CHARGED) - NET

	1 January 2012 to 30 June 2013 USD '000	Year ended 31 December 2011 USD '000
<b>Impairment charges against:</b>		
Available for sale investments	(117)	(6,223)
Investment in associates and joint venture (note 10)	(259)	(1,024)
Receivable from investment banking services (note 12)	(155)	(5,380)
Funding to project companies (note 13)	(3,239)	(22,080)
Other assets (note 14)	(300)	(465)
	<b>(4,070)</b>	<b>(35,172)</b>
Release of collective impairment provision	<b>5,300</b>	-
	<b>1,230</b>	<b>(35,172)</b>

	Specific impairment provisions						Total US\$ '000
	Investments US\$ '000	Investments in associates and JV US\$ '000	Receivable from investment banking services (Note 12) US\$ '000	Funding to project companies (Note 13) US\$ '000	Other assets (Note 14) US\$ '000	Collective impairment provision (Note 13) US\$ '000	
<b>30 June 2013</b>							
Provision at the beginning of the period	30,763	4,442	10,209	23,242	931	9,325	<b>78,912</b>
Release from collective impairment provision	-	-	-	-	-	(5,300)	<b>(5,300)</b>
Transfer from collective impairment provision	-	-	150	1,884	500	(2,534)	-
Reversals	(3,347)	-	(160)	-	(145)	-	<b>(3,652)</b>
Write-offs	-	-	(653)	(2,597)	-	-	<b>(3,250)</b>
Transfer from Omran Al Bahrain	1,117	472	-	-	-	-	<b>1,589</b>
Charge for the period	117	259	155	871	300	2,368	<b>4,070</b>
Provision at the end of the period	<b>28,650</b>	<b>5,173</b>	<b>9,701</b>	<b>23,400</b>	<b>1,586</b>	<b>3,859</b>	<b>72,369</b>

	Specific impairment provisions						Total US\$ '000
	Investments US\$ '000	Investments in associates and JV US\$ '000	Receivable from investment banking services (Note 12) US\$ '000	Funding to project companies (Note 13) US\$ '000	Other assets (Note 14) US\$ '000	Collective impairment provision (Note 13) US\$ '000	
<b>31 December 2011</b>							
Provision at the beginning of the year	27,040	3,418	4,829	10,487	466	-	46,240
Release from collective impairment provision	-	-	-	-	-	-	-
Transfer from collective impairment provision	-	-	-	-	-	-	-
Reversals	(2,500)	-	-	-	-	-	(2,500)
Charge for the year	6,223	1,024	5,380	12,755	465	9,325	35,172
Provision at the end of the year	30,763	4,442	10,209	23,242	931	9,325	78,912

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the 18 month period ended 30 June 2013

### 26 OTHER EXPENSES

	1 January 2012 to 30 June 2013 USD'000	Year ended 31 December 2011 USD'000
Rent and office expenses	2,595	1,698
Publicity, conferences and promotion	182	226
Board of directors and Shari'ah supervisory board	583	347
Other	44	52
	<b>3,404</b>	<b>2,323</b>

### 27 EMPLOYEE SHARE OWNERSHIP PLAN

On 1 October 2007, the Group set up an employees' share ownership plan (ESOP) under which employees are offered units in the ESOP for purchase at the book value of the equity shares of the Bank determined as on the grant date. Each unit represents the rights to the benefits of one equity share in the Bank and the purchase price of these units is to be paid in instalments over a five year service vesting period upon which the employee will be allotted shares underlying these units. The units carry the rights to the full value of the underlying shares including dividends and participation in bonus rights conditional on completion of the service period and settlement of the cost of the units. In accordance with *IFRS 2 - Share based payments*, the cost to the Bank (being the fair value of units offered at each grant date as determined by an independent firm of consultants using appropriate valuation techniques) is recognised as an expense in the consolidated statement of income over the service vesting period and credited to the ESOP reserve in equity which amounted to USD 5.349 million as at 30 June 2013 (31 December 2011: USD 5.349 million).

The shareholders have authorised issue of up to 24.852 million shares (2011: 24.852 million shares) to the ESOP under this scheme. The Group has incorporated VCBank ESOP SPC, a special purpose vehicle, to hold the shares for the benefit of the participating employees under the ESOP. The shares issued to the ESOP are treated as treasury shares until they unconditionally vest to the benefit of the employees.

The vesting charge for the current year amounted to USD nil whereas the amounts of writebacks during the year for employees no longer in service amounted to USD 244 thousand (2011: vesting charge of USD 285 thousand and write backs of USD 831 thousand).

#### *Movement in the ESOP units during the period:*

The following table illustrates the number and weighted average purchase price (WAPP) of, and movements in ESOP units, during the year:

	30 June 2013		31 December 2011	
	No of units (thousands)	WAPP \$	No of units (thousands)	WAPP \$
Outstanding at 1 January	6,657	1.085	11,375	1.087
Relating to leavers during the year	(1,020)	1.064	(4,718)	1.090
Outstanding at 30 June / 31 December	<b>5,637</b>	<b>1.088</b>	6,657	1.085

Under the ESOP Rules, the Units vest upon completion of the 5 year service period and full payment of purchase price (both conditions to be satisfied). These conditions remained to be satisfied as at 30 June 2013 and, accordingly, no units were exercisable for vesting as at 30 June 2013.

### 28 RELATED PARTY TRANSACTIONS

Related parties represent shareholders, directors and key management of the Group, and entities controlled, jointly controlled or significantly influenced by such parties.

A significant portion of the Group's income from investment banking services and management fees are from entities over which the Group exercises influence. Although these entities are considered related parties, the Group administers and manages these entities on behalf of its clients, who are mostly third parties and are the economic beneficiaries of the underlying investments.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the 18 month period ended 30 June 2013

The significant related party balances and transactions included in these consolidated financial statements are as follows:

30 June 2013	Associates and joint venture USD '000	Key management personnel USD '000	Significant shareholders / entities in which directors are interested USD '000	Assets under management (including special purpose entities) USD '000	Total USD '000
<b>Assets</b>					
Balances with banks	-	-	1,080	-	1,080
Placements with financial institutions	-	-	920	-	920
Investments	-	-	46,623	-	46,623
Investments in associates and joint ventures	25,033	-	-	-	25,033
Receivable from investment banking services	34	-	3,800	-	3,834
Funding to project companies	7,314	-	2,794	-	10,108
Other assets	56	-	89	-	145
<b>Liabilities</b>					
Employee accruals	-	1397	-	-	1,397
Payable on acquisition of investment property	-	-	-	-	-
Payables	-	-	-	-	-
<b>Income</b>					
Income from investment banking services	2,344	-	-	-	2,344
Loss on investments	-	-	-	-	-
Share of profit/ (loss) of associates and joint venture accounted for using the equity method	(1,812)	-	-	-	(1,812)
Other income	1,200	-	2,992	-	4,192
<b>Expenses (excluding compensation for key management personnel)</b>					
Impairment allowances against investments	259	-	-	-	259
Impairment allowances against receivables	121	-	637	-	758
<b>Commitments and contingencies</b>	824	-	-	-	824
<b>Equity of investment account holders</b>	-	-	-	-	-

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the 18 month period ended 30 June 2013

### 28 RELATED PARTY TRANSACTIONS (continued)

31 December 2011	Associates and joint venture USD '000	Key management personnel USD '000	Significant shareholders / entities in which directors are interested USD '000	Assets under management (including special purpose entities) USD '000	Total USD '000
<b>Assets</b>					
Balances with banks	313	-	321	-	634
Placements with financial institutions	-	-	3,555	-	3,555
Investments	-	-	46,623	-	46,623
Investments in associates and joint ventures	29,474	-	-	-	29,474
Receivable from investment banking services	372	-	2,853	-	3,225
Funding to project companies	8,732	-	3,523	-	12,255
Other assets	270	-	424	-	694
<b>Liabilities</b>					
Employee accruals	-	2,713	-	-	2,713
Payable on acquisition of investment property	-	-	-	-	-
Payables	-	-	-	-	-
<b>Income</b>					
Income from investment banking services	1,818	-	130	-	1,948
Loss on investments	(13,572)	-	(3,000)	-	(16,572)
Share of profit/ (loss) of associates and joint venture accounted for using the equity method	(1,179)	-	-	-	(1,179)
Other income	-	-	3,028	-	3,028
<b>Expenses (excluding compensation for key management personnel)</b>					
Impairment allowances on investments	1,024	-	-	-	1,024
Impairment allowances on receivables	6,085	-	6,086	-	12,171
<b>Commitments and contingencies</b>	435	-	11,831	-	12,266
<b>Equity of investment account holders</b>	13,165	-	-	-	13,165

#### Key management personnel

Key management personnel of the Group comprise of the Board of Directors and key members of management having authority and responsibility for planning, directing and controlling the activities of the Group.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the 18 month period ended 30 June 2013

Details of Directors' interests in the Bank's ordinary shares as at the period / year end were:

## Categories\*

	30 June 2013		31 December 2011	
	Number of Shares	Number of Directors	Number of Shares	Number of Directors
Less than 1%	35,520,848	5	5,928,122	4
1% up to less than 5%	9,393,341	7	3,255,000	1

\* Expressed as a percentage of total outstanding shares of the Bank.

Details of material contracts involving directors include:

	30 June 2013 USD '000	31 December 2011 USD '000
Directors' participation in investments promoted by the Group	23,909	14,987

The key management personnel compensation is as follows:

	30 June 2013 USD '000	31 December 2011 USD '000
Board member fees	289	115
Salaries and other short-term benefits	1,859	2,397
	2,148	2,512

## Terms and conditions of transactions with related parties

The Group enters into transactions, arrangements and agreements with its related parties in the ordinary course of business at commercial profit rates and fees. The above mentioned transactions and balances arose from the ordinary course of business of the Group. Outstanding balances at the period end are unsecured.

## 29 ZAKAH

In accordance with the Articles of Association, the Bank is not required to collect or pay Zakah on behalf of its shareholders or its off-balance sheet equity accounts holders and during the period ended 30 June 2013 and the prior period, the Bank did not pay Zakah on behalf of its shareholders. Accordingly, statement of sources and users of Zakah Fund is not presented in the financial statements. However, the Bank is required to calculate and notify individual shareholders of their pro-rata share of Zakah on each share held in the Bank. Zakah payable by the shareholders is computed by the Bank based on the method prescribed by the Bank's Shari'ah Supervisory Board. Zakah payable by the shareholders in respect of each share for the period ended 30 June 2013 is US cents 0.5752 for every share held (2011: US cents 0.0828 for every share held). Investors should be aware that the ultimate responsibility of calculating and paying the Zakah due on them is their sole responsibility.

## 30 EARNINGS PROHIBITED BY SHARI'AH

The Group is committed to avoid recognising any income generated from non-Islamic sources. Accordingly, all non-Islamic income is credited to a charity account where the Group uses these funds for charitable means. There were no earnings from non-Islamic sources during the period (2011: nil).

## 31 SHARI'AH SUPERVISORY BOARD

The Group's Shari'ah Supervisory Board consists of three Islamic scholars who review the Group's compliance with general Shari'ah principles and specific fatwas, rulings and guidelines issued. Their review includes examination of evidence relating to the documentation and procedures adopted by the Group to ensure that its activities are conducted in accordance with Islamic Shari'ah principles.

## 32 SOCIAL RESPONSIBILITY

The Group discharges its social responsibilities through donations to charitable causes and organisations.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the 18 month period ended 30 June 2013

### 33 MATURITY PROFILE

The table below shows the maturity profile of the Group's assets and liabilities and unrecognised commitments on the basis of their expected maturities. The amount of cash flows on these instruments may vary significantly from this analysis. For contractual maturity of financial liabilities refer note 38 (c).

30 June 2013	No fixed maturity USD'000	Up to 3 months USD'000	3 to 6 months USD'000	6 months to 1 year USD'000	Total up to 1 year USD'000	1 to 3 years USD'000	Over 3 years USD'000	Total USD'000
<b>Assets</b>								
Balances with banks	-	5,903	-	-	5,903	-	-	5,903
Placements with financial institutions	-	4,720	-	-	4,720	-	-	4,720
Investments	129,067	-	-	2,500	2,500	-	-	131,567
Investments in associates and joint venture	25,033	-	-	-	-	-	-	25,033
Investment property	9,130	-	-	-	-	-	-	9,130
Receivable from investment banking services	-	74	2,650	-	2,724	8,933	1,535	13,192
Funding to project companies	-	4,227	-	-	4,227	6,305	2,326	12,858
Other assets	-	6,957	1,267	5	8,229	954	63	9,246
Property and equipment	9,912	-	-	-	-	-	-	9,912
<b>Total assets</b>	<b>173,142</b>	<b>21,881</b>	<b>3,917</b>	<b>2,505</b>	<b>28,303</b>	<b>16,192</b>	<b>3,924</b>	<b>221,561</b>
<b>Liabilities</b>								
Islamic financing payables	-	13,011	-	-	13,011	-	-	13,011
Employee accruals	-	-	-	-	-	-	4,109	4,109
Other liabilities	-	301	1,196	737	2,234	580	1,149	3,963
<b>Total liabilities</b>	<b>-</b>	<b>13,312</b>	<b>1,196</b>	<b>737</b>	<b>15,245</b>	<b>580</b>	<b>5,258</b>	<b>21,083</b>
Net liquidity gap	173,142	8,569	2,721	1,768	13,058	15,612	(1,334)	213,536
Cumulative liquidity gap	173,142	181,711	184,432	186,200	199,258	214,870	213,536	-

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the 18 month period ended 30 June 2013

31 December 2011	No fixed maturity USD'000	Up to 3 months USD'000	3 to 6 months USD'000	6 months to 1 year USD'000	Total up to 1 year USD'000	1 to 3 years USD'000	Over 3 years USD'000	Total USD'000
<b>Assets</b>								
Balances with banks	-	3,286	-	-	3,286	-	-	3,286
Placements with financial institutions	-	10,652	-	-	10,652	-	-	10,652
Investments	112,954	-	-	2,740	2,740	-	-	115,694
Investments in associates and joint venture	29,474	-	-	-	-	-	-	29,474
Investment property	9,130	-	-	-	-	-	-	9,130
Receivable from investment banking services	-	33	763	1,981	2,777	2,238	1,535	6,550
Funding to project companies	-	-	283	4,112	4,395	-	1,444	5,839
Other assets	-	1,791	4,242	675	6,708	137	88	6,933
Property and equipment	10,977	-	-	-	-	-	-	10,977
<b>Total assets</b>	<b>162,535</b>	<b>15,762</b>	<b>5,288</b>	<b>9,508</b>	<b>30,558</b>	<b>2,375</b>	<b>3,067</b>	<b>198,535</b>
<b>Liabilities</b>								
Islamic financing payables	-	8,631	-	-	8,631	-	-	8,631
Employee accruals	-	900	-	-	900	-	5,423	6,323
Other liabilities	19	598	811	1,199	2,608	1,134	104	3,865
<b>Total liabilities</b>	<b>19</b>	<b>10,129</b>	<b>811</b>	<b>1,199</b>	<b>12,139</b>	<b>1,134</b>	<b>5,527</b>	<b>18,819</b>
<b>Net liquidity gap</b>	<b>162,516</b>	<b>5,633</b>	<b>4,477</b>	<b>8,309</b>	<b>18,419</b>	<b>1,241</b>	<b>(2,460)</b>	<b>198,135</b>
<b>Cumulative liquidity gap</b>	<b>162,516</b>	<b>168,149</b>	<b>172,626</b>	<b>180,935</b>	<b>199,354</b>	<b>200,595</b>	<b>198,135</b>	<b>-</b>



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the 18 month period ended 30 June 2013

### 34 CONCENTRATION OF ASSETS, LIABILITIES, COMMITMENTS AND EQUITY OF INVESTMENT ACCOUNT HOLDERS

#### a) Industry sector

30 June 2013	Trading and Manufacturing USD'000	Banks and financial Institutions USD'000	Real estate USD'000	Oil and Gas USD'000	Health care USD'000	Technology USD'000	Shipping USD'000	Other USD'000	Total USD'000
<b>Assets</b>									
Balances with banks	-	5,903	-	-	-	-	-	-	5,903
Placements with financial institutions	-	4,720	-	-	-	-	-	-	4,720
Investments	22,371	24,542	13,918	13,048	10,160	1,887	11,329	34,312	131,567
Investment in associates and joint ventures accounted under the equity method	-	1,656	20,919	-	1,066	-	-	1,392	25,033
Investment property	-	-	9,130	-	-	-	-	-	9,130
Receivable from investment banking services	699	2,284	4,184	-	20	-	1,815	4,190	13,192
Funding to project companies	6,609	7	543	-	3,915	1,784	-	-	12,858
Other assets	310	14	801	-	1	17	5,603	2,500	9,246
Property and equipment	-	-	8,723	-	-	-	-	1,189	9,912
<b>Total assets</b>	<b>29,989</b>	<b>39,126</b>	<b>58,218</b>	<b>13,048</b>	<b>15,162</b>	<b>3,688</b>	<b>18,747</b>	<b>43,583</b>	<b>221,561</b>
<b>Liabilities</b>									
Islamic financing payable	-	13,011	-	-	-	-	-	-	13,011
Employee accruals	-	-	-	-	-	-	-	4,109	4,109
Other liabilities	-	-	-	-	-	-	-	3,963	3,963
<b>Total liabilities</b>	<b>-</b>	<b>13,011</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>8,072</b>	<b>21,083</b>
Commitments and contingencies	12,098	10,000	14,553	-	-	-	-	-	36,651
Equity of investment account holders	-	3,116	-	-	-	-	-	624	3,740

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the 18 month period ended 30 June 2013

31 December 2011	Trading and Manufacturing USD '000	Banks and financial Institutions USD '000	Real estate USD '000	Oil and Gas USD '000	Health care USD '000	Technology USD '000	Shipping USD '000	Other USD '000	Total USD '000
<b>Assets</b>									
Balances with banks	-	3,286	-	-	-	-	-	-	3,286
Placements with financial institutions	-	10,652	-	-	-	-	-	-	10,652
Investments	22,622	25,005	12,091	15,295	10,160	1,887	11,728	16,906	115,694
Investment in associates and joint ventures accounted under the equity method	-	4,319	21,723	-	1,673	-	-	1,759	29,474
Investment property	-	-	9,130	-	-	-	-	-	9,130
Receivable from investment banking services	450	1,350	1,536	-	304	-	1,702	1,208	6,550
Funding to project companies	1,120	283	1,443	-	2,993	-	-	-	5,839
Other assets	319	10	96	104	136	13	5,228	1,027	6,933
Property and equipment	-	-	9,188	-	-	-	-	1,789	10,977
<b>Total assets</b>	<b>24,511</b>	<b>44,905</b>	<b>55,207</b>	<b>15,399</b>	<b>15,266</b>	<b>1,900</b>	<b>18,658</b>	<b>22,689</b>	<b>198,535</b>
<b>Liabilities</b>									
Islamic financing payable	-	8,631	-	-	-	-	-	-	8,631
Employee accruals	-	-	-	-	-	-	-	6,323	6,323
Other liabilities	141	23	-	-	-	-	-	3,701	3,865
<b>Total liabilities</b>	<b>141</b>	<b>8,654</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>10,024</b>	<b>18,819</b>
Commitments and contingencies	10,513	37,260	15,321	-	-	-	-	-	63,094
Equity of investment account holders	-	3,097	13,165	-	-	-	-	584	16,846

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the 18 month period ended 30 June 2013

### 34 CONCENTRATION OF ASSETS, LIABILITIES, COMMITMENTS AND EQUITY OF INVESTMENT ACCOUNT HOLDERS (continued)

#### (b) Geographic region

The following table shows the assets and liabilities of the Group, classified into geographical regions based on the domicile of the entity for the period / year ended 30 June / 31 December:

30 June 2013	GCC countries USD '000	Other MENA countries USD '000	Europe USD '000	Cayman / Americas USD '000	Global USD '000	Total USD '000
<b>Assets</b>						
Balances with banks	5,903	-	-	-	-	5,903
Placement with financial institutions	4,720	-	-	-	-	4,720
Investments	68,498	50,240	1,500	-	11,329	131,567
Investment in associates and joint venture accounted under the equity method	23,641	1,392	-	-	-	25,033
Investment property	9,130	-	-	-	-	9,130
Receivable from investment banking services	3,397	3,087	2,650	2,244	1,814	13,192
Funding to project companies	4,466	6,609	-	1,783	-	12,858
Other assets	1,536	1,242	789	76	5,603	9,246
Property and equipment	9,912	-	-	-	-	9,912
<b>Total assets</b>	<b>131,203</b>	<b>62,570</b>	<b>4,939</b>	<b>4,103</b>	<b>18,746</b>	<b>221,561</b>
<b>Liabilities</b>						
Islamic financing payable	13,011	-	-	-	-	13,011
Employee accruals	4,109	-	-	-	-	4,109
Other liabilities	3,963	-	-	-	-	3,963
<b>Total liabilities</b>	<b>21,083</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>21,083</b>
Commitments and contingencies	24,553	12,098	-	-	-	36,651
Equity of investment account holders	3,740	-	-	-	-	3,740

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the 18 month period ended 30 June 2013

31 December 2011	GCC countries USD '000	Other MENA countries USD '000	Europe USD '000	Cayman / Americas USD '000	Global USD '000	Total USD '000
<b>Assets</b>						
Balances with banks	3,286	-	-	-	-	3,286
Placement with financial institutions	10,652	-	-	-	-	10,652
Investments	66,923	37,043	-	-	11,728	115,694
Investment in associates and joint venture accounted under the equity method	27,716	1,758	-	-	-	29,474
Investment property	9,130	-	-	-	-	9,130
Receivable from investment banking services	3,171	450	-	1,227	1,702	6,550
Funding to project companies	4,719	1,120	-	-	-	5,839
Other assets	1,287	280	50	88	5,228	6,933
Property and equipment	10,977	-	-	-	-	10,977
<b>Total assets</b>	<b>137,861</b>	<b>40,651</b>	<b>50</b>	<b>1,315</b>	<b>18,658</b>	<b>198,535</b>
<b>Liabilities</b>						
Islamic financing payable	8,631	-	-	-	-	8,631
Employee accruals	6,323	-	-	-	-	6,323
Other liabilities	3,865	-	-	-	-	3,865
<b>Total liabilities</b>	<b>18,819</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>18,819</b>
Commitments and contingencies	52,581	10,513	-	-	-	63,094
Equity of investment account holders	16,846	-	-	-	-	16,846

### 35 FIDUCIARY ASSETS UNDER MANAGEMENT

The Group provides corporate administration, investment management and advisory services to its project companies, which involve the Group acting as the custodian of the assets and or making decisions on behalf of such entities in a fiduciary capacity. Assets that are held in such capacity are not included in these consolidated financial statements. At 30 June 2013, the Group had fiduciary assets under management of USD 925 million (31 December 2011: USD 810 million).

### 36 COMMITMENTS AND CONTINGENCIES

The Group has issued financial guarantees totalling USD 23.97 million (31 December 2011: USD 21.95 million) in respect of a number of its investee companies on which no losses are expected. The Group also had commitments to finance of USD 2.96 million (31 December 2011: USD 3.88 million) and commitments to invest of USD 10.00 million (31 December 2011: USD 37.26 million).

### 37 RISK MANAGEMENT AND CAPITAL ADEQUACY

The Group has an internal risk management function to oversee risk management and ensure the maintenance of an adequate capital base in line with best practice and in compliance with the regulations of the Central Bank of Bahrain. The Risk Committee of the Board has the overall responsibility for this function, which is managed by the Management's Executive Committee through the Risk Management Department.

The Risk Management Department independently identifies and evaluates risks in respect of each investment proposal, and periodically monitors and measures risks at investment and statement of financial position level. The Head of Risk Management is the secretary to the Risk Committee of the Board and has access to the Board of Directors.

The Group is exposed to credit risk, concentration risk, liquidity risk, and market risk (which comprises equity price risk, profit rate risk and currency risk), in addition to operational risk. The Group's approach to monitoring, measuring and managing these risks are discussed below.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the 18 month period ended 30 June 2013

## 37 RISK MANAGEMENT AND CAPITAL ADEQUACY (continued)

### a) Credit risk

Credit risk is the risk that the counterparty to a financial instrument does not discharge its obligations on due dates and cause the other party to incur a financial loss. The Group's credit risk arises mainly from the balances with banks, placements with financial institutions, receivable from investment banking services, funding to project companies and certain other assets like advances to acquire investments, project costs recoverable and other receivables.

The Group has put in place policies and procedures for managing credit risks to ensure that risks are accurately assessed, properly approved and regularly monitored. Formal credit limits are applied at counterparty and single obligor level. Overall exposures, including large exposures, are evaluated on a monthly basis to ensure a broad diversification of risk by counterparties and concentration limits by geography and industry.

#### *Credit-related commitments risks*

In the course of its business, the Group may extend to its investment project companies guarantees which may require the Group to make payments on their behalf. Such payments are collected from the projects based on the terms of the guarantee. They expose the Group to risks similar to financing contracts and these are mitigated by the same control processes and policies.

#### *Maximum exposure to credit risk*

The maximum exposure of credit risk on the financial assets of the Group is the carrying value of the financial assets as at 30 June 2013. The Group does not hold collateral against any of its exposures as at 30 June 2013 (31 December 2011: nil).

#### *Past due*

The Group's receivables are generally free of profit and do not have specific terms of repayment, but are expected to be recovered in full in the course of project development and on realisation of cash flows from sale of the underlying assets and their operations. The Group does not consider these as past due based on the expected cash flows of the project companies. For expected timelines of recovery of these balances please refer to note 33.

#### *Impaired financial assets*

Impaired financial assets are those for which the Group determines that it is probable that it will be unable to collect all principal and profit due according to the contractual terms of the exposure. Impairment is assessed on an individual basis for each exposure.

Based on the estimates of recovery of these receivables, the Group has made specific impairment provisions of USD 2.9 million (2011: USD 27.9 million) against its receivable exposure during the period.

The gross amount of impaired exposures by class of financial assets is as follows:

	30 June 2013 USD '000	31 December 2011 USD '000
Receivable from investment banking services	15,612	13,814
Funding to project companies	40,117	30,449
Other assets	7,114	1,043
<b>Total</b>	<b>62,843</b>	<b>45,306</b>

### b) Concentration risk

Concentration risk arises when a number of counterparties are engaged in similar economic activities or activities in the same geographic region or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. The Group seeks to manage its concentration risk by establishing geographic and industry wise concentration limits. The geographical and industry wise distribution of assets and liabilities are set out in note 34.

At 30 June 2013, the total credit exposure to individual counterparties which comprised 10% or more of the Group's equity was USD 38.01 million relating to one counterparty (31 December 2011: USD 63.4 million relating to three counterparties).



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the 18 month period ended 30 June 2013

### c) Liquidity risk

Liquidity risk is defined as the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities that are settled by delivering cash or another financial asset. The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation.

The table below shows the undiscounted cash flows on the Group's financial liabilities, including issued financial guarantee contracts, and unrecognised financing commitments on the basis of their earliest possible contractual maturity. For issued financial guarantee contracts, the maximum amount of the guarantee is allocated to the earliest period in which the guarantee could be called. The Group's expected cash flows on these instruments may vary significantly from this analysis. Refer note 33 for the expected maturity profile of assets and liabilities.

	Gross undiscounted cash flows					Carrying amount USD '000
	Up to 3 months USD '000	3 to 6 months USD '000	6 months to 1 year USD '000	1 to 3 years USD '000	Over 3 years USD '000	
<b>30 June 2013</b>						
<b>Liabilities</b>						
Islamic financing						
payables	13,011	-	-	-	-	13,011
Employee accruals	-	-	-	-	4,109	4,109
Other liabilities	301	1,196	737	580	1,149	3,963
<b>Total financial liabilities</b>	<b>13,312</b>	<b>1,196</b>	<b>737</b>	<b>580</b>	<b>5,258</b>	<b>21,083</b>
Commitments and contingencies	250	7,339	1,359	15,605	12,098	36,651
Equity of investment account holders	18		-	3,722	-	3,740
	Gross undiscounted cash flows					
	Up to 3 months USD '000	3 to 6 months USD '000	6 months to 1 year USD '000	1 to 3 years USD '000	Over 3 years USD '000	Carrying amount USD '000
<b>31 December 2011</b>						
<b>Liabilities</b>						
Islamic financing						
payables	8,631	-	-	-	-	8,631
Employee accruals	900	-	-	-	5,423	6,323
Other liabilities	617	811	1,199	1,134	104	3,865
<b>Total financial liabilities</b>	<b>10,148</b>	<b>811</b>	<b>1,199</b>	<b>1,134</b>	<b>5,527</b>	<b>18,819</b>
Commitments and contingencies	-	9,806	12,708	9,315	31,265	63,094
Equity of investment account holders	2	-	13,165	3,679	-	16,846

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the 18 month period ended 30 June 2013

### 37 RISK MANAGEMENT AND CAPITAL ADEQUACY (continued)

#### d) Market risk

Market risk is the risk that changes in market prices, such as profit rate, equity prices, foreign exchange rates and credit spreads will affect the Group's income or the value of its holdings of financial instruments. Market risk comprises four types of risk: currency risk, profit rate risk, equity price risk and other price risk. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return on risk.

#### (i) Profit rate risk

Profit rate risk arises due to different timing of re-pricing of the Group's assets and liabilities. The Group's significant financial assets and liabilities sensitive to profit rate are placements with financial institutions, financing receivables and financing payables. The Group's exposure to profit rate risk is limited due to the relatively short-term nature of these assets. Average profit rates on financial instruments were:

	30 June 2013	31 December 2011
Placements with financial institutions	2.27%	2.75%
Islamic financing payables	2.20%	1.60%

#### Sensitivity analysis

An analysis of the Group's sensitivity to an increase or decrease in market profit rates (assuming no asymmetrical movement in yield curves and a constant statement of financial position) is as follows:

	Effect on consolidated statement of income	
	30 June 2013	31 December 2011
100 bps parallel increase / (decrease)		
Placements with financial institutions	± 47	± 107
Funding to project companies	± 76	± 207
Islamic financing payables	± 130	± 86

Overall, profit rate risk positions are managed by the Group's Treasury, which uses placements from / with financial institutions to manage the overall position arising from the Group's activities.

#### (ii) Currency risk

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. The Group is exposed to currency risks on certain financing receivables and investments denominated in Kuwaiti Dinars, Euros and Great Britain Pounds. The Group seeks to manage currency risk by continually monitoring exchange rates and exposures.

The Group had the following significant currency exposures as of 30 June / 31 December:

	30 June 2013	31 December 2011
Kuwaiti Dinars	1,590	1,888
Great Britain Pounds	4,938	-
Euro	10	10

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the 18 month period ended 30 June 2013

### (ii) Currency risk (continued)

The table below indicates the currencies to which the Group had significant exposure at 30 June 2013 and 31 December 2011 on its monetary assets and liabilities. The analysis calculates the effect of a reasonably possible movement of the currency rate against the US Dollar with all other variables held constant on the consolidated statement of income (due to the fair value of currency sensitive non- trading monetary assets and liabilities) and equity. A negative amount on the table below represents a potential net reduction in the consolidated statements of income or equity, while a positive amount reflects a net potential increase.

	Change in currency rates	30 June 2013		31 December 2011	
		Effect on profit USD '000	Effect on equity USD '000	Effect on profit USD '000	Effect on equity USD '000
Kuwaiti Dinars	+10%	1	158	57	132
Great Britain Pounds	+10%	344	150	-	-
Euro	+10%	1	-	1	-
Kuwaiti Dinars	-10%	(159)	-	(189)	-
Great Britain Pounds	-10%	(494)	-	-	-
Euro	-10%	(1)	-	(1)	-

### (iii) Other price risk

The Group's available-for-sale equity investments carried at cost are exposed to risk of changes in equity values. Refer note 3 for significant accounting judgements and estimates in relation to impairment assessment of available-for-sale equity investments carried at cost. The Group manages exposure to other price risks by actively monitoring the performance of the equity securities.

### (iv) Equity price risk on quoted equities

Equity price risk is the risk that the fair value of equities decreases as a result of changes in the value of individual companies' shares. The effect on profit and equity, as a result of a change in fair value of trading equity instruments and equity instruments held as available-for-sale, due to a reasonably possible change in equity indices or net asset values, with all other variables held constant, is as follows:

		30 June 2013		31 December 2011	
		Effect on profit USD '000	Effect on equity USD '000	Effect on profit USD '000	Effect on equity USD '000
Trading securities	+1%	1	-	1	-
Available-for-sale	+1%	-	16	-	38
Trading securities	-1%	(1)	-	(1)	-
Available-for-sale	-1%	(16)	-	(13)	(25)

### e) Operational risk

Operational risk is the risk of loss arising from systems and control failures, fraud and human errors, which can result in financial and reputation loss, and legal and regulatory consequences. The Group manages operational risk through appropriate controls, instituting segregation of duties and internal checks and balances, including internal audit and compliance. The Risk Management Department is in charge of identifying, monitoring and managing operational risk in the Bank. The Group has an approved policy for doing this and the organisational and physical infrastructure is in place.

### f) Investment property price risk

Investment property price risk is the risk that the fair value of investment property decreases as a result of downfall in the real estate market. The investment property price risk exposure arises from Group's holding of land. The Group carries its investment in the land at cost less impairment.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the 18 month period ended 30 June 2013

## 37 RISK MANAGEMENT AND CAPITAL ADEQUACY (continued)

### g) Capital management

The Bank's regulator, the Central Bank of Bahrain (the CBB) sets and monitors capital requirements for the Group as a whole. The Group is required to comply with the provisions of the Capital Adequacy Module of the CBB (based on the Basel II and IFSB frameworks) in respect of regulatory capital. In implementing current capital requirements, the CBB requires the Group to maintain a prescribed ratio of total capital to risk-weighted assets. The Bank's operations are categorised as either trading book or banking book, and risk-weighted assets are determined according to specified requirements that seek to reflect the varying levels of risk attached to assets and off-balance sheet exposures.

The Group's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business.

The Group's regulatory capital position as at 30 June / 31 December was as follows:

	30 June 2013 USD '000	31 December 2011 USD '000
Total risk weighted assets	679,863	528,190
Tier 1 capital	323,691	193,924
Tier 2 capital	110	-
Total regulatory capital	323,801	193,924
Total regulatory capital expressed as a percentage of total risk weighted assets	47.63%	36.71%
Minimum requirement	12%	12%

Tier 1 capital comprises share capital, share premium, statutory reserve and retained earnings, gross unrealised gains arising from fair valuing available-for-sale equity securities (subject to 55% haircut), minority interest in consolidated subsidiaries less gross unrealised loss arising from fair valuing equities and 50% of excess over permitted large exposure limit.

Tier 2 capital comprises unrealised gains arising from fair valuing equity securities (subject to 55% haircut) and 50% of excess over permitted large exposure limit. Certain adjustments are made to IFRS and AAOIFI based results and reserves, as prescribed by the CBB.

The Bank has complied with all externally imposed capital requirements throughout the period.

## 38 FAIR VALUE

### Fair value hierarchy

The table below analyses the financial instruments carried at fair value, by valuation technique. The different levels have been defined as follows:

- **Level 1** – Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- **Level 2** – Other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly.
- **Level 3** – Techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

This hierarchy requires the use of observable market data when available. There have been no transfers between the levels of valuation during the period / year.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the 18 month period ended 30 June 2013

	Level 1 USD 000	Level 2 USD 000	Level 3 USD 000	Total USD 000
<b>30 June 2013</b>				
Held for trading	93	-	-	93
Fair value through profit or loss	-	-	84,466	84,466
Available-for-sale	1,577	13	-	1,590
	<b>1,670</b>	<b>13</b>	<b>84,466</b>	<b>86,149</b>
<b>31 December 2011</b>				
Held for trading	107	-	-	107
Fair value through profit or loss	-	-	72,068	72,068
Available-for-sale	3,568	242	-	3,810
	<b>3,675</b>	<b>242</b>	<b>72,068</b>	<b>75,985</b>

The following table shows a reconciliation of the opening and closing amount of Level 3 financial assets which are recorded at fair value.

	30 June 2013 USD '000	31 December 2011 USD '000
Balance at 1 January	76,050	84,913
Fair value losses recognised in the consolidated statement of income - net	(7,300)	(11,301)
Investments acquired during the period / year	15,716	2,438
<b>At 30 June / 31 December</b>	<b>84,466</b>	<b>76,050</b>

Determining fair value under Level 3 includes use of valuation techniques such as the discounted cash flow model. The future cash flows have been estimated by the management, based on information and discussion with representatives of the management of the investee companies, and based on the latest available audited and un-audited financial statements. Cash flows have been projected for an initial period of between two to five years and then a terminal value has been estimated using a combination of value based on forward multiples and at a perpetual growth rate of up to 2-6% applied on the discounted cash flows of the last year of the estimate. The discount rates used for computing the present value of future cash flows range from 10.0% – 17.9%. The discount rates have been arrived at after considering the risk free rate, expected market premium, country risk and systematic risk underlying each investee company. The Group has also made use of illiquidity and marketability discount where appropriate.

The potential income effect of a 1% increase in the discount rates, which is a key variable used in the valuation technique, would decrease the fair values by approximately USD 780 thousand (31 December 2011: USD 2,231 thousand), whereas a 1% decrease in the discount rate would increase the fair values by approximately USD 804 thousand (31 December 2011: USD 2,387 thousand). The potential income effect of 0.5 times change, on either side, in the market multiples, which is a key variable used in the valuation technique, would increase the fair values by approximately USD 3,763 thousand (31 December 2011: USD 4,530 thousand) or reduce the fair values by approximately USD 3,763 thousand (31 December 2011: USD 4,530 thousand) respectively.

### 39 COMPARATIVE FIGURES

In the Group's audited consolidated financial statements for the 18 month period ended 30 June 2013 certain comparative amounts have been reclassified for more meaningful presentation of the consolidated statements of financial position and income which did not result in any changes to the financial position and income for the year ended 31 December 2011.



# **BASEL II PILLAR 3 DISCLOSURES**

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# BASEL II PILLAR 3 DISCLOSURES

30 June 2013

## 1. Introduction

These disclosures have been prepared in accordance with the Central Bank of Bahrain's ("CBB") Basel II guidelines on Capital Adequacy and the Public Disclosure Module ("PD"), Chapter 1.3 of the CBB Rule Book, Volume II for Islamic Banks. These disclosures also reflect Basel II - Pillar 3 and the Islamic Financial Services Board's ("IFSB") recommended disclosures for Islamic banks.

### Change in fiscal year-end

The shareholders of the Bank at the annual and extraordinary general meeting held for the fiscal year ended 31 December 2011 in Bahrain on 25 April 2012 resolved to change the Bank's financial reporting year-end to 30 June with effect from 1 January 2012 and, accordingly, the Bank's current consolidated financial statements and Annual Report have been prepared for the 18 month period ended 30 June 2013.

These Pillar 3 Disclosures are therefore based on the audited consolidated financial statements for the 18 month period ended 30 June 2013 and supplements the information and disclosures provided in the consolidated financial statements.

These disclosures provide qualitative and quantitative information on the Bank's risk exposures and risk management processes. The Bank makes these disclosures on a comprehensive basis annually and on a restricted basis semi-annually.

## 2. Capital Structure

### 2.1 Capital Base

The authorized share capital of the Bank is US\$ 500 million, comprising 500 million common shares of US\$ 1 each. The Bank's initial paid up capital was US\$ 66 million, which was increased to US\$ 150 million in 2007 through a rights issue and a private placement to new strategic investors. In addition, a further 15 million shares were authorized for allocation to the Bank's Employee Share Ownership Plan ("ESOP").

The Bank undertook a further capital increase in 2009 which increased its paid up capital to US\$ 250 million par value during 2010, comprising 250 million shares of US\$ 1 each, including 24.85 million shares allotted to the Bank's ESOP.

### 2.2 Group structure:

The Bank has the following operational subsidiaries which are fully consolidated in its consolidated financial statements.

Subsidiary	Country	Capital	Percentage interest
Gulf Projects Company W.L.L	Bahrain	BHD 1,000,000	100%
The Lounge Serviced Offices Co. W.L.L	Bahrain	BHD 20,000	100%
Lime Restaurant Management & Catering Services Co. W.L.L	Bahrain	BHD 20,000	100%
Mena SME Fund Manager Limited	Cayman Islands	USD 2	100%

### 2.3 Review of financial performance:

The Bank commenced operations in October 2005 and achieved excellent returns in its initial years. The results for 2010 and 2011 were unfortunately affected by the regional market turmoil, as a consequence of which significant impairment provisions and fair value losses were recorded resulting in significant net losses for 2010 and 2011. However, the Bank has witnessed a major turnaround during the period, registering a net profit of US\$ 21.15 million for the 18 month period ended 30 June 2013 by successfully exploring new markets, regionally and internationally.

	December 2008	December 2009	December 2010	December 2011	December 2012	June 2013
Net profit (US\$ m)	46.9	10.88	(47.60)	(58.67)	18.51	21.15
ROC (return on paid up capital)	29%	6.3%	-18.6%	-22.9%	7.2%	5.5%
Head count	79	73	76	66	42	45
Total investments to total assets	58%	64%	71%	76%	76%	75%
Leverage (total liabilities / total equity)	8%	25%	4%	10%	6%	11%
Retained earnings to paid up capital	22%	20%	-7%	-30%	-23%	-22%

As shown by the consolidated financial statements, income from investment banking services is the main contributor to net income. The Bank's investment team has a solid pipeline of investment deals which are expected to grow its fiduciary assets under management going forward and thereby increase the proportion of recurring income from management fees to provide an increased level of sustainable income.

## BASEL II PILLAR 3 DISCLOSURES

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### 2. Capital Structure (continued)

#### Capital Adequacy Management Program

- 2.4 The Bank's capital adequacy management program ensures that the Bank not only complies with regulatory capital requirements, but also continues to maintain a strong capital base to support its growing lines of business.
- 2.5 To manage its capital the Bank employs a risk adjusted measure of capital adequacy (i.e. Capital Adequacy Ratio or "CAR") based on the local regulatory regime implemented by the CBB that is consistent with the Basel II guidelines issued by the Basel Committee on Banking Supervision's International Convergence of Capital Measurement and Capital Standards.
- 2.6 Beginning January 2008, the CBB has required all Bahrain banking institutions to implement Pillar 1 of these Basel II guidelines that deals with the maintenance of a minimum level of capital calculated for three major components of risk exposures i.e. credit risk (including investment risks), operational risk and market risk.
- 2.7 The Bank uses the Standardised Approach to quantify its credit and market risk weighted exposures and the Basic Indicator Approach to measure its operational risk weighted exposures.
  - a. Credit risk weighted exposures may be calculated in three different methods of varying degrees of sophistication, namely the Standardized Approach, Foundation Internal Rating Based Approach and Advanced Internal Rating Based Approach. The Bank has adopted the Standardized Approach for credit risk measurement, which uses fixed risk weights for different categories of credit risk.
  - b. Market risk weighted exposures may be quantified using the Standardized Approach, which uses fixed capital charges for specific categories of market risk, or the Internal Models Approach subject to prior approval by CBB. The Bank uses the Standardized Approach for market risk measurement.
  - c. For operational risk, there are three different approaches - Basic Indicator Approach, Standardized Approach, and Advanced Measurement Approach. The Bank uses the Basic Indicator Approach, which uses the average of the gross income for the past three years as a basis for the calculation of capital charges for operational risk measurement.
- 2.8 In determining CAR, the Bank calculates its risk adjusted assets, which are then expressed as a factor of regulatory eligible capital rather than the equity capital appearing in the Bank's statement of financial position. Regulatory capital is composed of two elements:
  - a. Tier 1 Capital which is the nominal value of paid in capital, audited retained earnings and accumulated reserves arising from the appropriation of current and past years' income and/or retained earnings less treasury stock, minority interests and negative fair value reserves. Local regulations also require that certain investments or exposures should be deducted from Tier 1 capital.
  - b. Tier 2 Capital, which consists of the qualifying portion of subordinated loans and unrealised gains arising on fair valuation. Under the CBB regulations, the aggregate amount of Tier 2 capital eligible for inclusion in the CAR is limited to no more than 100% of Tier 1 Capital.
- 2.9 As the Bank has no operating branches outside the Kingdom of Bahrain, it is subject only to the capital requirements of the CBB, which currently requires all financial institutions in Bahrain to maintain a 12% minimum CAR and a 12.5% trigger CAR.
- 2.10 The Bank's capital adequacy position is reviewed and stress tested regularly for various scenarios given the nature of the Bank's investments in alternative assets. Reports on the Bank's capital adequacy are filed quarterly with the CBB.
- 2.11 During the 18 month period ended 30 June 2013, the Bank continued the development and enhancement of its risk management and internal capital adequacy assessment framework. This framework includes a capital allocation process as well as a process description for scenario analysis of the Bank's strategy. It is envisaged that once the framework is finalized and implemented, quantitative details of capital allocated to each business line as well as a scenario analysis of the Bank's strategy will be provided.
- 2.12 As a further step in mitigating risks, the Bank follows a policy of diversification in its activities and seeks to minimize the risk exposure to particular geographical regions, counterparties, instruments and types of business.

## BASEL II PILLAR 3 DISCLOSURES

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2.13 The quantitative details of the Bank's CAR are depicted in the following tables:

**Table 1: Regulatory Eligible Capital as at 30 June 2013**

Details of Eligible Capital Base	USD '000 Tier 1	USD '000 Tier 2
Issued and fully paid ordinary shares	250,000	
Less: Employee stock incentive program funded by the bank (outstanding)	22,764	
Disclosed reserves	44,193	
General reserves		
Legal / statutory reserves	10,415	
Share premium	28,429	
Capital redemption reserve		
Others	5,349	
Retained profit brought forward	(83,144)	
Unrealized gains arising from fair valuing equities (45% only)	5,377	
Minority interest in consolidated subsidiaries	130,029	
Less:		
Goodwill	-	
Current interim cumulative net losses	-	
Unrealized gross losses arising from fair valuing equity securities	-	
Reciprocal cross-holdings of bank capital (amount originally existed in Tier 1)		
<b>Tier 1 Capital before PCD deductions</b>	<b>323,691</b>	
Current interim profits (reviewed by external auditors)		-
Asset revaluation reserve - Property, plant, and equipment (45% only)		-
Unrealized gains arising from fair valuing equities (45% only)		110
Profit equalization reserve		-
Investment risk reserve		-
Less: Reciprocal cross-holdings of bank capital (amount originally existed in Tier 2)		-
<b>Tier 2 Capital before PCD deductions</b>		<b>110</b>
<b>Total Available Capital</b>		<b>323,801</b>
Unconsolidated majority-owned or -controlled banking, securities or other financial entities		-
Capital shortfall of non-consolidated entities subsidiaries		-
Significant minority investments in banking, securities and other financial entities unless pro-rata consolidated		-
Capital shortfall not pro-rata consolidated significant banking, securities or other financial entities		-
Capital shortfall in insurance subsidiaries		-
Excess amount over materiality thresholds in case of investment in commercial entities		-
Investment in insurance entity greater than or equal to 20%		-
Excess amount over maximum permitted large exposure limit	-	-
Additional deduction from Tier 1 to absorb deficiency in Tier 2	-	-
Other deductions	-	-
<b>Total Deductions</b>	<b>-</b>	<b>-</b>
	<b>i</b>	<b>ii</b>
<b>Net Available Capital</b>	<b>323,691</b>	<b>110</b>
<b>Total Eligible Capital (i + ii)</b>	<b>323,801</b>	

## BASEL II PILLAR 3 DISCLOSURES

30 June 2013

### 2. Capital Structure (continued)

Table 2 – Details of exposures as at 30 June 2013

Details of exposures and capital requirement USD '000

Credit risk:	Gross exposures	Risk weighted exposures	Capital charge
Exposures to banks	31,351	6,272	753
Exposures to corporates	30,266	30,266	3,632
Investments in listed equities in banking book	1,661	1,661	199
Investments in unlisted equities in banking book	171,270	256,905	30,829
Investments in real estate	70,843	141,687	17,002
Premises occupied by the bank	10,141	10,141	1,217
Other exposures	98,739	98,739	11,849
<b>Total credit risk exposure under standardized approach</b>	<b>414,272</b>	<b>545,672</b>	<b>65,481</b>
<b>Market risk</b>			
Trading equities position	93	186	22
Foreign exchange position	73,119	73,119	8,774
Total market risk under standardized approach	73,212	73,304	8,797
Operational risk under Basic Indicator Approach (ref. below)		60,887	7,306
<b>Total</b>		<b>679,863</b>	<b>81,584</b>
Total eligible capital - (Tier 1 + Tier 2)		323,801	
Total eligible capital - Tier 1		323,691	
Total Capital Adequacy Ratio (Tier 1 + Tier 2)		47.63%	
Tier 1 Capital Adequacy Ratio		47.61%	

#### Capital requirement for Operational Risk (Basic Indicator Approach)

	2011	2010	2009
Gross income for prior three years	(8,968)	(445)	32,473
Average of past 3 years gross income (excl. loss years)	32,473		
Capital requirement for Operational Risk (15%)	4,871		
<b>Risk weighted exposure for Operational Risk</b>	<b>60,887</b>		

	18 months ended Jun 2013	12 months ended Dec 2012	12 months ended Dec 2011	12 months ended Dec 2010	12 months ended Dec 2009	12 months ended Dec 2008
<b>Total unrealized fair value gains / (losses):</b>						
Unrealized fair value (losses)/gains recognized in income	(7,315)	(2,020)	(15,413)	(15,158)	3,440	13,574
Unrealized fair value gains/(losses) recognized in equity during the period	741	495	(734)	733	1,581	(265)
Unrealized fair value gains/(losses) recognized in equity at the end of the period	244	(1)	627	2,229	1,496	(85)

## BASEL II PILLAR 3 DISCLOSURES

30 June 2013

The maximum and minimum values of each category of market risk exposure during the 18 months are detailed in the table below:

**Table 2.1 – Details of market risk weighted exposures**

Particulars	30-Jun-13	31-Mar-13	31-Dec-12	30-Sep-12	30-Jun-12	31-Mar-12	Maximum	Minimum
<b>Market risk exposures</b>								
Listed equities held for trading	93	95	87	84	77	116	116	77
Foreign currency exposure	73,119	75,103	64,274	78,966	1,331	1,387	78,966	1,331
<b>Market risk charge</b>								
Listed equities held for trading	15	15	14	13	12	19	19	12
Foreign currency exposure	5,850	6,008	5,142	6,317	106	111	6,317	106
Total market risk charge	5,864	6,023	5,156	6,331	119	130	6,336	119
<b>Market risk weighted exposure</b>								
Listed equities held for trading	186	190	173	169	154	232	232	154
Foreign currency exposure	73,119	75,103	64,274	78,966	1,331	1,387	78,966	1,331
<b>Total market risk weighted exposure</b>	<b>73,304</b>	<b>75,293</b>	<b>64,448</b>	<b>79,134</b>	<b>1,485</b>	<b>1,619</b>	<b>79,197</b>	<b>1,485</b>

**Table 2.2 – Details of credit risk weight on Islamic financing contracts at 30 June 2013, which is representative of the average exposure during the period:**

Asset Categories for Credit Risk	USD '000	
	Credit Exposure	Credit Risk Weighted Assets
Commodity Murabaha	2,382	2,382
Qard Hassan	9,772	13,534
<b>Total Islamic Financing Contract</b>	<b>12,154</b>	<b>15,916</b>

### 3. Risk Management

#### Risk Governance Structure

- 3.1 As an Islamic investment bank dealing predominantly in alternative assets, the Bank is exposed to various risks in the normal course of its business and these risks include:
- Credit and counterparty credit risk;
  - Market risk;
  - Operational risk;
  - Equity risk in the Banking Book (Investment Risk);
  - Liquidity risk;
  - Profit margin rate risk in the Banking Book; and
  - Displaced Commercial Risk (DCR).
- 3.2 An understanding of and transparency in risk-taking are key elements in the Bank's business strategy. The Bank maintains a prudent and disciplined approach towards risk taking, and embeds a structured risk management process as an integral part of its decision making practice. This risk management process, which is applicable to the various risks the Bank is exposed to, is divided into three key components comprising the following:
- Risk Identification and Measurement
    - Procedures for the identification and quantification of risks; and
    - The use of quantitative models and qualitative approaches to assess and manage risks.
  - Risk Control
    - Clearly defined risk exposure limits;
    - Criteria for risk acceptance based on risk and return as well as other factors;
    - Portfolio diversification and, where possible, other risk mitigation techniques;
    - Robust operating policies and procedures; and
    - Appropriate Board Committee's authorization and approval for investment transactions.
  - Risk Monitoring and Reporting
    - Ongoing review of exposures and risks by Risk Management Department, including stress testing and frequent reporting to the Board; and
    - Periodic internal audits of the Bank's control environment



## BASEL II PILLAR 3 DISCLOSURES

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### 3. Risk Management (continued)

#### Risk Governance Structure (continued)

- 3.3 The Bank's Board of Directors through its Risk Committee (a subcommittee of the Board of Directors) has the responsibility for ensuring the establishment and effective implementation of an integrated risk management framework for the Bank. Further, the Risk Management Department (a department which functionally reports to the Risk Committee) is empowered to independently identify and assess risks that may arise from the Bank's investing and operating activities; as well as recommend directly to the Executive Management Committee any prevention and mitigation measures as it deems fit. In addition, the Internal Audit Department, which is independent of both operations and the Bank's investments units, also assists in the risk management process. In particular, the Internal Audit Department is charged with a periodic review of the effectiveness of the Bank's policies and internal controls, including those relating to the risk management process.
- 3.4 The Internal Audit Department adopts a risk-based audit approach whereby the nature, timing and extent of the audits are determined with regard to the risk relevant to each business or support unit of the Bank. A risk assessment is carried out annually to determine the major risks faced by each business or support unit and accordingly, an annual audit plan is prepared by the Internal Audit Department and approved by the Board's Audit Committee. The annual plan envisages the coverage, amongst others, of the Risk Management and Compliance Departments.

Detailed operational risk assessments and tests of effectiveness of internal controls designed to mitigate risks (covering each of the risk components as mentioned above) are carried out in accordance with the annual audit plan. A follow up audit to ascertain the status of implementation of observations previously made by internal or external audit is also part of the annual audit plan.

The key findings arising from the work performed by Internal Audit is reported to the Board Audit Committee and senior management of the Bank.

#### Credit and Counterparty Credit Risk Management (PD 1.3.22 + 1.3.26)

- 3.5 Credit risk is defined as the potential that a borrower or counterparty will fail to meet its obligations in accordance with agreed terms.
- 3.6 The Bank is not involved in the granting of credit facilities in the normal course of its business activities. Further, the Bank is not engaged in retail business and therefore does not use credit "scoring" models.
- 3.7 The credit risk exposures faced by the Bank are in respect of its own short term liquidity related to placements with other financial institutions, and in respect of investment related funding made to projects. The investment related funding exposures arise in the ordinary course of its investment banking activities and are generally transacted without contractual due dates, collateral or other credit risk mitigants. All such exposures are however reviewed periodically for recoverability and specific provisions made where necessary having regard to the nature of the exposure and the assessment of collection. Additionally, during the 18 month period ended 30 June 2013, due to continued negative market conditions, a collective impairment provision has also been recorded based on the recommendations of the external auditors. As at 30 June 2013, the total collective impairment provision stood at US\$ 3.86 million.
- 3.8 The Bank uses the Standardized Approach under the Basel II framework for measuring its credit risk. As it does not use an internal credit "scoring" system, the Bank depends, where available, on ratings from External Credit Assessment Institution recognized by the CBB for its bank counterparty exposures. In the absence of such an external rating – e.g. in the case of an investee company, a detailed credit risk assessment of the obligor is performed by the investment team and independently reviewed by the Risk Management Department. In addition, the Bank does not have any credit exposure to "highly leveraged institutions".
- 3.9 All lines of counterparty credit limits are subject to annual reaffirmation by the Board of Directors. The limits are also reviewed frequently to ensure consistency with the Bank's investment strategies and to take into account the latest market developments. Given the nature of the Bank's business, the Bank uses nominal balance sheet amounts including accrued interest and other receivables as its measure of exposure. Overall, the Bank's management considers that its policies and procedures constitute a reasonable approach to managing the credit risk in the activities it is engaged in.

## BASEL II PILLAR 3 DISCLOSURES

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### Securitisation

3.10 The Bank does not generally participate in securitization activities in relation to credit synthesis, acting as a sponsor, liquidity facility provider, credit enhancement facility provider, swap provider nor have any of its assets securitized and therefore has no recourse obligations under such transactions as defined by the Financial Stability Task Force.

However, the Bank has structured and arranged the "Liquidity Program" which raised a total of US\$ 55 million in 2010 through the issuance of Shari'ah compliant one year liquidity certificates with early redemption options of 30 days, 90 days and 180 days with attractive yields, which has been more than fully subscribed by investors. These certificates are backed by an 84.61% share in the rental yield of the VCBank Building, a prime commercial property in the Diplomatic Area of the Kingdom of Bahrain. As at 30 June 2013, the Bank will act as a liquidity provider under the Program to take up any early redemption up to US\$ 53 million which are not immediately taken up by replacement investors under the Liquidity Program.

### Off-Balance Sheet Items

3.11 The Bank's off-balance sheet items comprise:

- Contingent exposure of US\$ 23.97 million associated with the issuance of guarantees for investment related funding made by financial institutions to the Bank's investment projects. Since these may expire without being drawn upon, the total contract amounts do not necessarily represent future cash requirements;
- Commitments to finance and invest of US\$ 12.68 million, and
- Restricted investment accounts of US\$ 3.74 million (refer to statement of changes in off-balance equity of investment account holders to the financial statements).

### Concentration Risk

3.12 Concentration of risks arises when a number of obligors, counterparties or investees are engaged in similar business activities or activities in the same geographic region or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Accordingly, such concentrations indicate the relative sensitivity of the Bank's performance to developments affecting a particular industry or region.

3.13 The Bank has established limits based on geographic regions and industry sectors. The Bank's Large Exposure Policy details the Bank's exposure limits and is in compliance with the concentration limits laid down by the CBB.

3.14 The quantitative details of the Bank's credit risk exposures are depicted in the following tables, which are representative of the position during the period and, accordingly, of the average exposures:

*a. Table 3: Distribution of the Bank's exposures by geographic sector as at 30 June 2013*

	USD '000					
Geographic sector	GCC countries	Other MENA countries	Europe	Cayman / Americas	Global	Total
<b>Assets</b>						
Balances with banks	5,903	-	-	-	-	5,903
Placements with financial institutions	4,720	-	-	-	-	4,720
Investments	68,498	50,240	1,500	-	11,329	131,567
Investment in associates and joint ventures	23,641	1,392	-	-	-	25,033
Investment property	9,130	-	-	-	-	9,130
Receivable from investment banking services	3,397	3,087	2,650	2,244	1,814	13,192
Funding to project companies	4,466	6,609	-	1,783	-	12,858
Other assets	1,536	1,242	789	76	5,603	9,246
Property and equipment	9,912	-	-	-	-	9,912
<b>Total Assets</b>	<b>131,203</b>	<b>62,570</b>	<b>4,939</b>	<b>4,103</b>	<b>18,746</b>	<b>221,561</b>
<b>Off statement of financial position items</b>						
Equity of investment account holders	3,740	-	-	-	-	3,740
Commitments and contingencies	24,553	12,098	-	-	-	36,651
	<b>159,495</b>	<b>74,668</b>	<b>4,939</b>	<b>4,103</b>	<b>18,746</b>	<b>261,951</b>

Note: Allocation of the Bank's exposures is based on the asset's country of risk.

## BASEL II PILLAR 3 DISCLOSURES

30 June 2013

### 3. Risk Management (continued)

b. Table 4: Distribution of the Bank's exposures by Industry Sector as at 30 June 2013

USD '000

Industry sector	Trading & Mfg	Banks & financial Inst.	Real estate related	Oil and Gas	Health Care	Technology	Shipping	Others	Total
<b>Assets</b>									
Balances with banks	-	5,903	-	-	-	-	-	-	5,903
Placements with financial institutions	-	4,720	-	-	-	-	-	-	4,720
Investments	22,371	24,542	13,918	13,048	10,160	1,887	11,329	34,312	131,567
Investment in associates and joint ventures	-	1,656	20,919	-	1,066	-	-	1,392	25,033
Investment property	-	-	9,130	-	-	-	-	-	9,130
Receivable from investment banking services	699	2,284	4,184	-	20	-	1,815	4,190	13,192
Funding to project companies	6,609	7	543	-	3,915	1,784	-	-	12,858
Other assets	310	14	801	-	1	17	5,603	2,500	9,246
Property and equipment	-	-	8,723	-	-	-	-	1,189	9,912
<b>Total Assets</b>	<b>29,989</b>	<b>39,126</b>	<b>58,218</b>	<b>13,048</b>	<b>15,162</b>	<b>3,688</b>	<b>18,747</b>	<b>43,583</b>	<b>221,561</b>
<b>Off statement of financial position items</b>									
Equity of investment account holders	-	3,116	-	-	-	-	-	624	3,740
Commitments and contingencies	12,098	10,000	14,553	-	-	-	-	-	36,651
	<b>42,087</b>	<b>52,242</b>	<b>72,771</b>	<b>13,048</b>	<b>15,162</b>	<b>3,688</b>	<b>18,747</b>	<b>44,207</b>	<b>261,952</b>

c. Table 5: Exposures by maturity as at 30 June 2013

USD '000

Maturity-wise exposures	No fixed maturity	Up to 3 months	3 to 6 months	6 months to 1 year	Total up to 1 year	1 to 3 years	Over 3 years	Total
<b>Assets</b>								
Balances with banks	-	5,903	-	-	5,903	-	-	5,903
Placements with financial institutions	-	4,720	-	-	4,720	-	-	4,720
Investments	129,067	-	-	2,500	2,500	-	-	131,567
Investment in associates and joint ventures	25,033	-	-	-	-	-	-	25,033
Investment property	9,130	-	-	-	-	-	-	9,130
Receivable from investment banking services	-	74	2,650	-	2,724	8,933	1,535	13,192
Funding to project companies	-	4,227	-	-	4,227	6,305	2,326	12,858
Other assets	-	6,957	1,267	5	8,229	954	63	9,246
Property and equipment	9,912	-	-	-	-	-	-	9,912
<b>Total assets</b>	<b>173,142</b>	<b>21,881</b>	<b>3,917</b>	<b>2,505</b>	<b>28,303</b>	<b>16,192</b>	<b>3,924</b>	<b>221,561</b>
<b>Off statement of financial position items</b>								
Equity of investment account holders	3,740	-	-	-	-	-	-	3,740
Commitments and contingencies	36,651	-	-	-	-	-	-	36,651
	<b>213,533</b>	<b>21,881</b>	<b>3,917</b>	<b>2,505</b>	<b>28,303</b>	<b>16,192</b>	<b>3,924</b>	<b>261,951</b>
<b>Liabilities</b>								
Islamic financing payable	-	13,011	-	-	13,011	-	-	13,011
Employee accruals	-	-	-	-	-	-	4,109	4,109
Other liabilities	-	301	1,196	737	2,234	580	1,149	3,963
<b>Total liabilities</b>	<b>-</b>	<b>13,312</b>	<b>1,196</b>	<b>737</b>	<b>15,245</b>	<b>580</b>	<b>5,258</b>	<b>21,083</b>

Note: There are no dues which are expected to be of longer duration than 5 years.

## BASEL II PILLAR 3 DISCLOSURES

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### d. Related party transactions

In the ordinary course of its business the Bank enters into transactions with related parties which are at an arm's length and approved by management. The following table gives an analysis of related party transactions and balances:

#### Related Party Transactions

30 June 2013	Associates and joint venture USD '000	Key management personnel USD '000	Significant shareholders / entities in which directors are interested USD '000	Total USD '000
<b>Assets</b>				
Balances with banks	-	-	1,080	1,080
Placements with financial institutions	-	-	920	920
Investments	-	-	46,623	46,623
Investments in associates and joint ventures	25,033	-	-	25,033
Receivable from investment banking services	34	-	3,800	3,834
Funding to project companies	7,314	-	2,794	10,108
Other assets	56	-	89	145
<b>Liabilities</b>				
Employee accruals	-	1,397	-	1,397
<b>Income</b>				
Income from investment banking services	2,344	-	-	2,344
Loss on investments	-	-	-	-
Share of profit/ (loss) of associates and joint venture accounted for using the equity method	(1,812)	-	-	(1,812)
Other income	1,200	-	-	1,200
<b>Commitments and contingencies</b>	<b>824</b>	<b>-</b>	<b>-</b>	<b>824</b>

#### Market Risk Management

- 3.15 Market risk is defined as the risk of losses in the Bank's on-balance sheet and off-balance sheet positions arising from movements in market prices. The risks subject to market risk management relate to:
- Those pertaining to profit-rate related instruments and equities in the trading book; and
  - Foreign exchange and commodities risk throughout the Bank.
- 3.16 The Bank's market risk exposures arise predominantly from its trading portfolio of listed equities and a small portfolio of foreign currency denominated assets that are not pegged to the United States Dollar. The Bank's market risk is currently not a major source of risk since the Bank's business strategy does not envisage taking on significant market risk. The Bank measures its market risk exposure using the Standardised Approach under the Basel II framework.

#### Operational Risk Management

- 3.17 Operational risk is defined as the risk of direct and indirect losses resulting from inadequate or failed processes, people and systems or from external events. This definition includes legal risk but excludes strategic and reputational risks. Operational risk differs from other banking risks in that it is not directly taken in return for an expected reward but exists in the natural course of corporate activity, which in turn affects the risk management process.
- 3.18 The Bank is exposed to operational risk due to the complex nature of its alternative investment products and the intricacy of the documentary, legal and other regulatory requirements that surround such investment transactions. Operational risk emanates from all areas of the Bank.
- 3.19 The Bank uses the Basic Indicator Approach under the Basel II Framework for measuring its operational risk. Currently, the Bank conducts its business from a single location. Accordingly, the number of client relationships and volume of transactions at the Bank are lower than at institutions having multi-location or retail operations.

## BASEL II PILLAR 3 DISCLOSURES

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### 3. Risk Management (continued)

#### Operational Risk Management (continued)

- 3.20 Notwithstanding this, the Bank's operations are conducted according to well-defined processes and procedures. These processes and procedures include a broad system of internal controls, including segregation of duties and other internal checks, which are designed to prevent either inadvertent staff errors or malfeasance prior to the release of a transaction. The Bank also engages in subsequent monitoring of accounting records, daily reconciliation of cash, bank and securities accounts and other checks to enable it to detect, on a timely basis, any erroneous or improper transactions which may have occurred.
- 3.21 The Bank is currently enhancing its operational risk management framework that will
- help track operational loss events and potential exposures as well as report these on a regular basis; and
  - improve the Bank's loss mitigation process and hence, the overall operational risk management framework.

In addition, the Bank is reviewing and updating its Business Continuity Plan to mitigate the risk of loss from business disruption due to unexpected events.

#### Legal Risks

- 3.22 Legal risk includes the risk of non-compliance with applicable laws or regulations, the illegality or unenforceability of counterparty obligations under contracts and additional unintended exposure or liability resulting from the failure to structure transactions or contracts properly.
- 3.23 The Bank's legal risks are mitigated through legal counsel review of transactions and documentation, as appropriate. Where possible, the Bank uses standard formats for transaction documentation. To prevent potential association with any money laundering activities, the Bank has designed and implemented a comprehensive set of policies and procedures. Adherence to the Bank's policies and procedures is reinforced through staff training as well as internal and external reviews. As on the reporting date, the Bank has no significant material legal contingencies including pending legal actions.

#### Shari'ah compliance

- 3.24 The Shari'ah Supervisory Board (SSB) is entrusted with the duty of directing, reviewing and supervising the activities of the Bank in order to ensure that they are in compliance with the rules and principles of Islamic Shari'ah. The Bank also has a dedicated internal Shari'ah reviewer who performs an ongoing review of the compliance with the fatwas and rulings of the SSB on products and processes and also reviews compliance with the requirements of the Shari'ah standards prescribed by AAOIFI. The SSB reviews and approves all products and services before launching and offering to the customers and also conducts periodic reviews of the transactions of the Bank. An annual audit report is issued by the SSB confirming the Bank's compliance with Shari'ah rules and principles.

#### Equity Risk in the Banking Book (Investment Risk)

- 3.25 The Bank invests predominantly in three major segments of alternative assets, namely venture capital, private equity and real estate with the main objective to generate consistent superior returns with reasonable risks from high quality, rigorously investigated, efficiently structured and well managed investments. The intent of such investments is a later sale at a profit to strategic investors either through a private placement offering or trade sale.
- 3.26 The Bank uses the Standardised Approach under the Basel II Framework for measuring its investment risks, which is considered a part of its Banking Book. The Bank manages its investment risks at the specific investment level through an in-depth pre-entry due diligence process based on an established set of guidelines, criteria and parameters, as well as active ongoing consulting-based monitoring by investment teams. The Bank also seeks to diversify its investments, not only geographically and sectorally, but across various revenue stages of investments as well.
- 3.27 Notwithstanding this, the Risk Management Department independently reviews and provides inputs on areas of risk in potential investments at an early stage of the due diligence process. Working in close co-operation with the respective investment teams, these independent risk reviews support the investment decision making process through both a qualitative assessment and quantitative analysis.

#### Impairment Provisions

- 3.28 The Bank follows a prudent policy of regularly reviewing all assets for impairment. Impairment is recognized and charged to the statement of income when circumstances indicate that the recoverability of the asset is in doubt or the investment is not expected to perform as expected.

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General allowance represents collective impairment against exposures which, although not specifically identified, are considered to have a greater risk of loss than when originally inceptioned.

Impaired Islamic financing facilities includes those where full repayment (collectability) of the principal or/and the profit is in doubt, highly questionable or considered uncollectible due to inadequate protection by the impaired paying capacity of the customer (or counterparty) or by impairment of the collateral pledged if any.

3.29 The impairment provisions recorded is summarized in the tables below :

### Impairment provisions - by asset class

Particulars (USD '000)	USD '000			
	Gross exposure	Impairment booked in 2013	Cumulative impairment	Net carrying value
Investments	43,093	117	28,650	14,443
Investments in associates and joint venture	5,173	259	5,173	-
Receivable from investment banking services	15,611	155	9,701	5,911
Funding to project companies	37,970	871	23,400	14,570
Other assets	7,114	300	1,586	5,528
Collective impairment allowance	-	2,368	3,859	-
<b>Total</b>	<b>108,961</b>	<b>4,070</b>	<b>72,369</b>	<b>40,452</b>

### Impairment provisions - by industrial sector

Particulars (USD '000)	USD '000			
	Gross exposure	Impairment booked in 2013	Cumulative impairment	Net carrying value
Real estate	57,610	710	41,472	16,138
Health care	5,236	-	1,300	3,936
Technology	14,899	2	13,115	1,784
Oil and gas	1,331	1	818	514
Transportation	7,734	2	1,125	6,609
Others	22,151	987	10,680	11,471
Collective impairment allowance	-	2,368	3,859	-
<b>Total</b>	<b>108,961</b>	<b>4,070</b>	<b>72,369</b>	<b>40,452</b>

### Unrealized Fair Value Gains (losses)

3.30 The Bank's investments which are designated at fair value through profit or loss are re-valued at every half calendar year, and the gains / (losses) recognized in the statement of income are in accordance with the relevant International Financial Reporting Standards. The valuations are performed by the Bank's investment divisions using appropriate internal valuation models with relevant market inputs and assumptions. These valuations are then independently reviewed by the Risk Management Department and the external auditors, and presented to the Board's Finance and Investment Committee for approval.

Particulars (USD '000)	18 months ended	12 months ended	12 months ended	12 months ended	12 months ended	12 months ended	Total
	June 2013	Dec 2012	Dec 2011	Dec 2010	Dec 2009	Dec 2008	
Private Equity investments -fair value (losses) / gains	(7,300)	(2,000)	(1,711)	-	3,830	3,300	3,419
Real Estate investments -fair value (losses) / gain	-	-	(13,572)	(15,100)	(750)	6,500	(22,922)
Listed equity investment - fair value (losses) / gains	(15)	(20)	(131)	(58)	360	3,774	3,926
<b>Total unrealized fair value (loss) / gain</b>	<b>(7,315)</b>	<b>(2,020)</b>	<b>(15,413)</b>	<b>(15,158)</b>	<b>3,440</b>	<b>13,574</b>	<b>(15,577)</b>



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### 3. Risk Management (continued)

#### Liquidity Risk Management

- 3.31 Liquidity risk is defined as the risk that the Bank may have insufficient funds to meet its obligations as and when they fall due i.e. risk of being unable to satisfy claims without impairment of its financial capital due to mismatches in the timing of cash flows.
- 3.32 The Bank does not currently have any borrowings other than an insignificant amount of bank financing and routine accounts payables for operating costs. Accordingly, it does not have any significant liquidity risk exposure from borrowings. However, the Bank has extended certain guarantees and undertaken commitments in support of its investment projects as disclosed in Note 5 to the consolidated financial statements.
- 3.33 Although this gives rise to a level of liquidity funding risk, management carefully monitors liquidity through regular forecasts prepared by the Bank's Treasury Department in consultation with the business and finance functions of the Bank, including considerations of stress scenarios. The Bank also has a portfolio of quoted equity securities which are available to meet any unexpected shortfalls in funding requirements. Accordingly, management considers that the Bank is not exposed to any significant funding liquidity risk.
- 3.34 The Bank funds its assets primarily through internal accruals and shareholders' equity. The Bank maintained a healthy liquidity position during the period. Its liquidity ratio (cash and cash equivalents plus marketable securities to total liabilities) stood at 58% as at 30 June 2013.

Liquidity ratio:	30-Jun-13 USD'000	31-Dec-12 USD'000	31-Dec-11 USD'000	31-Dec-10 USD'000	31-Dec-09 USD'000	31-Dec-08 USD'000
Cash at bank	5,903	2,354	3,286	2,672	14,287	1,093
Placements at bank	4,720	4,222	10,652	11,267	50,789	31,718
Marketable trading securities	93	87	107	1,293	1,351	4,646
Marketable AFS securities	1,577	1,332	3,568	5,756	5,832	5,277
<b>Total liquid assets</b>	<b>12,293</b>	<b>7,994</b>	<b>17,613</b>	<b>20,988</b>	<b>72,259</b>	<b>42,734</b>
<b>Liabilities</b>	<b>21,083</b>	<b>11,911</b>	<b>18,819</b>	<b>9,544</b>	<b>70,204</b>	<b>18,395</b>
<b>Liquidity ratio</b>	<b>58%</b>	<b>67%</b>	<b>94%</b>	<b>220%</b>	<b>103%</b>	<b>232%</b>

#### Profit Margin Rate Risk Management in the Banking Book

- 3.35 As a financial intermediary, the Bank may encounter profit margin risks that arise from timing differences in the maturity and repricing of the Bank's assets and liabilities. While such repricing mismatches are fundamental to the business of banking, these can expose a bank's income and underlying economic value to unanticipated fluctuations as profit margins vary. This however, is not a major source of risk for the Bank.
- 3.36 The table below depicts a profit margin sensitivity analysis in the Bank's banking book.

Position at 30 June 2013 Repricing period	USD'000				Impact of 200 bp change
	Rate sensitive assets	Rate sensitive liabilities	Gap	Cumulative Gap	
1 day	-	-	-	-	-
> 1 day to 3 months	4,720	13,011	(8,291)	(8,291)	(41)
> 3 months to 6 months	-	-	-	(8,291)	-
> 6 months to 12 months	1,804	-	1,804	(6,487)	36
> 1 year to 5 years	-	-	-	(6,487)	-
> 5 years	-	-	-	(6,487)	-

- 3.37 Applying Basel II's requirement of quantifying the impact on the value of net profit margin income for a benchmark change of 200 basis points in profit rates, the following are noted:
- The Bank's net profit margin income for the repricing period of 1 day to 3 months would potentially decrease by US\$ 41 thousand if the profit margin rate increases by 200 basis points;
  - The Bank's net profit margin income for the repricing periods of 6 months to 12 months would potentially increase by US\$ 36 thousand if the profit margin rate increases by 200 basis points.

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### Equity of Investment Account Holders and Displaced Commercial Risk (DCR)

3.38 The Bank's exposure to Displaced Commercial Risk is limited to its Equity of Investment Account Holders which comprises the following Restricted Investment Account:

- i. The GCC Pre IPO Fund, which was set up in 2006 to invest in the shares of unlisted GCC companies in the pre-IPO stage. The total size of the fund is relatively small with funds under investment of approximately US\$ 3.7 million. The Bank manages the fund as a Mudarib, in exchange for a fee of 20% of returns over a 10% simple return. The investments in the GCC Pre IPO Fund are exposed to the general equity market risks prevalent in the GCC countries and in the real estate and petrochemical sectors.
- ii. The Bank's Investment Projects Mudarabah was set up in 2009 to provide liquidity financing to a selected investment project which comprised an investment of US\$ 12 million on which it earned a return of 7% less the Bank's share of profit as Mudarib of 7% thereof distributable to investors on maturity. During the period, the Bank has settled in full the principal and profit payable relating to the Investment Projects Mudarabah. The investment in the Investment Projects Mudarabah was exposed to the risks prevalent in the real estate sector in Bahrain.
- iii. Historical returns on Equity of Investment Account Holders:

	18 months ended Jun 2013 USD'000	12 months ended Dec 2012 USD'000	12 months ended Dec 2011 USD'000	12 months ended Dec 2010 USD'000	12 months ended Dec 2009 USD'000	12 months ended Dec 2008 USD'000
<b>5 years historical return data on equity of investment account holders</b>						
<b>GCC Pre IPO Fund</b>						
Net profit/(loss)	34	-	71	(1,406)	129	30
Total assets	3,740	3,678	3,681	3,878	4,471	4,615
Total equity	3,740	3,678	3,681	3,878	4,471	4,615
Return on assets (ROA)	1%	0%	2%	-36%	3%	1%
Return on equity (ROE)	1%	0%	2%	-36%	3%	1%
<b>VCBank Investment Projects Mudarabah</b>						
Net Profit	N/A	N/A	886	887	331	N/A
Total assets	N/A	N/A	14,105	13,219	12,331	N/A
Total equity	N/A	N/A	13,165	12,341	12,308	N/A
Return on assets (ROA)	N/A	N/A	6%	7%	3%	N/A
Return on equity (ROE)	N/A	N/A	7%	7%	3%	N/A

3.39 The Bank is aware of the importance of its fiduciary responsibilities in the management of the Equity of Investment account holders. Transactions with Investment Account Holders are entered into only on the basis of signed subscription and underlying investment agreements, and internal procedures are in place for the proper management and handling of these responsibilities. (Refer to statement of changes in off-balance equity of investment account holders to the financial statements). Additionally, the Bank does not have any Unrestricted Investment Account.

## 4 Board and Executive Management Remuneration

- 4.1 The Nomination and Remuneration Committee of the Board assists the Board in determining the remuneration and compensation of the Board and Executive Management, including executive incentives and employee share ownership plan entitlements.
- 4.2 Board compensation comprises board remuneration on a formula approach reflecting the Bank's profitability and participation in Board meetings, and attendance fees per meeting attended.
- 4.3 Executive Management compensation comprises, in addition to salaries that are in line with industry norms, incentives based on profitability and performance, plus participation in the Bank's employee share ownership plan.

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## 5 Corporate Governance and transparency

Disclosures on corporate governance and transparency, including qualifications and experience of directors have been disclosed in the Annual Report for the year ended 31 December 2011. These will be updated in the Annual Report for the 18 months period ending 30 June 2013. The following tables give details of distribution of shares by nationality, ownership of shares by directors etc.

### 5.1: Distribution of shareholders by nationality:

Country	Ownership %
United Arab Emirate	3.3%
Kuwait	21.6%
Kingdom of Saudi Arabia	51.8%
Qatar	4.3%
Oman	2.3%
Kingdom of Bahrain	16.7%
<b>Total</b>	<b>100.0%</b>

### 5.2: Distribution of shareholders by size of shareholding:

Ownership %	Number of shareholders
Less than 1%	154
1% - 2%	15
2% - 3%	5
3% - 4%	2
4% - 5%	0
More than 5%	2
<b>Total</b>	<b>178</b>

Two of the Bank's shareholders own more than 5% ownership in the Bank. These are corporate shareholders noted below:

- The Commercial Real Estate Co. (K.S.C.C.) – 6.51% ownership; and
- Securities Group (K.S.C.C.) – 5.43% ownership.

### 5.3: Ownership of shares by government:

The Bahrain Development Bank B.S.C. (c), a public sector organization owned by the Government of Bahrain has a 1.07% interest in the share capital of the Bank.

### 5.4: Ownership of shares by Board members:

Seven members of the Board have shareholdings ranging from 0.13% to 0.98% of total capital. No Board members have shareholding exceeding 1% of total capital, although a number of Board members represent corporate shareholders with shares ranging from 0.43% to 5.43%.

The Board is responsible for the stewardship of the Bank's business and affairs on behalf of the shareholders, with a view to enhancing long-term shareholder value whilst taking into account the interests of other stakeholders, and maintaining high standards of transparency and accountability. The Board comprises 12 members, all of whom are independent non-executive Directors except for the CEO.